

# **MI Health Link**

# **Medicaid Rate Component**

# State of Michigan

**Department of Community Health** 

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# **Table of Contents**

| I. BACKGROUND  | 1  |
|--|----|
| II. EXECUTIVE SUMMARY                                  | 2  |
| III. DEVELOPMENT OF ACTUARIALLY SOUND CAPITATION RATES | 54 |
| Overview of Rate Setting Methodology                   |    |
| Covered Population                                     | 5  |
| Nursing Facility Population                            |    |
| Nursing Facility Level of Care-Waiver Population       |    |
| Community Residents Population                         |    |
| Base Data Devleopment                                  |    |
| Historical Stratification                              | 6  |
| Actuarial Models                                       |    |
| Adjustments to Base Experience Data                    |    |
| Trend  |    |
| Completion   |    |
| Policy and program changes                             |    |
| Seasonality  |    |
| Risk selection   |    |
| Other Rating Items Not Included                        | 9  |
| IV. DATA RELIANCE                                      |    |
| V. LIMITATIONS AND QUALIFICATIONS                      |    |

Appendix A: January 1, 2015 - December 31, 2015 capitation rates

Appendix B: Rate cell structure illustration

Appendix C: January 1, 2015 – December 31, 2015 capitation rate Actuarial Certification

Appendix D: Base data actuarial models

Appendix E: Trend rates by category of service

Appendix F: Completion factor development

Appendix G: Seasonality factor development

Appendix H: Selection factor analysis

# I. BACKGROUND

Milliman, Inc. (Milliman) has been retained by the State of Michigan Department of Community Health (MDCH) to provide actuarial and consulting services related to the development of capitation rates for the Integrated Care Dual Demonstration (Demonstration) program in the State of Michigan referred to as *MI Health Link*. The Demonstration program was introduced by CMS to streamline the delivery and financing of health care to Medicare and Medicaid dually-eligible individuals. This letter provides the documentation and actuarial certification for the Medicaid component of the Demonstration.

The actuarially sound capitation rates were developed using published guidance from the American Academy of Actuaries (AAA), the Actuarial Standards Board, the Centers for Medicare and Medicaid Services (CMS), and federal regulations to ensure compliance with generally accepted actuarial practices and regulatory requirements. Specifically, the following were used as guidance:

- AAA health practice council practice note, published in August 2005 titled: Actuarial Certification of Rates for Medicaid Managed Care Programs.
- Actuarial standards of practice applicable to Medicaid managed care rate setting which have been published as of the capitation rate certification date.
- Federal regulation 42 CFR 438.6(c).
- Throughout this document, the term "actuarially sound" is defined as follows:

"Medicaid capitation rates when paid with Medicare rates for this population are "actuarially sound" if, for business in the state for which the certification is being prepared and for the period covered by the certification, projected capitation rates – including expected reinsurance and governmental stop-loss cash flows, governmental risk adjustment cash flows, and investment income – provide for all reasonable, appropriate, and attainable costs, including health benefits; health benefit settlement expenses; marketing and administrative expenses; any government-mandated assessments, fees, and taxes; and the cost of capital."

This report provides the documentation of the actuarially sound capitation rates and has been developed to comply with the requirements outlined above.

Assessment of actuarial soundness under 42 CFR 438.6, in the context of this Demonstration, should consider both Medicare and Medicaid contributions and the opportunities for efficiencies unique to an integrated care program. CMS considers the Medicaid actuarial soundness requirements to be flexible enough to consider efficiencies and savings that may be associated with Medicare. Therefore, CMS does not believe that a waiver of Medicaid actuarial soundness principles is necessary in the context of this Demonstration.

# II. EXECUTIVE SUMMARY

The State of Michigan, Department of Community Health intends to enter a three-way contract with the Centers for Medicare and Medicaid Services (CMS) and Demonstration Plans to provide benefits for specific regions for the program initiative to address financial alignment of Medicare and Medicaid services for qualifying dual eligible individuals.

This report provides documentation of the capitation rate development for the Medicaid component of the integrated benefit plan and has been developed to address the requirements outlined under 42 CFR 438.6(c) related to actuarial soundness of the capitation rates. *It should be emphasized that the capitation rate-setting process for the Demonstration program does not follow a traditional managed care capitation rate-setting process. Rather, the rate-setting methodology is limited to the cost of the Medicaid program for dual eligible beneficiaries in absence of the Demonstration.* This report completely replaces the previous report dated July 2, 2014.

The basis for the Medicaid rates began with costs developed prior to the application of the Medicare and Medicaid composite savings percentages established by the State and CMS, informed by estimates from CMS and its contractors. The final Medicaid capitation rates were set consistent with 42 CFR 438.6(c) in combination with a qualification that the Medicare capitation rates were established by CMS and the Medicare and Medicaid composite savings percentages were established by the State and CMS.

Table 1 illustrates the proposed monthly capitation rates for each rate cell for Demonstration program Medicaid benefits. The 1% shared savings percentage for the first year of the program, as outlined in the Memorandum of Understanding (MOU), has been applied to these rates, as illustrated in Appendix A of this document.

| Table 1<br>State of Michig<br>Department of Commu<br>Integrated Care Dual Den<br>Medicaid Compo<br>Demonstration Capita<br>Effective January 1, 2015 – De | nity Health<br>nonstration –<br>onent<br>tion Rates |
|---|---|
| Rate Cell   | Medicaid Rate                                       |
| Nursing Facility – Subtier A  |   |
| Over Age 65   | \$5,907.38  |
| Under Age 65  | 4,845.02  |
| Nursing Facility – Subtier B  |   |
| Over Age 65   | \$8,503.68  |
| Under Age 65  | 8,710.76  |
| Nursing Facility LOC-Waiver   |   |
| Over Age 65   | \$2,059.64  |
| Under Age 65  | 3,139.47  |
| Community Residents   |   |
| Over Age 65   | \$160.66  |
| Under Age 65  | 120.71  |
| Transition Case Rate  | \$1,475   |

#### Please note:

- The capitation rates reflect the current benefit package approved by the State and CMS as of the date of this report for January 1, 2015 through December 31, 2015. The rates will be revised appropriately as policy and program decisions are finalized for this period.
- Regional adjustments factors will be applied to the rates noted in Table 1, as illustrated in Appendix A.
- The Nursing Facility population is split into subtiers for publicly owned and privately owned nursing facilities.
- The Nursing Facility capitation rate was developed based on projected gross nursing facility rates. On an individual basis, MDCH will deduct the actual patient pay liability amount from the nursing facility capitation rate shown in Table 1 and pay the net capitation rate to the integrated care organizations (ICOs).

Appendix A illustrates the development of the capitation rates for each rate cell along with the regional adjustment factors.

Appendix B provides an illustration of the rate cell payment structure of the program.

Appendix C contains an actuarial certification regarding the actuarial soundness of the capitation rates.

Appendix D provides the actuarial models which illustrate the development of the capitation rates.

Appendix E provides the assumed trends used in the development of the capitation rates.

Appendix F provides the development of the completion adjustments used in the development of the capitation rates.

Appendix G provides the development of the seasonality adjustment used in the development of the capitation rates.

Appendix H provides the development of the selection factors applied to the Community population tier in the development of the capitation rates.

The remainder of this report provides the documentation of the development of the capitation rates.

# **III. DEVELOPMENT OF ACTUARIALLY SOUND CAPITATION RATES**

# **OVERVIEW OF RATE SETTING METHODOLOGY**

MDCH contracted with Milliman to determine actuarially sound capitation rates, as defined in 42 CFR 438.6(c), for the Medicaid component of the Demonstration program. The capitation rate-setting methodology was subject to the limitation prescribed by CMS that the capitation rates developed prior to applying any savings assumptions cannot exceed the cost of the Medicaid program for the targeted dual eligible beneficiaries in absence of the Demonstration. In the State of Michigan, a majority of dual eligible individuals are enrolled in the fee-for-service (FFS) program, with a portion of members enrolled in the Duals Lite and MIChoice waiver managed care programs. The Duals Lite program is a voluntary managed care program which enables dual eligibles to enroll in Michigan's Medicaid Health Plans (MHP). Additionally, the State's Home and Community Based Services waiver, referred to as MIChoice, is a 1915c waiver managed care program that provides Long Term Care Supports and Services (LTCSS) to individuals statewide. The services offered for a beneficiary under the MIChoice program are nearly identical to those provided under the Demonstration's waiver tier.

Therefore, the data utilized in the development of the capitation rates for the Demonstration is a combination of historical fee-for-service (FFS) data and capitation rates for the Duals Lite and MIChoice programs. The historical FFS claims and enrollment experience was for state fiscal years (SFY) 2011, 2012, and 2013 incurred through June 2013. The FFS historical experience was summarized by utilization per 1,000 members as well as cost per measured unit, and stratified by population rate cell and category of service. Adjustments were applied to the utilization and cost values to reflect changes in the Medicaid program applicable to dual eligible beneficiaries between the base period and effective rate period. The historical experience was blended assuming 50% weight to SFY 2012, 30% to SFY 2013 and 20% to SFY 2011. The blended utilization and cost per unit rates were adjusted for policy and program changes, trend and other adjustments (as noted throughout the remainder of this correspondence), and converted to estimated PMPM values for the January 1, 2015 through December 31, 2015 contract period.

For purposes of the waiver tier, SFY 2015 contracted MIChoice capitation rates were utilized to develop the base claims for waiver services along with additional FFS costs for services not included in the waiver. The Community rates were developed by using a blend of FFS costs and Duals Lite capitation rates. The resulting PMPMs established the adjusted claim cost by population rate cell for the contract period. Appendix A illustrates the development of the capitation rates by tier. Appendix B provides an illustration of the proposed rate structure for the different program tiers.

# **COVERED POPULATION**

#### Target Population

The target population for the Demonstration program was limited to full Medicare-Medicaid dual eligible individuals who are age 21 and over and entitled to benefits under Medicare Parts A, B, and D. The Demonstration program will be offered only in select counties across the State of Michigan. These counties include those in the Upper Peninsula, Southwestern Michigan, Macomb county, and Wayne county.

#### **Excluded Populations**

The following populations are not eligible for the Demonstration program and will be excluded from enrollment:

- Individuals under age 21;
- Partial dual eligibles (those without both Part A and B coverage or who do not qualify for full Medicaid benefits);
- Individuals who reside in a state psychiatric hospital;
- Individuals with comprehensive third party insurance coverage (other than Medicare);
- Individuals who are incarcerated in a correctional facility;
- Individuals receiving services in a hospice setting;
- Individuals living in a geographic area other than those counties included in the demonstration.

Additional detail related to the eligible and excluded populations can be found in the MOU between MDCH and CMS.

The following describes each of the distinct populations which correspond directly with the capitation rate cells.

### Nursing Facility Population

This population includes individuals residing in a nursing facility who meet the state definition of nursing home level of care and who are not enrolled in a waiver. Milliman identified the population in the capitation rate-setting process by using fields in the MDCH eligibility data that denote Medicaid individuals as meeting the nursing home level of care criteria and reside in a nursing facility. The capitation rate for this rate cell was developed based on projected gross nursing facility rates. On an individual basis, MDCH will deduct the actual patient pay liability amount from the nursing facility capitation rate shown in Table 1 and pay the net capitation rate to the ICOs. The nursing facility population is divided into subtiers, split by individuals residing in a privately owned (Subtier A) versus a publicly owned (Subtier B) nursing facility.

A transition case rate payment will be made after the transition of a Nursing Facility enrollee into a home or community setting (Waiver or Community tier). In order for the transition to qualify for the case rate, the ICO must have been paid three consecutive Nursing Facility tier capitation payments for the individual.

# Nursing Facility Level of Care-Waiver Population

This population includes individuals who meet the state definition of nursing home level of care, but do not reside in a nursing facility. Demonstration eligible individuals must not be enrolled in the State's MIChoice program. Milliman utilized current MIChoice enrollee experience in the rate-setting process to determine the capitation rates for this population. The development of the rates is a combination of SFY 2015 MIChoice capitation payments and historical FFS costs for services that are not identified as a waiver service. The development of these rates is illustrated in Appendix A.

# **Community Residents Population**

This population includes all other qualifying individuals who were not previously categorized. This population is comprised of Demonstration-eligible individuals who are neither institutionalized nor participating in a 1915(c) waiver program. The development of the capitation rates for this population is a blend of historical FFS experience and the capitation rates for the Duals Lite program. As certain services are not covered under the Duals Lite capitation rate, fee-for-service costs related to Duals Lite enrollees are also included in the development of this rate. These costs are illustrated separately from fee-for-service experience on non-HMO enrollees in Appendix A.

# **BASE DATA DEVLEOPMENT**

Appendix D contains the base FFS experience for SFY 2011, 2012 and 2013 incurred through June 2013 illustrated as actuarial models reflecting claims paid through October 2013. The models have been created for each fiscal year, by tier, and age (Over or Under 65).

# **Historical Stratification**

The historical expenditures were stratified using date of service, category of service, and provider type. The following provides additional details regarding the expenditures.

- <u>Date of Service</u> The data have been stratified into state fiscal years (SFY) which begin on October 1<sup>st</sup> and end on September 30<sup>th</sup>. The date of service was assigned to the SFY based on the first date of service. In the base data, if a hospital inpatient admission extended beyond the end of the fiscal year, all days of the admission were assigned to the SFY associated with the date of admission. For SFY 2013, only 9 months of base claims information was collected.
- <u>Category of Service</u> Claim line detail provided by MDCH was used to summarize the expenditure data for the base data summaries. Milliman internal software was used to group services using detailed procedure and diagnosis code information for all service categories with the exception of institutional claims. For these expenditures, procedure code and MDCH-specific information was used to categorize the expenditure data. Service category lines are contained within the appropriate provider types outlined below.
- <u>Provider Type</u> Expenditures were stratified by provider type. The provider type includes nursing facility, inpatient hospital, outpatient hospital, prescription drugs, other ancillary services, and physician services. The following provides additional information regarding the provider type.
  - Nursing facility services include daily costs for members residing in a nursing facility. These costs have been split between days where Medicaid was the primary payer and days when Medicare was the primary payer. The Nursing Facility cost per day includes gross adjustment payments made by MDCH to all nursing facilities for Quality Assurance Supplement payments and Certified Public Expenditures on county-owned facilities.
  - Inpatient hospital services include all services performed and billed on the hospital facility claim, including any outpatient services that may have occurred in conjunction with that inpatient admission. This would include emergency room services that may have been incurred if the individual was admitted to the hospital.
    - Hospital Inpatient services were split between general and psychiatric services based on the DRG on the claim. Utilization rates have been shown for the number of admissions, length of stay, and days.
  - Outpatient hospital services include all services performed and billed on the hospital facility claim that were not associated with an inpatient admission. These services were split between general and hospice service based on the procedure and revenue codes on the claim.
  - o Prescription drug claims were identified by the invoice type H, noted on the claim.
  - Ancillary services were stratified using HCPCS code and MDCH code information. Utilization for other ancillary services represents the number of units billed on each individual claim.
    - A separate line item was included for services that are covered under the 1915c waiver. Please
      note that for the Nursing Facility Level of Care-Waiver tier, waiver services in the historical FFS
      actuarial models is removed as the MIChoice capitation rates were used to represent the
      expected cost of these services for this population in the rate development.

Physician services were stratified by CPT-4 code for the majority of service categories. Milliman
performed additional stratifications for physician services by CPT-4 code to provide details regarding the
services provided. Utilization represents the count of claim lines associated with each individual claim
number.

# **Actuarial Models**

Each actuarial model illustrates annual utilization rates per 1,000, average cost per unit, and per member per month (PMPM) claims cost developed using FFS data. Appendix D contains actuarial models for services incurred during SFY 2011, 2012, and SFY 2013 incurred through June 2013, paid through October 2013. Additional factors are reflected to illustrate the adjustments being applied to the base data to calendar year 2015. The following provides a brief description of each of the data fields.

- <u>Annual Admits Per 1,000</u> This value represents the annual number of admissions per 1,000 for both the nursing facility and inpatient hospital service categories. The value was calculated by dividing the total number of admissions for each service category by the member months in the corresponding period and multiplying by 12 times 1,000.
- <u>Average Length of Stay</u> This value represents the average number of days a member stayed in a nursing facility each month or the average number of days per inpatient hospital admission.
- <u>Annual Utilization Per 1,000</u> This value represents the annual utilization rates per 1,000 by type of service. The value was calculated by dividing the total units for each service category by the member months in the corresponding period and multiplying by 12 times 1,000.
- <u>Cost per Service</u> This value represents the net paid amount per unit of service.
- <u>Member Months</u> This value represents the number of enrollee months in each rate cell during each experience period. Each enrollee was assumed to be eligible for the entire month.
- <u>PMPM</u> The per member per month (PMPM) value represents the net claim cost for each type of service. The value was calculated by multiplying the annual utilization per 1,000 times the average cost per unit and dividing by the product of 12 times 1,000.

# ADJUSTMENTS TO BASE EXPERIENCE DATA

In developing the actuarially sound capitation rates, we applied certain adjustments to the base data experience. These adjustments are outlined below.

# Trend

Milliman developed trend rate assumptions for the populations and services covered under the proposed Dual Demonstration program based on claims experience data from October 1, 2010 through June 30, 2013. Utilization, cost per unit, and per member per month costs were summarized for the experience period by incurred month, rate cell, and medical service category. Trend rate assumptions were developed based on a review of regression modeling results, Medicare market basket forecasts, and actuarial judgment. Separate trend rates were developed by demonstration tier and medical service category. Separate trend adjustments were developed for utilization and cost per service. Cost per unit trend rates are reflective of both changes in the unit cost of a given medical service and changes in the mix or intensity of services within a given medical service category.

Appendix E provides the assumed utilization and cost trends that were applied to the base period data in the development of the capitation rates for the Demonstration program.

# Completion

Historical FFS claims experience was run through an internal Milliman claims reserving system to estimate completion factors. Separate sets of factors were developed for each demonstration tier and category of service. Milliman combined the nursing facility subtiers for purposes of the completion factor analysis. Average adjustments were used for each fiscal year to account for the runout applicable to each of the experience periods. Appendix F provides the development of the average completion factors applied to each demonstration tier and applicable fiscal year.

### Policy and program changes

During the base period, certain changes were made to services covered under the demonstration. The following provides adjustments made for known policy and program changes as identified below.

- An 8.0% provider rate reduction was enacted effective October 1, 2010. As this change occurred on October 1, 2010, it is fully reflected in the base data experience.
- Addition of dental, podiatry, and low vision services (does not include routine vision services or eyeglasses) for adults ages 21 and over. As this change occurred on October 1, 2010, it is fully reflected in the base data experience.
- Addition of chiropractic services for adults ages 21 and over. An adjustment was made to historical data prior to June 1, 2012 to reflect addition of these services.
- Addition of routine vision and eyeglasses for adults ages 21 and over. An adjustment was made to historical data prior to June 1, 2012 to reflect addition of these services.

### Seasonality

A seasonality adjustment was applied to the FFS base data experience for SFY 2013 due to the lack of a complete 12 months of claims information. The seasonality adjustments were developed separately by population and category of service. Based on the information provided, the months of July to September were missing from the historical claims information for SFY 2013. Appendix G illustrates the development of the seasonality factors applied to the base data.

### **Risk selection**

Prospective risk selection factors were applied to the base data in order to reflect the voluntary and opt-out nature of the Demonstration. These selection factors were developed using claims probability distributions (CPDs) by population and applying penetration assumptions by cost category which reflects a more favorable mix of enrollment than the current FFS experience. Evaluation of the CPDs showed that the risk selection is applicable only to the Community population, since the majority of service cost for the Nursing Facility and waiver populations is determined by the nursing facility and waiver services.

Overall penetration for community residents was assumed at 20% during the applicable voluntary periods and 75% during the passive enrollment period. However, assumed penetration levels varied based on members' annual cost and types of services that were utilized.

The composite selection factor that was estimated for the Community population assumed to participate in the Demonstration is approximately 0.818 for the Over Age 65 population and 0.812 for the Under Age 65 population. This adjustment is applied to the total per member per month (PMPM) cost after application of trend, program and rating period adjustments.

The CPDs for the Community Tier and related selection factor analysis is included as Appendix H of this report. The selection factor for the Community tier (Tier 3) is only applied to the fee-for-service base experience as the Duals Lite experience reflects the impact of enrollment selection being estimated for the demonstration.

# Other Rating Items Not Included

Based on discussions with MDCH and CMS, adjustments have not been reflected in the capitation rates illustrated in this report for the following items:

#### ACA Primary Care Physician Fee Increase

Consistent with the treatment of applicable primary care physician fee increase payments in current Medicaid managed care programs in the State of Michigan, enhanced fee payments made in CY 2013 and 2014 are a non-risk payment to the health plans and paid outside of the normal capitation rates. With the primary care physician fee increase required under the ACA set to end on December 31, 2014, we do not anticipate payments being made during this Demonstration rating period. If the State of Michigan chooses to extend the enhanced fee payment beyond CY 2014, the rates in this report will have to be revised.

#### ACA Health Insurer Assessment Fee

The health insurance assessment fee required under the Affordable Care Act (ACA) is not applicable to all carriers and is only known in an aggregate amount on a national basis. The assessment fee in 2014 is \$8 billion on a national basis. As the Demonstration program will not make any capitation payments in CY 2014, the impact of this fee is not reflected in the PMPM costs for the capitation rates to be paid from January 1, 2015 to December 31, 2015. The impact of the health insurer fee will be reviewed for future rating periods.

#### Claims Tax

The claims tax currently paid on Medicaid managed care payments in the State of Michigan has not been applied to the base FFS data. As the requirements by CMS are to reflect projected costs absent the demonstration, the claims tax would not have been applied to FFS claims experience. However, the claims tax that is included in the Duals Lite capitation rate has been included as part of the HMO cost illustrated in Appendix A.

#### Use Tax

The use tax currently paid on Medicaid managed care payments in the State of Michigan has not been applied to the base FFS data. As the requirements by CMS are to reflect projected costs absent the demonstration, the claims tax would not have been applied to FFS claims experience. While the use tax is currently paid under the Duals Lite program, MDCH has indicated that ICOs will not be responsible for paying the use tax on applicable capitation rates. Therefore, the use tax has been completely removed from the demonstration rate development.

# **IV. DATA RELIANCE**

We relied upon the following information provided by MDCH to develop the actuarially sound capitation rates for the January 1, 2015 – December 31, 2015 contract period.

- Detailed fee-for-service claims data incurred October 1, 2010 through June 30, 2013, and paid through October 2013.
- Detailed fee-for-service and managed care enrollment data for period October 1, 2010 through June 30, 2013.
- Managed care capitation rates paid to the health plans serving enrollees in the Duals Lite and MIChoice managed care programs.
- Additional gross adjustment expenditure information outside the MMIS claims system.
- Summary of policy and program changes through state fiscal year 2014 (including changes to fee schedules and other payment rates).

We have relied upon MDCH for the accuracy of the information provided. Although the data were reviewed for reasonableness, we have accepted the data without audit. To the extent the data provided to Milliman was incomplete or was otherwise inaccurate, the information presented in this letter will need to be modified. It should be emphasized that capitation rates are a projection of future costs based on a set of assumptions. Results will differ if actual experience is different from the assumptions contained in this report. MDCH and Milliman provide no guarantee, either written or implied, that the data and information is 100% accurate or error free. The capitation rates provided in this letter will change to the extent that there are material errors in the information that was provided.

# **V. LIMITATIONS AND QUALIFICATIONS**

The services provided for this project were performed under the signed contract between Milliman and MDCH approved October 21, 2010.

The information contained in this letter, including the enclosures, has been prepared for the State of Michigan, Department of Community Health and their consultants and advisors. It is our understanding that this letter may be utilized in a public document. To the extent that the information contained in this letter is provided to third parties, the letter should be distributed in its entirety. Any user of the data must possess a certain level of expertise in actuarial science and healthcare modeling so as not to misinterpret the data presented.

Milliman makes no representations or warranties regarding the contents of this letter to third parties. Likewise, third parties are instructed that they are to place no reliance upon this letter prepared for MDCH by Milliman that would result in the creation of any duty or liability under any theory of law by Milliman or its employees to third parties.

In performing this analysis, we relied on data and other information provided by MDCH and its vendors. We have not audited or verified this data and other information. If the underlying data or information is inaccurate or incomplete, the results of our analysis may likewise be inaccurate or incomplete.

Differences between our projections and actual amounts depend on the extent to which future experience conforms to the assumptions made for this analysis. It is certain that actual experience will not conform exactly to the assumptions used in this analysis. Actual amounts will differ from projected amounts to the extent that actual experience deviates from expected experience.

We performed a limited review of the data used directly in our analysis for reasonableness and consistency and have not found material defects in the data. If there are material defects in the data, it is possible that they would be uncovered by a detailed, systematic review and comparison of the data to search for data values that are questionable or for relationships that are materially inconsistent. Such a review was beyond the scope of our assignment.

Guidelines issued by the American Academy of Actuaries require actuaries to include their professional qualifications in all actuarial communications. Robert Damler is a member of the American Academy of Actuaries, and meets the qualification standards for performing the analyses in this report.

**APPENDIX A** 

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#### State of Michigan Department of Community Health **MI Health Link Demonstration Year 1 Rate Development**

| Nursing Facility - Subtier A | Base FFS<br><u>Experience</u>   | Selection<br><u>Factor</u>    | Savings<br><u>Percentage</u> | Proposed<br><u>Rate</u>  |              |                              |                                |
|------------------------------|---------------------------------|-------------------------------|------------------------------|--------------------------|--------------|------------------------------|--------------------------------|
| Over 65                      | \$5,967.05                      | 1.000                         | 0.010                        | \$5,907.38               |              |                              |                                |
| Under 65                     | \$4,893.96                      | 1.000                         | 0.010                        | \$4,845.02               |              |                              |                                |
|                              | Base FFS                        | Selection                     | Savings                      | Proposed                 |              |                              |                                |
| Nursing Facility - Subtier B | <b>Experience</b>               | <b>Factor</b>                 | Percentage                   | Rate                     |              |                              |                                |
| Over 65                      | \$8,589.58                      | 1.000                         | 0.010                        | \$8,503.68               |              |                              |                                |
| Under 65                     | \$8,798.75                      | 1.000                         | 0.010                        | \$8,710.76               |              |                              |                                |
|                              | Base FFS                        | MIChoice                      | Fully                        | Selection                | Savings      |                              |                                |
| Waiver C (NF Level of Care)  | <b>Experience</b>               | <b>Capitation</b>             | Loaded Cost                  | <b>Factor</b>            | Percentage   | <b>Proposed Rate</b>         |                                |
| Over 65                      | \$97.16                         | \$1,983.28                    | \$2,080.44                   | 1.000                    | 0.010        | \$2,059.64                   |                                |
| Under 65                     | \$130.32                        | \$3,040.86                    | \$3,171.18                   | 1.000                    | 0.010        | \$3,139.47                   |                                |
|                              | Base FFS                        | Selection                     | <b>Total FFS</b>             | Percent of               |              |                              |                                |
| Community Well               | <b>Experience</b>               | <b>Factor</b>                 | Cost                         | FFS                      |              |                              |                                |
| Over 65                      | \$199.19                        | 0.818                         | \$162.88                     | 83.0%                    |              |                              |                                |
| Under 65                     | \$144.86                        | 0.812                         | \$117.61                     | 79.0%                    |              |                              |                                |
|                              | Duals Lite<br><u>Capitation</u> | Duals Lite<br><u>FFS Cost</u> | Total HMO<br><u>Cost</u>     | Percent of<br><u>MCO</u> | Blended Cost | Savings<br><u>Percentage</u> | <u>Proposed</u><br><u>Rate</u> |

|          | <b>Capitation</b> | FFS Cost | Cost     | MCO   | <b>Blended Cost</b> | Percentage | Rate     |
|----------|-------------------|----------|----------|-------|---------------------|------------|----------|
| Over 65  | \$73.05           | \$86.34  | \$159.39 | 17.0% | \$162.28            | 0.010      | \$160.66 |
| Under 65 | \$73.05           | \$65.10  | \$138.15 | 21.0% | \$121.92            | 0.010      | \$120.71 |

#### **Regional Adjustment Factors**

| Regional Aujustinent Factors | ,<br>Nursing Facility -<br><u>Subtier A</u> | Nursing<br>Facility -<br><u>Subtier B</u> | Waiver (NF<br>Level <u>of</u><br><u>Care)</u> | Community<br><u>Well</u> |
|------------------------------|---|---|---|--------------------------|
| Region 1                     | 96.8%                                       | 97.5%                                     | 99.0%   | 98.0%                    |
| Region 4                     | 101.0%                                      | 102.0%                                    | 100.0%  | 103.4%                   |
| Region 7                     | 98.8%                                       | N/A                                       | 100.0%  | 100.4%                   |
| Region 9                     | 104.6%                                      | 107.0%                                    | 101.8%  | 95.8%                    |

#### Notes:

1. The blend of State Fiscal Year experience was applied using a weighting of 50% to SFY 2012, 30% to SFY 2013, and 20% to SFY 2011

2. The blend of State Fiscal Year experience for Duals Lite enrollee FFS experience was the average of SFY 2012 and 2013

3. The regional adjustment factors are applicable to the fully loaded (proposed) rate

**APPENDIX B** 

#### State of Michigan - Department of Community Health MI Health Link Rate Cell Payment Methodology

| Nursing Facility -> Waiver<br>(for more than 3 months)                               | Elig Cat<br>Rate Cell | <u>Jan-15</u><br>NF<br>NF     | <u>Feb-15</u><br>W<br>W       | <u>Mar-15</u><br>W<br>W       | Apr-15<br>W<br>W+TCR          | <u>May-15</u><br>W<br>W       | <u>Jun-15</u><br>W<br>W       | Jul-15<br>W<br>W              | <u>Aug-15</u><br>W<br>W       | <u>Sep-15</u><br>W<br>W       | Oct-15<br>W<br>W       | <u>Nov-15</u><br>W<br>W       | <u>Dec-15</u><br>W<br>W       | <u>Jan-16</u><br>W<br>W       | <u>Feb-16</u><br>W<br>W       | Mar-16<br>W<br>W              | Apr-16<br>W<br>W              | <u>May-16</u><br>W<br>W       | <u>Jun-16</u><br>W<br>W         |
|--|-----------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|---------------------------------|
| Nursing Facility -> Waiver -> Nursing Facility<br>(for less than 3 months)           | Elig Cat<br>Rate Cell | Jan-15<br>NF<br>NF            | <u>Feb-15</u><br>W<br>W       | <u>Mar-15</u><br>W<br>W       | Apr-15<br>NF<br>W             | <u>May-15</u><br>NF<br>W      | Jun-15<br>NF<br>W             | <u>Jul-15</u><br>NF<br>NF     | Aug-15<br>NF<br>NF            | <u>Sep-15</u><br>NF<br>NF     | Oct-15<br>NF<br>NF     | <u>Nov-15</u><br>NF<br>NF     | Dec-15<br>NF<br>NF            | <u>Jan-16</u><br>NF<br>NF     | <u>Feb-16</u><br>NF<br>NF     | <u>Mar-16</u><br>NF<br>NF     | <u>Apr-16</u><br>NF<br>NF     | <u>May-16</u><br>NF<br>NF     | <u>Jun-16</u><br>NF<br>NF       |
| Nursing Facility -> Community<br>(for more than 3 months)                            | Elig Cat<br>Rate Cell | <u>Jan-15</u><br>NF<br>NF     | <u>Feb-15</u><br>NF<br>NF     | <u>Mar-15</u><br>NF<br>NF     | <u>Apr-15</u><br>NF<br>NF     | May-15<br>Comm<br>Comm        | Jun-15<br>Comm<br>Comm        | Jul-15<br>Comm<br>Comm+TCR    | <u>Aug-15</u><br>Comm<br>Comm | <u>Sep-15</u><br>Comm<br>Comm | Oct-15<br>Comm<br>Comm | <u>Nov-15</u><br>Comm<br>Comm | <u>Dec-15</u><br>Comm<br>Comm | <u>Jan-16</u><br>Comm<br>Comm | <u>Feb-16</u><br>Comm<br>Comm | <u>Mar-16</u><br>Comm<br>Comm | <u>Apr-16</u><br>Comm<br>Comm | <u>May-16</u><br>Comm<br>Comm | <u>Jun-16</u><br>Comm<br>Comm   |
| Nursing Facility -> Community -> Nursing Facility<br>(for less than 3 months)        | Elig Cat<br>Rate Cell | Jan-15<br>NF<br>NF            | <u>Feb-15</u><br>NF<br>NF     | <u>Mar-15</u><br>NF<br>NF     | <u>Apr-15</u><br>NF<br>NF     | May-15<br>Comm<br>Comm        | Jun-15<br>Comm<br>Comm        | <u>Jul-15</u><br>NF<br>Comm   | Aug-15<br>NF<br>Comm          | <u>Sep-15</u><br>NF<br>Comm   | Oct-15<br>NF<br>NF     | <u>Nov-15</u><br>NF<br>NF     | Dec-15<br>NF<br>NF            | <u>Jan-16</u><br>NF<br>NF     | <u>Feb-16</u><br>NF<br>NF     | <u>Mar-16</u><br>NF<br>NF     | <u>Apr-16</u><br>NF<br>NF     | <u>May-16</u><br>NF<br>NF     | <u>Jun-16</u><br>NF<br>NF       |
| Waiver -> Nursing Facility   | Elig Cat<br>Rate Cell | Jan-15<br>W<br>W              | <u>Feb-15</u><br>W<br>W       | <u>Mar-15</u><br>W<br>W       | <u>Apr-15</u><br>W<br>W       | <u>May-15</u><br>W<br>W       | <u>Jun-15</u><br>W<br>W       | Ul-15<br>W<br>W               | <u>Aug-15</u><br>W<br>W       | <u>Sep-15</u><br>NF<br>W      | Oct-15<br>NF<br>W      | Nov-15<br>NF<br>W             | Dec-15<br>NF<br>NF            | <u>Jan-16</u><br>NF<br>NF     | <u>Feb-16</u><br>NF<br>NF     | <u>Mar-16</u><br>NF<br>NF     | <u>Apr-16</u><br>NF<br>NF     | <u>May-16</u><br>NF<br>NF     | <u>Jun-16</u><br>NF<br>NF       |
| Waiver -> Nursing Facility -> Waiver<br>(with Transition Case Rate Payment)          | Elig Cat<br>Rate Cell | Jan-15<br>W<br>W              | Feb-15<br>W<br>W              | <u>Mar-15</u><br>W<br>W       | <u>Apr-15</u><br>W<br>W       | May-15<br>W<br>W              | <u>Jun-15</u><br>W<br>W       | Jul-15<br>W<br>W              | <u>Aug-15</u><br>W<br>W       | <u>Sep-15</u><br>NF<br>W      | Oct-15<br>NF<br>W      | Nov-15<br>NF<br>W             | Dec-15<br>NF<br>NF            | <u>Jan-16</u><br>NF<br>NF     | <u>Feb-16</u><br>NF<br>NF     | <u>Mar-16</u><br>W<br>W       | <u>Apr-16</u><br>W<br>W       | May-16<br>W<br>W+TCR          | <u>Jun-16</u><br>W<br>W         |
| Waiver -> Nursing Facility -> Waiver<br>(without Transition Case Rate Payment)       | Elig Cat<br>Rate Cell | Jan-15<br>W<br>W              | <u>Feb-15</u><br>W<br>W       | <u>Mar-15</u><br>W<br>W       | <u>Apr-15</u><br>W<br>W       | May-15<br>W<br>W              | <u>Jun-15</u><br>W<br>W       | Ul-15<br>W<br>W               | <u>Aug-15</u><br>W<br>W       | <u>Sep-15</u><br>NF<br>W      | Oct-15<br>NF<br>W      | Nov-15<br>NF<br>W             | Dec-15<br>NF<br>NF            | <u>Jan-16</u><br>W<br>W       | <u>Feb-16</u><br>W<br>W       | <u>Mar-16</u><br>W<br>W       | <u>Apr-16</u><br>W<br>W       | <u>May-16</u><br>W<br>W       | <u>Jun-16</u><br>W<br>W         |
| Community -> Nursing Facility  | Elig Cat<br>Rate Cell | <u>Jan-15</u><br>Comm<br>Comm | <u>Feb-15</u><br>Comm<br>Comm | <u>Mar-15</u><br>Comm<br>Comm | <u>Apr-15</u><br>Comm<br>Comm | <u>May-15</u><br>Comm<br>Comm | <u>Jun-15</u><br>Comm<br>Comm | <u>Jul-15</u><br>Comm<br>Comm | Aug-15<br>Comm<br>Comm        | <u>Sep-15</u><br>Comm<br>Comm | Oct-15<br>NF<br>Comm   | <u>Nov-15</u><br>NF<br>Comm   | Dec-15<br>NF<br>Comm          | <u>Jan-16</u><br>NF<br>NF     | <u>Feb-16</u><br>NF<br>NF     | <u>Mar-16</u><br>NF<br>NF     | <u>Apr-16</u><br>NF<br>NF     | <u>May-16</u><br>NF<br>NF     | <u>Jun-16</u><br>NF<br>NF       |
| Community -> Nursing Facility -> Community<br>(with Transition Case Rate Payment)    | Elig Cat<br>Rate Cell | <u>Jan-15</u><br>Comm<br>Comm | Feb-15<br>Comm<br>Comm        | <u>Mar-15</u><br>Comm<br>Comm | <u>Apr-15</u><br>Comm<br>Comm | <u>May-15</u><br>Comm<br>Comm | <u>Jun-15</u><br>Comm<br>Comm | <u>Jul-15</u><br>Comm<br>Comm | <u>Aug-15</u><br>Comm<br>Comm | <u>Sep-15</u><br>Comm<br>Comm | Oct-15<br>NF<br>Comm   | <u>Nov-15</u><br>NF<br>Comm   | Dec-15<br>NF<br>Comm          | <u>Jan-16</u><br>NF<br>NF     | <u>Feb-16</u><br>NF<br>NF     | <u>Mar-16</u><br>NF<br>NF     | <u>Apr-16</u><br>Comm<br>Comm | May-16<br>NF<br>Comm          | <u>Jun-16</u><br>NF<br>Comm+TCR |
| Community -> Nursing Facility -> Community<br>(without Transition Case Rate Payment) | Elig Cat<br>Rate Cell | <u>Jan-15</u><br>Comm<br>Comm | <u>Feb-15</u><br>Comm<br>Comm | <u>Mar-15</u><br>Comm<br>Comm | <u>Apr-15</u><br>Comm<br>Comm | <u>May-15</u><br>Comm<br>Comm | <u>Jun-15</u><br>Comm<br>Comm | <u>Jul-15</u><br>Comm<br>Comm | <u>Aug-15</u><br>Comm<br>Comm | <u>Sep-15</u><br>Comm<br>Comm | Oct-15<br>NF<br>Comm   | <u>Nov-15</u><br>NF<br>Comm   | Dec-15<br>NF<br>Comm          | <u>Jan-16</u><br>NF<br>NF     | <u>Feb-16</u><br>NF<br>NF     | Mar-16<br>Comm<br>Comm        | <u>Apr-16</u><br>Comm<br>Comm | <u>May-16</u><br>Comm<br>Comm | <u>Jun-16</u><br>Comm<br>Comm   |
| Waiver -> Community  | Elig Cat<br>Rate Cell | Jan-15<br>W<br>W              | <u>Feb-15</u><br>W<br>W       | <u>Mar-15</u><br>W<br>W       | <u>Apr-15</u><br>W<br>W       | May-15<br>W<br>W              | <u>Jun-15</u><br>W<br>W       | Ul-15<br>W<br>W               | <u>Aug-15</u><br>W<br>W       | Sep-15<br>W<br>W              | Oct-15<br>W<br>W       | Nov-15<br>W<br>W              | <u>Dec-15</u><br>W<br>W       | Jan-16<br>Comm<br>Comm        | <u>Feb-16</u><br>Comm<br>Comm | <u>Mar-16</u><br>Comm<br>Comm | <u>Apr-16</u><br>Comm<br>Comm | <u>May-16</u><br>Comm<br>Comm | <u>Jun-16</u><br>Comm<br>Comm   |
| Community -> Waiver  | Elig Cat<br>Rate Cell | <u>Jan-15</u><br>Comm<br>Comm | <u>Feb-15</u><br>Comm<br>Comm | <u>Mar-15</u><br>Comm<br>Comm | <u>Apr-15</u><br>Comm<br>Comm | <u>May-15</u><br>Comm<br>Comm | <u>Jun-15</u><br>Comm<br>Comm | <u>Jul-15</u><br>Comm<br>Comm | <u>Aug-15</u><br>Comm<br>Comm | <u>Sep-15</u><br>Comm<br>Comm | Oct-15<br>Comm<br>Comm | <u>Nov-15</u><br>Comm<br>Comm | Dec-15<br>Comm<br>Comm        | <u>Jan-16</u><br>Comm<br>Comm | <u>Feb-16</u><br>Comm<br>Comm | <u>Mar-16</u><br>W<br>W       | <u>Apr-16</u><br>W<br>W       | <u>May-16</u><br>W<br>W       | <u>Jun-16</u><br>W<br>W         |

#### Notes:

1. For purposes of the rate cell structure table, NF represents the Nursing Facility tier (both Subtier A and B), W stands for Waiver services, Comm represents the Community tier and TCR reflects the Transition Case Rate.

2. For members who move from Nursing Facility to Waiver services, the Waiver rate will commence at the beginning of the month following the move.

3. For members who move from Nursing Facility to the Community, the Community rate will commence at the beginning of the month following the move.

4. For members who move from Nursing Facility to either Waiver services or the Community, a transition case rate payment will be made three months following the move.

5. If a member moves from Nursing Facility to Waiver Services or the Community and then back to Nursing facility prior to three months, no transition payment will be made.

7. For members who move from Waiver Services to Nursing Facility and back to Waiver Services, a transition payment will only be made if three Tier 1 payments were made (would have had to reside in NF for at least 6 months).

8. For members who move from the Community to Nursing Facility, the Community rate will be paid for the three months following the move.

9. For members who move from the Community to Nursing Facility and back to the Community, a transition payment will only be made if three Tier 1 payments were made (would have had to reside in NF for at least 6 months).

10. For members who move from Waiver Services to the Community, the Community rate will commence at the beginning of the month following the move.

11. For members who move from the Community to Waiver Services, the Waiver services rate will commence at the beginning of the month following the move.

12. With the development of Subtiers A and B for the Nursing Facility tier, movements between Subtier A and B will result in the applicable subtier payment commencing at the beginning of the month following the move.

<sup>6.</sup> For members who move from Waiver Services to Nursing Facility, the Waiver Services rate will be paid for the three months following the move.

**APPENDIX C** 



### STATE OF MICHIGAN DEPARTMENT OF COMMUNITY HEALTH MI Health Link – Medicaid Component Capitation Rates Effective January 1, 2015 through December 31, 2015

### **Actuarial Certification**

I, Robert M. Damler, am a Principal and Consulting Actuary with the firm of Milliman, Inc. I am a Fellow of the Society of Actuaries and a Member of the American Academy of Actuaries. I was retained by the State of Michigan, Department of Community Health to perform an actuarial review and certification regarding the development of the capitation rates to be effective for the contract period of January 1, 2015 through December 31, 2015 for the MI Health Link program. I have experience in the examination of financial calculations for Medicaid programs and meet the qualification standards for rendering this opinion.

I reviewed the historical claims experience for reasonableness and consistency. I have developed certain actuarial assumptions and actuarial methodologies regarding the projection of healthcare expenditures into future periods. I relied upon the State of Michigan for a data extract of the medical claims data, eligibility information, and financial reports. Assessment of actuarial soundness under 42 CFR 438.6, in the context of this Demonstration, should consider both Medicare and Medicaid contributions and the opportunities for efficiencies unique to an integrated care program. CMS considers the Medicaid actuarial soundness requirements to be flexible enough to consider efficiencies and savings that may be associated with Medicare. Therefore, CMS does not believe that a waiver of Medicaid actuarial soundness principles is necessary in the context of this Demonstration.

The capitation rates provided with this certification are considered actuarially sound, defined as:

- the capitation rates have been developed in accordance with generally accepted actuarial principles and practices;
- the capitation rates are appropriate for the populations to be covered, and the services to be furnished under the contract; and,
- the capitation rates meet the requirements of 42 CFR 438.6(c).



For the purposes of this certification "actuarial soundness" is defined as follows:

Medicaid capitation rates are "actuarially sound" if, for business in the state for which the certification is being prepared and for the period covered by the certification, projected capitation rates – including expected reinsurance and governmental stop-loss cash flows, governmental risk adjustment cash flows, and investment income – provide for all reasonable, appropriate, and attainable costs, including health benefits; health benefit settlement expenses; marketing and administrative expenses; any government-mandated assessments, fees, and taxes; and the cost of capital.

The basis for the Medicaid rates began with costs developed prior to the application of the Medicare and Medicaid composite savings percentages established by the State and CMS, informed by estimates from CMS and its contractors. The final Medicaid capitation rates were set consistent with 42 CFR 438.6(c) in combination with a qualification that the Medicare capitation rates were established by CMS and the Medicare and Medicaid composite savings percentages were established by the State and CMS.

This Opinion is intended for the State of Michigan and should not be relied on by other parties. The reader should be advised by actuaries or other professionals competent in the area of actuarial projections of the type in this Opinion, so as to properly interpret the projection results. It should be emphasized that capitation rates are a projection of future costs based on a set of assumptions. Actual costs will be dependent on each contracted health plan's situation and experience.

This actuarial certification has been based on the actuarial methods, considerations, and analyses promulgated from time to time through the Actuarial Standards of Practice by the Actuarial Standards Board.

Robert M. Damler, FSA Member, American Academy of Actuaries

March 2, 2015 Date **APPENDIX D** 

Months of Trend

51

Region All Population Nursing Facility - Tier 1 Subtier Private Facilities / HLTCU Age Over 65

**Total Member Months** 

|                           | _                    |                               |                              | Fiscal Year 20                     | 11                  |              |                                 |                             |                             |                                  |                                    | d/Adjusted to CY 2  | 015          |
|---------------------------|----------------------|-------------------------------|------------------------------|------------------------------------|---------------------|--------------|---------------------------------|-----------------------------|-----------------------------|----------------------------------|------------------------------------|---------------------|--------------|
|                           |                      | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | Seasonality<br><u>Adjustment</u> | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         |
| Type of Service           |                      |                               |                              |                                    |                     |              | -                               |                             |                             | _                                |                                    |                     |              |
| Nursing Facility          |                      |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |
| Nursing I                 | ~                    | 11,305.5                      | 27.1                         | 306,044.3                          | \$ 181.56           | \$ 4,630.44  | 1.000                           | 1.005                       | 1.010                       | 1.000                            | 312,600.8                          | \$ 189.40           | \$ 4,933.88  |
| · ·                       | Facility - Medicare  | 26.9                          | 17.4                         | 468.4                              | 115.96              | 4.53         | 1.000                           | 1.005                       | 1.010                       | 1.000                            | 478.4                              | 120.97              | 4.82         |
| Subtotal                  |                      | 11,332.3                      | 27.0                         | 306,512.7                          | \$ 181.46           | \$ 4,634.96  |                                 |                             |                             |                                  | 313,079.2                          | \$ 189.30           | \$ 4,938.71  |
| Inpatient Hospital        |                      |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |
| General                   |                      | 83.9                          | 11.1                         | 933.3                              | \$ 333.31           | \$ 25.92     | 1.000                           | 0.980                       | 1.020                       | 1.000                            | 856.5                              | \$ 362.58           | \$ 25.88     |
| Psychiatr                 | ric                  | 0.1                           | 12.0                         | 1.5                                | 243.98              | 0.03         | 1.000                           | 0.980                       | 1.020                       | 1.000                            | 1.4                                | 265.40              | 0.03         |
| Subtotal                  |                      | 84.0                          | 11.1                         | 934.8                              | \$ 333.16           | \$ 25.95     |                                 |                             |                             |                                  | 857.9                              | \$ 362.42           | \$ 25.91     |
| Outpatient Hospital       |                      |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |
| General                   |                      |                               |                              | 1,567.9                            | \$ 38.01            | \$ 4.97      | 1.000                           | 1.015                       | 0.980                       | 1.000                            | 1,670.4                            | \$ 34.88            | \$ 4.86      |
| Hospice                   |                      |                               |                              | -                                  |                     |              | 1.000                           | 1.015                       | 0.980                       | 1.000                            | -                                  | -                   | -            |
| Subtotal                  |                      |                               |                              | 1,567.9                            | \$ 38.01            | \$ 4.97      |                                 |                             |                             |                                  | 1,670.4                            | \$ 34.88            | \$ 4.86      |
| Prescription Drugs        |                      |                               |                              |                                    |                     | \$ 2.09      | 1.000                           | 0.975                       | 1.015                       | 1.000                            |                                    |                     | \$ 2.00      |
| Other Ancillaries         |                      |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |
| Transport                 | tation               |                               |                              | 74.6                               | 55.41               | 0.34         | 1.000                           | 1.010                       | 1.020                       | 1.000                            | 77.9                               | \$ 60.27            | \$ 0.39      |
|                           | osthetics/Orthotics  |                               |                              | 1,763.1                            | 51.10               | 7.51         | 1.000                           | 1.010                       | 1.020                       | 1.000                            | 1,839.3                            | 55.59               | 8.52         |
| Medical S                 |                      |                               |                              | 683.9                              | 17.11               | 0.98         | 1.000                           | 1.010                       | 1.020                       | 1.000                            | 713.4                              | 18.61               | 1.11         |
| Waiver S<br>Other An      |                      |                               |                              | 672.0<br>18.4                      | 35.24<br>2.03       | 1.97<br>0.00 | 1.000<br>1.000                  | 1.010<br>1.010              | 1.020<br>1.020              | 1.000<br>1.000                   | 701.1<br>19.2                      | 38.33<br>2.21       | 2.24<br>0.00 |
| Home He                   |                      |                               |                              | 363.8                              | 311.24              | 9.44         | 1.000                           | 1.010                       | 1.020                       | 1.000                            | 379.5                              | 338.56              | 10.71        |
| Subtotal                  | <b>b</b>             |                               |                              | 3,575.8                            | \$ 67.92            | \$ 20.24     | 1.000                           |                             | 1.020                       |                                  | 3,730.3                            | \$ 73.88            | \$ 22.97     |
| Physician                 |                      |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |
| •                         | outy Nursing/Home He | ealth                         |                              | 1.2                                | \$ 142.89           | \$ 0.01      | 1.000                           | 1.035                       | 1.020                       | 1.000                            | 1.3                                | \$ 155.44           | \$ 0.02      |
|                           | its Office/Consult   |                               |                              | 81.7                               | 31.99               | 0.22         | 1.000                           | 1.035                       | 1.020                       | 1.000                            | 94.6                               | 34.80               | 0.27         |
| Phys Visi                 |                      |                               |                              | 957.1                              | 29.81               | 2.38         | 1.000                           | 1.035                       | 1.020                       | 1.000                            | 1,107.7                            | 32.43               | 2.99         |
|                           | Anesthesia           |                               |                              | 4.4                                | 19.06               | 0.01         | 1.000                           | 1.035                       | 1.020                       | 1.000                            | 5.1                                | 20.73               | 0.01         |
| Lab/Path<br>Surgery       | ology                |                               |                              | 192.5<br>186.8                     | 12.53<br>25.48      | 0.20<br>0.40 | 1.000<br>1.000                  | 1.035<br>1.035              | 1.020<br>1.020              | 1.000<br>1.000                   | 222.8<br>216.3                     | 13.63<br>27.71      | 0.25<br>0.50 |
| Vision/H                  | earing               |                               |                              | 136.3                              | 31.21               | 0.35         | 1.000                           | 1.035                       | 1.020                       | 1.000                            | 157.8                              | 33.95               | 0.45         |
| Therapeu                  |                      |                               |                              | 69.3                               | 23.07               | 0.13         | 1.000                           | 1.035                       | 1.020                       | 1.000                            | 80.2                               | 25.10               | 0.17         |
| Other                     |                      |                               |                              | 224.7                              | 14.87               | 0.28         | 1.000                           | 1.035                       | 1.020                       | 1.000                            | 260.1                              | 16.17               | 0.35         |
| Subtotal                  |                      |                               |                              | 1,854.0                            | \$ 25.76            | \$ 3.98      |                                 |                             |                             |                                  | 2,145.9                            | \$ 28.02            | \$ 5.01      |
| Total Claims/Benefit Cost |                      |                               |                              | 314,445.3                          | \$ 179.07           | \$ 4,692.19  |                                 |                             |                             |                                  | 321,483.7                          | \$ 186.61           | \$ 4,999.45  |
| Supplemental SNF Copayme  | ents                 |                               |                              |                                    |                     | \$ 827.13    | 1.000                           | 1.005                       | 1.010                       | 1.000                            |                                    |                     | \$ 881.35    |
| Total Adjusted Gross Cost |                      |                               |                              |                                    |                     | \$5,519.32   |                                 |                             |                             |                                  |                                    |                     | \$5,880.80   |

Months of Trend

39

Region All Population Nursing Facility - Tier 1 Subtier Private Facilities / HLTCU Age Over 65

**Total Member Months** 

|               |                                     |                               |                              | Fiscal Year 2                      | 012                 |              |                                 |                             |                             |                | Trende                             | ed/Adjusted to CY 2 | 015          |
|---------------|-------------------------------------|-------------------------------|------------------------------|------------------------------------|---------------------|--------------|---------------------------------|-----------------------------|-----------------------------|----------------|------------------------------------|---------------------|--------------|
|               |                                     | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> |                | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         |
| Type of Serv  | ice                                 | <u> </u>                      |                              |                                    |                     |              |                                 |                             |                             |                | · · · · · ·                        |                     |              |
| Nursing Faci  | ility                               |                               |                              |                                    |                     |              |                                 |                             |                             |                |                                    |                     |              |
| 0             | Nursing Facility                    | 11,739.3                      | 26.5                         | 310,759.0                          | \$ 183.84           | \$ 4,760.76  | 1.001                           | 1.005                       | 1.010                       | 1.000          | 316,141.5                          | \$ 189.88           | \$ 5,002.41  |
|               | Nursing Facility - Medicare         | 5.8                           | 19.4                         | 113.4                              | 122.22              | 1.16         | 1.001                           | 1.005                       | 1.010                       | 1.000          | 115.4                              | 126.23              | 1.21         |
| Subtotal      |                                     | 11,745.2                      | 26.5                         | 310,872.4                          | \$ 183.82           | \$ 4,761.92  |                                 |                             |                             |                | 316,256.9                          | \$ 189.86           | \$ 5,003.63  |
| Inpatient Hos | spital                              |                               |                              |                                    |                     |              |                                 |                             |                             |                |                                    |                     |              |
|               | General                             | 71.0                          | 13.5                         | 955.1                              | \$ 298.73           | \$ 23.78     | 1.007                           | 0.980                       | 1.020                       | 1.000          | 900.2                              | \$ 318.59           | \$ 23.90     |
|               | Psychiatric                         | 0.3                           | 2.0                          | 0.5                                | 191.65              | 0.01         | 1.007                           | 0.980                       | 1.020                       | 1.000          | 0.5                                | 204.39              | 0.01         |
| Subtotal      |                                     | 71.2                          | 13.4                         | 955.6                              | \$ 298.67           | \$ 23.79     |                                 |                             |                             |                | 900.7                              | \$ 318.53           | \$ 23.91     |
| Outpatient H  | ospital                             |                               |                              |                                    |                     |              |                                 |                             |                             |                |                                    |                     |              |
|               | General                             |                               |                              | 2,284.5                            | \$ 22.46            | \$ 4.27      | 1.002                           | 1.015                       | 0.980                       | 1.000          | 2,402.6                            | \$ 21.03            | \$ 4.21      |
|               | Hospice                             |                               |                              | -                                  | -                   | -            | 1.002                           | 1.015                       | 0.980                       | 1.000          | -                                  | -                   | -            |
| Subtotal      |                                     |                               |                              | 2,284.5                            | \$ 22.46            | \$ 4.27      |                                 |                             |                             |                | 2,402.6                            | \$ 21.03            | \$ 4.21      |
| Prescription  | Drugs                               |                               |                              |                                    |                     | \$ 2.97      | 1.000                           | 0.975                       | 1.015                       | 1.000          |                                    |                     | \$ 2.87      |
| Other Ancilla | rries                               |                               |                              |                                    |                     |              |                                 |                             |                             |                |                                    |                     |              |
| Omer Ancin    | Transportation                      |                               |                              | 46.3                               | 168.71              | 0.65         | 1.015                           | 1.010                       | 1.020                       | 1.000          | 48.5                               | \$ 179.92           | \$ 0.73      |
|               | DME/Prosthetics/Orthotics           |                               |                              | 1,841.1                            | 49.74               | 7.63         | 1.015                           | 1.010                       | 1.020                       | 1.000          | 1,929.6                            | 53.04               | 8.53         |
|               | Medical Supplies                    |                               |                              | 522.9                              | 17.01               | 0.74         | 1.015                           | 1.010                       | 1.020                       | 1.000          | 548.0                              | 18.14               | 0.83         |
|               | Waiver Services                     |                               |                              | 472.5                              | 33.88               | 1.33         | 1.015                           | 1.010                       | 1.020                       | 1.000          | 495.2                              | 36.13               | 1.49         |
|               | Other Ancillary                     |                               |                              | 24.8                               | 1.54                | 0.00         | 1.015                           | 1.010                       | 1.020                       | 1.000          | 26.0                               | 1.65                | 0.00         |
|               | Home Help                           |                               |                              | 326.6                              | 332.46              | 9.05         | 1.015                           | 1.010                       | 1.020                       | 1.000          | 342.3                              | 354.56              | 10.11        |
| Subtotal      |                                     |                               |                              | 3,234.2                            | \$ 72.01            | \$ 19.41     |                                 |                             |                             |                | 3,389.6                            | \$ 76.80            | \$ 21.69     |
| Physician     |                                     |                               |                              |                                    |                     |              |                                 |                             |                             |                |                                    |                     |              |
|               | Private Duty Nursing/Home I         | Health                        |                              | 1.5                                | \$ 172.97           | \$ 0.02      | 1.015                           | 1.035                       | 1.020                       | 1.000          | 1.7                                | \$ 184.47           | \$ 0.03      |
|               | Phys Visits Office/Consult          |                               |                              | 80.8                               | 29.10               | 0.20         | 1.015                           | 1.035                       | 1.020                       | 1.000          | 91.7                               | 31.03               | 0.24         |
|               | Phys Visit Other                    |                               |                              | 818.0                              | 29.02               | 1.98         | 1.015                           | 1.035                       | 1.020                       | 1.000          | 928.1                              | 30.94               | 2.39         |
|               | Surgery/Anesthesia<br>Lab/Pathology |                               |                              | 3.6<br>215.4                       | 31.01<br>8.77       | 0.01<br>0.16 | 1.015<br>1.015                  | 1.035<br>1.035              | 1.020<br>1.020              | 1.000<br>1.000 | 4.1<br>244.5                       | 33.07<br>9.35       | 0.01<br>0.19 |
|               | Surgery                             |                               |                              | 144.7                              | 30.79               | 0.37         | 1.015                           | 1.035                       | 1.020                       | 1.000          | 164.2                              | 32.84               | 0.45         |
|               | Vision/Hearing                      |                               |                              | 166.7                              | 30.33               | 0.42         | 1.015                           | 1.035                       | 1.020                       | 1.000          | 189.2                              | 32.35               | 0.51         |
|               | Therapeutic Inj.                    |                               |                              | 94.1                               | 28.18               | 0.22         | 1.015                           | 1.035                       | 1.020                       | 1.000          | 106.7                              | 30.05               | 0.27         |
|               | Other                               |                               |                              | 236.9                              | 13.42               | 0.26         | 1.015                           | 1.035                       | 1.020                       | 1.000          | 268.8                              | 14.31               | 0.32         |
| Subtotal      |                                     |                               |                              | 1,761.7                            | \$ 24.79            | \$ 3.64      |                                 |                             |                             |                | 1,999.0                            | \$ 26.44            | \$ 4.40      |
| Total Claims  | /Benefit Cost                       |                               |                              | 319,108.4                          | \$ 181.10           | \$ 4,816.00  |                                 |                             |                             |                | 324,948.7                          | \$ 186.89           | \$ 5,060.71  |
| Supplemental  | SNF Copayments                      |                               |                              |                                    |                     | \$ 849.34    | 1.000                           | 1.005                       | 1.010                       | 1.000          |                                    |                     | \$ 891.59    |
| Total Adjuste | ed Gross Cost                       |                               |                              |                                    |                     | \$5,665.34   |                                 |                             |                             |                |                                    |                     | \$5,952.30   |
|               |                                     |                               |                              |                                    |                     |              |                                 |                             |                             |                |                                    |                     |              |

Months of Trend

28.5

Region All Population Nursing Facility - Tier 1 Subtier Private Facilities / HLTCU Age Over 65

**Total Member Months** 

|                                    |                               |                              | Fiscal Year 2                      | 013                 |              |                                 |                             |                             | _                         |                                    | d/Adjusted to CY 2  | 015          |
|------------------------------------|-------------------------------|------------------------------|------------------------------------|---------------------|--------------|---------------------------------|-----------------------------|-----------------------------|---------------------------|------------------------------------|---------------------|--------------|
|                                    | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | Seasonality<br>Adjustment | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         |
| Type of Service                    |                               |                              |                                    |                     |              |                                 |                             |                             |                           |                                    |                     |              |
| Nursing Facility                   |                               |                              |                                    |                     |              |                                 |                             |                             |                           |                                    |                     |              |
| Nursing Facility                   | 12,164.6                      |                              | 309,479.2                          | \$ 187.07           | \$ 4,824.44  | 1.019                           | 1.005                       | 1.010                       | 0.999                     | 318,782.9                          | \$ 191.54           | \$ 5,088.31  |
| Nursing Facility - Medica          |                               |                              | 85.6                               | 142.72              | 1.02         | 1.019                           | 1.005                       | 1.010                       | 0.999                     | 88.2                               | 146.13              | 1.07         |
| Subtotal                           | 12,169.5                      | 25.4                         | 309,564.8                          | \$ 187.05           | \$ 4,825.46  |                                 |                             |                             |                           | 318,871.1                          | \$ 191.53           | \$ 5,089.38  |
| Inpatient Hospital                 |                               |                              |                                    |                     |              |                                 |                             |                             |                           |                                    |                     |              |
| General                            | 44.0                          |                              | 432.6                              | \$ 282.95           | \$ 10.20     | 1.231                           | 0.980                       | 1.020                       | 1.027                     | 521.5                              | \$ 296.58           | \$ 12.89     |
| Psychiatric                        | 0.3                           |                              | 0.5                                | 176.47              | 0.01         | 1.231                           | 0.980                       | 1.020                       | 1.027                     | 0.6                                | 184.96              | 0.01         |
| Subtotal                           | 44.3                          | 9.8                          | 433.1                              | \$ 282.82           | \$ 10.21     |                                 |                             |                             |                           | 522.2                              | \$ 296.45           | \$ 12.90     |
| Outpatient Hospital                |                               |                              |                                    |                     |              |                                 |                             |                             |                           |                                    |                     |              |
| General                            |                               |                              | 2,059.0                            | \$ 13.52            | \$ 2.32      | 1.076                           | 1.015                       | 0.980                       | 1.011                     | 2,319.5                            | \$ 12.89            | \$ 2.49      |
| Hospice                            |                               |                              | -                                  | -                   |              | 1.076                           | 1.015                       | 0.980                       | 1.011                     | -                                  |                     | -            |
| Subtotal                           |                               |                              | 2,059.0                            | \$ 13.52            | \$ 2.32      |                                 |                             |                             |                           | 2,319.5                            | \$ 12.89            | \$ 2.49      |
| Prescription Drugs                 |                               |                              |                                    |                     | \$ 2.33      | 1.008                           | 0.975                       | 1.015                       | 0.991                     |                                    |                     | \$ 2.27      |
| Other Ancillaries                  |                               |                              |                                    |                     |              |                                 |                             |                             |                           |                                    |                     |              |
| Transportation                     |                               |                              | 61.0                               | 124.04              | 0.63         | 1.192                           | 1.010                       | 1.020                       | 0.969                     | 72.1                               | \$ 130.01           | \$ 0.78      |
| DME/Prosthetics/Orthotic           | 28                            |                              | 1,895.6                            | 44.19               | 6.98         | 1.192                           | 1.010                       | 1.020                       | 0.969                     | 2,241.3                            | 46.32               | 8.65         |
| Medical Supplies                   |                               |                              | 449.6                              | 17.96               | 0.67         | 1.192                           | 1.010                       | 1.020                       | 0.969                     | 531.7                              | 18.83               | 0.83         |
| Waiver Services<br>Other Ancillary |                               |                              | 441.6<br>21.6                      | 36.16<br>5.49       | 1.33<br>0.01 | 1.192<br>1.192                  | 1.010<br>1.010              | 1.020<br>1.020              | 0.969<br>0.969            | 522.1<br>25.5                      | 37.90<br>5.76       | 1.65<br>0.01 |
| Home Help                          |                               |                              | 275.1                              | 349.35              | 8.01         | 1.192                           | 1.010                       | 1.020                       | 0.969                     | 325.3                              | 366.18              | 9.93         |
| Subtotal                           |                               |                              | 3,144.5                            | \$ 67.30            | \$ 17.63     |                                 | 1.010                       | 1.020                       | 0.505                     | 3,718.0                            | \$ 70.54            | \$ 21.85     |
| Physician                          |                               |                              |                                    |                     |              |                                 |                             |                             |                           |                                    |                     |              |
| Private Duty Nursing/Hot           | ne Health                     |                              | 0.8                                | \$ 124.98           | \$ 0.01      | 1.192                           | 1.035                       | 1.020                       | 0.969                     | 1.1                                | \$ 131.00           | \$ 0.01      |
| Phys Visits Office/Consu           | lt                            |                              | 193.1                              | 27.85               | 0.45         | 1.192                           | 1.035                       | 1.020                       | 0.969                     | 241.9                              | 29.20               | 0.59         |
| Phys Visit Other                   |                               |                              | 4,549.4                            | 30.62               | 11.61        | 1.192                           | 1.035                       | 1.020                       | 0.969                     | 5,700.6                            | 32.09               | 15.24        |
| Surgery/Anesthesia                 |                               |                              | 4.2<br>447.3                       | 30.59               | 0.01         | 1.192                           | 1.035                       | 1.020                       | 0.969                     | 5.3                                | 32.06               | 0.01         |
| Lab/Pathology<br>Surgery           |                               |                              | 136.3                              | 7.62<br>33.00       | 0.28<br>0.37 | 1.192<br>1.192                  | 1.035<br>1.035              | 1.020<br>1.020              | 0.969<br>0.969            | 560.5<br>170.8                     | 7.99<br>34.59       | 0.37<br>0.49 |
| Vision/Hearing                     |                               |                              | 325.8                              | 32.07               | 0.87         | 1.192                           | 1.035                       | 1.020                       | 0.969                     | 408.3                              | 33.61               | 1.14         |
| Therapeutic Inj.                   |                               |                              | 85.2                               | 36.48               | 0.26         | 1.192                           | 1.035                       | 1.020                       | 0.969                     | 106.8                              | 38.23               | 0.34         |
| Other                              |                               |                              | 1,080.6                            | 7.10                | 0.64         | 1.192                           | 1.035                       | 1.020                       | 0.969                     | 1,354.0                            | 7.44                | 0.84         |
| Subtotal                           |                               |                              | 6,822.7                            | \$ 25.51            | \$ 14.50     |                                 |                             |                             |                           | 8,549.3                            | \$ 26.74            | \$ 19.05     |
| Total Claims/Benefit Cost          |                               |                              | 322,024.2                          | \$ 181.57           | \$ 4,872.46  |                                 |                             |                             |                           | 333,980.0                          | \$ 184.97           | \$ 5,147.94  |
| Supplemental SNF Copayments        |                               |                              |                                    |                     | \$ 869.77    | 1.000                           | 1.005                       | 1.010                       | 1.000                     |                                    |                     | \$ 901.19    |
| Total Adjusted Gross Cost          |                               |                              |                                    |                     | \$5,742.23   |                                 |                             |                             |                           |                                    |                     | \$6,049.13   |

Months of Trend

51

Region All Population Nursing Facility - Tier 1 Subtier Private Facilities / HLTCU Age Under 65

**Total Member Months** 

|               |  |                               |                              | Fiscal Year 2                      | 011                      |                 |                                 |                             |                             | _                         |                                    | d/Adjusted to CY 2  | 2015         |
|---------------|--|-------------------------------|------------------------------|------------------------------------|--------------------------|-----------------|---------------------------------|-----------------------------|-----------------------------|---------------------------|------------------------------------|---------------------|--------------|
|               |  | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service      | РМРМ            | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | Seasonality<br>Adjustment | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         |
| Type of Serv  | vice                                   |                               | ·                            |                                    |                          |                 |                                 |                             |                             |                           |                                    |                     |              |
| Nursing Fac   | ility                                  |                               |                              |                                    |                          |                 |                                 |                             |                             |                           |                                    |                     |              |
|               | Nursing Facility                       | 9,946.7                       | 24.8                         | 246,541.6                          | \$ 185.31                | \$ 3,807.20     | 1.000                           | 1.005                       | 1.010                       | 1.000                     | 251,823.4                          | \$ 193.31           | \$ 4,056.66  |
|               | Nursing Facility - Medicare            | 92.9                          | 17.6                         | 1,638.7                            | 116.59                   | 15.92           | 1.000                           | 1.005                       | 1.010                       | 1.000                     | 1,673.8                            | 121.62              | 16.96        |
| Subtotal      |  | 10,039.6                      | 24.7                         | 248,180.4                          | \$ 184.86                | \$ 3,823.12     |                                 |                             |                             |                           | 253,497.2                          | \$ 192.84           | \$ 4,073.63  |
| Inpatient Ho  | spital                                 |                               |                              |                                    |                          |                 |                                 |                             |                             |                           |                                    |                     |              |
|               | General                                | 200.1                         | 12.8                         | 2,553.6                            | \$ 450.72                | \$ 95.91        | 1.000                           | 0.980                       | 1.020                       | 1.000                     | 2,343.5                            | \$ 490.30           | \$ 95.75     |
|               | Psychiatric                            | 1.0                           | 2.0                          | 2.0                                | 345.60                   | 0.06            | 1.000                           | 0.980                       | 1.020                       | 1.000                     | 1.9                                | 375.95              | 0.06         |
| Subtotal      |  | 201.1                         | 12.7                         | 2,555.6                            | \$ 450.64                | \$ 95.97        |                                 |                             |                             |                           | 2,345.3                            | \$ 490.21           | \$ 95.81     |
| Outpatient H  | lospital                               |                               |                              |                                    |                          |                 |                                 |                             |                             |                           |                                    |                     |              |
| -             | General                                |                               |                              | 10,067.2                           | \$ 25.75                 | \$ 21.60        | 1.000                           | 1.015                       | 0.980                       | 1.000                     | 10,724.8                           | \$ 23.63            | \$ 21.12     |
|               | Hospice                                |                               |                              | -                                  | -                        | -               | 1.000                           | 1.015                       | 0.980                       | 1.000                     | -                                  | -                   | -            |
| Subtotal      |  |                               |                              | 10,067.2                           | \$ 25.75                 | \$ 21.60        |                                 |                             |                             |                           | 10,724.8                           | \$ 23.63            | \$ 21.12     |
| Prescription  | Drugs                                  |                               |                              |                                    |                          | \$ 4.15         | 1.000                           | 0.975                       | 1.015                       | 1.000                     |                                    |                     | \$ 3.97      |
| Other Ancille | aries                                  |                               |                              |                                    |                          |                 |                                 |                             |                             |                           |                                    |                     |              |
|               | Transportation                         |                               |                              | 481.9                              | 56.44                    | 2.27            | 1.000                           | 1.010                       | 1.020                       | 1.000                     | 502.7                              | \$ 61.39            | \$ 2.57      |
|               | DME/Prosthetics/Orthotics              |                               |                              | 4,304.6                            | 25.64                    | 9.20            | 1.000                           | 1.010                       | 1.020                       | 1.000                     | 4,490.5                            | 27.89               | 10.44        |
|               | Medical Supplies<br>Waiver Services    |                               |                              | 1,680.6<br>1,133.3                 | 15.33<br>53.28           | 2.15<br>5.03    | 1.000<br>1.000                  | 1.010<br>1.010              | 1.020<br>1.020              | 1.000<br>1.000            | 1,753.2<br>1,182.3                 | 16.67<br>57.96      | 2.44<br>5.71 |
|               | Other Ancillary                        |                               |                              | 81.7                               | 0.49                     | 0.00            | 1.000                           | 1.010                       | 1.020                       | 1.000                     | 85.2                               | 0.53                | 0.00         |
|               | Home Help                              |                               |                              | 1,077.2                            | 304.36                   | 27.32           | 1.000                           | 1.010                       | 1.020                       | 1.000                     | 1,123.7                            | 331.09              | 31.00        |
| Subtotal      |  |                               |                              | 8,759.3                            | \$ 62.97                 | \$ 45.97        |                                 |                             |                             |                           | 9,137.7                            | \$ 68.50            | \$ 52.16     |
| Physician     |  |                               |                              |                                    |                          |                 |                                 |                             |                             |                           |                                    |                     |              |
|               | Private Duty Nursing/Home              | Health                        |                              | 20.4                               | \$ 160.86                | \$ 0.27         | 1.000                           | 1.035                       | 1.020                       | 1.000                     | 23.6                               | \$ 174.98           | \$ 0.34      |
|               | Phys Visits Office/Consult             |                               |                              | 231.8                              | 34.82                    | 0.67            | 1.000                           | 1.035                       | 1.020                       | 1.000                     | 268.3                              | 37.87               | 0.85         |
|               | Phys Visit Other<br>Surgery/Anesthesia |                               |                              | 1,176.2<br>10.2                    | 31.75<br>18.92           | 3.11<br>0.02    | 1.000<br>1.000                  | 1.035<br>1.035              | 1.020<br>1.020              | 1.000<br>1.000            | 1,361.4<br>11.8                    | 34.54<br>20.58      | 3.92<br>0.02 |
|               | Lab/Pathology                          |                               |                              | 534.0                              | 14.26                    | 0.63            | 1.000                           | 1.035                       | 1.020                       | 1.000                     | 618.1                              | 15.51               | 0.80         |
|               | Surgery                                |                               |                              | 423.7                              | 38.55                    | 1.36            | 1.000                           | 1.035                       | 1.020                       | 1.000                     | 490.4                              | 41.93               | 1.71         |
|               | Vision/Hearing                         |                               |                              | 142.9                              | 28.99                    | 0.35            | 1.000                           | 1.035                       | 1.020                       | 1.000                     | 165.5                              | 31.53               | 0.43         |
|               | Therapeutic Inj.                       |                               |                              | 166.4                              | 30.02                    | 0.42            | 1.000                           | 1.035                       | 1.020                       | 1.000                     | 192.6                              | 32.65               | 0.52         |
| Subtotal      | Other                                  |                               |                              | 429.8 3,135.5                      | <u>14.81</u><br>\$ 28.18 | 0.53<br>\$ 7.36 | 1.000                           | 1.035                       | 1.020                       | 1.000                     | 497.5 3,629.2                      | 16.12<br>\$ 30.65   | 0.67         |
|               |  |                               |                              | - ,                                |                          |                 |                                 |                             |                             |                           | - ,                                |                     |              |
| Total Claims  | /Benefit Cost                          |                               |                              | 272,698.0                          | \$ 175.94                | \$ 3,998.17     |                                 |                             |                             |                           | 279,334.3                          | \$ 182.83           | \$ 4,255.96  |
| Supplemental  | l SNF Copayments                       |                               |                              |                                    |                          | \$ 526.60       | 1.000                           | 1.005                       | 1.010                       | 1.000                     |                                    |                     | \$ 561.12    |
| Total Adjuste | ed Gross Cost                          |                               |                              |                                    |                          | \$4,524.77      |                                 |                             |                             |                           |                                    |                     | \$4,817.08   |
|               |  |                               |                              |                                    |                          |                 |                                 |                             |                             |                           |                                    |                     |              |

Months of Trend

39

Region All Population Nursing Facility - Tier 1 Subtier Private Facilities / HLTCU Age Under 65

**Total Member Months** 

|                       |  |                               |                              | Fiscal Year 2                      | 012                 |              |                                 |                      |                             | _                                | Trende                             | d/Adjusted to CY 2  | 015          |
|-----------------------|--|-------------------------------|------------------------------|------------------------------------|---------------------|--------------|---------------------------------|----------------------|-----------------------------|----------------------------------|------------------------------------|---------------------|--------------|
|                       |  | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         | Completion<br><u>Adjustment</u> | Trend<br>Factor Util | Trend<br><u>Factor Cost</u> | Seasonality<br><u>Adjustment</u> | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         |
| Type of Servic        | e  |                               |                              |                                    |                     |              |                                 |                      |                             |                                  |                                    |                     |              |
| Nursing Facili        | itv  |                               |                              |                                    |                     |              |                                 |                      |                             |                                  |                                    |                     |              |
|                       | Nursing Facility                               | 10,639.2                      | 23.8                         | 252,930.9                          | \$ 186.39           | \$ 3,928.74  | 1.001                           | 1.005                | 1.010                       | 1.000                            | 257,311.8                          | \$ 192.52           | \$ 4,128.14  |
|                       | Nursing Facility - Medicare                    | 25.9                          | 16.0                         | 413.6                              | 117.43              | 4.05         | 1.001                           | 1.005                | 1.010                       | 1.000                            | 420.8                              | 121.29              | 4.25         |
| Subtotal              |  | 10,665.1                      | 23.8                         | 253,344.5                          | \$ 186.28           | \$ 3,932.78  |                                 |                      |                             |                                  | 257,732.6                          | \$ 192.40           | \$ 4,132.39  |
| Inpatient Hosp        | pital  |                               |                              |                                    |                     |              |                                 |                      |                             |                                  |                                    |                     |              |
|                       | General  | 215.9                         | 14.0                         | 3,016.3                            | \$ 375.16           | \$ 94.30     | 1.007                           | 0.980                | 1.020                       | 1.000                            | 2,843.0                            | \$ 400.10           | \$ 94.79     |
|                       | Psychiatric                                    | 1.9                           | 3.5                          | 6.7                                | 164.43              | 0.09         | 1.007                           | 0.980                | 1.020                       | 1.000                            | 6.3                                | 175.36              | 0.09         |
| Subtotal              |  | 217.9                         | 13.9                         | 3,023.0                            | \$ 374.69           | \$ 94.39     |                                 |                      |                             |                                  | 2,849.3                            | \$ 399.60           | \$ 94.88     |
| <b>Outpatient Hos</b> | spital   |                               |                              |                                    |                     |              |                                 |                      |                             |                                  |                                    |                     |              |
|                       | General  |                               |                              | 9,382.9                            | \$ 22.60            | \$ 17.67     | 1.002                           | 1.015                | 0.980                       | 1.000                            | 9,867.9                            | \$ 21.16            | \$ 17.40     |
|                       | Hospice  |                               |                              | -                                  | -                   | -            | 1.002                           | 1.015                | 0.980                       | 1.000                            | -                                  | -                   | -            |
| Subtotal              |  |                               |                              | 9,382.9                            | \$ 22.60            | \$ 17.67     |                                 |                      |                             |                                  | 9,867.9                            | \$ 21.16            | \$ 17.40     |
| Prescription D        | rugs   |                               |                              |                                    |                     | \$ 8.83      | 1.000                           | 0.975                | 1.015                       | 1.000                            |                                    |                     | \$ 8.54      |
| Other Ancillar        | ies  |                               |                              |                                    |                     |              |                                 |                      |                             |                                  |                                    |                     |              |
| oner menun            | Transportation                                 |                               |                              | 175.8                              | 218.27              | 3.20         | 1.015                           | 1.010                | 1.020                       | 1.000                            | 184.3                              | \$ 232.77           | \$ 3.57      |
|                       | DME/Prosthetics/Orthotics                      |                               |                              | 4,424.2                            | 41.77               | 15.40        | 1.015                           | 1.010                | 1.020                       | 1.000                            | 4,636.7                            | 44.54               | 17.21        |
|                       | Medical Supplies                               |                               |                              | 1,359.9                            | 15.47               | 1.75         | 1.015                           | 1.010                | 1.020                       | 1.000                            | 1,425.2                            | 16.50               | 1.96         |
|                       | Waiver Services                                |                               |                              | 739.9                              | 32.25               | 1.99         | 1.015                           | 1.010                | 1.020                       | 1.000                            | 775.5                              | 34.39               | 2.22         |
|                       | Other Ancillary                                |                               |                              | 66.2                               | 0.98                | 0.01         | 1.015                           | 1.010                | 1.020                       | 1.000                            | 69.4                               | 1.05                | 0.01         |
| 0.14.4.1              | Home Help                                      |                               |                              | 899.2                              | 365.49              | 27.39        | 1.015                           | 1.010                | 1.020                       | 1.000                            | 942.4                              | 389.79              | 30.61        |
| Subtotal              |  |                               |                              | 7,665.3                            | \$ 77.86            | \$ 49.73     |                                 |                      |                             |                                  | 8,033.4                            | \$ 83.03            | \$ 55.58     |
| Physician             |  |                               |                              |                                    |                     |              |                                 |                      |                             |                                  |                                    |                     |              |
|                       | Private Duty Nursing/Home I                    | Health                        |                              | 10.6                               | \$ 202.36           | \$ 0.18      | 1.015                           | 1.035                | 1.020                       | 1.000                            | 12.0                               | \$ 215.81           | \$ 0.22      |
|                       | Phys Visits Office/Consult<br>Phys Visit Other |                               |                              | 209.2<br>1,076.8                   | 33.17<br>28.54      | 0.58<br>2.56 | 1.015<br>1.015                  | 1.035<br>1.035       | 1.020<br>1.020              | 1.000<br>1.000                   | 237.4<br>1,221.8                   | 35.38<br>30.44      | 0.70<br>3.10 |
|                       | Surgery/Anesthesia                             |                               |                              | 6.7                                | 30.56               | 0.02         | 1.015                           | 1.035                | 1.020                       | 1.000                            | 7.6                                | 32.59               | 0.02         |
|                       | Lab/Pathology                                  |                               |                              | 400.2                              | 9.74                | 0.32         | 1.015                           | 1.035                | 1.020                       | 1.000                            | 454.1                              | 10.39               | 0.39         |
|                       | Surgery  |                               |                              | 317.7                              | 35.41               | 0.94         | 1.015                           | 1.035                | 1.020                       | 1.000                            | 360.5                              | 37.76               | 1.13         |
|                       | Vision/Hearing                                 |                               |                              | 177.5                              | 26.30               | 0.39         | 1.015                           | 1.035                | 1.020                       | 1.000                            | 201.5                              | 28.05               | 0.47         |
|                       | Therapeutic Inj.                               |                               |                              | 203.5                              | 45.90               | 0.78         | 1.015                           | 1.035                | 1.020                       | 1.000                            | 230.9                              | 48.95               | 0.94         |
|                       | Other  |                               |                              | 556.6                              | 11.13               | 0.52         | 1.015                           | 1.035                | 1.020                       | 1.000                            | 631.6                              | 11.87               | 0.62         |
| Subtotal              |  |                               |                              | 2,958.7                            | \$ 25.47            | \$ 6.28      |                                 |                      |                             |                                  | 3,357.3                            | \$ 27.17            | \$ 7.60      |
| Total Claims/B        | Senefit Cost                                   |                               |                              | 276,374.5                          | \$ 178.44           | \$ 4,109.68  |                                 |                      |                             |                                  | 281,840.6                          | \$ 183.78           | \$ 4,316.40  |
| Supplemental S        | SNF Copayments                                 |                               |                              |                                    |                     | \$ 545.95    | 1.000                           | 1.005                | 1.010                       | 1.000                            |                                    |                     | \$ 573.11    |
| Total Adjusted        | Gross Cost                                     |                               |                              |                                    |                     | \$4,655.63   |                                 |                      |                             |                                  |                                    |                     | \$4,889.51   |

Months of Trend

28.5

Region All Population Nursing Facility - Tier 1 Subtier Private Facilities / HLTCU Age Under 65

**Total Member Months** 

|                     |   |                               |                              | Fiscal Year 2                      | 013                 |                       |                                 |                      |                             |                                | Trende                             | d/Adjusted to CY 2  | 015             |
|---------------------|---|-------------------------------|------------------------------|------------------------------------|---------------------|-----------------------|---------------------------------|----------------------|-----------------------------|--------------------------------|------------------------------------|---------------------|-----------------|
|                     |   | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ                  | Completion<br><u>Adjustment</u> | Trend<br>Factor Util | Trend<br><u>Factor Cost</u> | –<br>Seasonality<br>Adjustment | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ            |
| Type of Servi       | ice   |                               | · · · ·                      |                                    |                     |                       |                                 |                      |                             |                                | · · · · · ·                        |                     |                 |
| Nursing Faci        | lity  |                               |                              |                                    |                     |                       |                                 |                      |                             |                                |                                    |                     |                 |
| 0                   | Nursing Facility  | 10,905.7                      | 23.0                         | 250,508.2                          | \$ 189.31           | \$ 3,952.00           | 1.019                           | 1.005                | 1.010                       | 0.999                          | 258,039.1                          | \$ 193.84           | \$ 4,168.19     |
|                     | Nursing Facility - Medicare                               | 8.6                           | 23.1                         | 199.4                              | 120.26              | 2.00                  | 1.019                           | 1.005                | 1.010                       | 0.999                          | 205.4                              | 123.14              | 2.11            |
| Subtotal            |   | 10,914.4                      | 23.0                         | 250,707.6                          | \$ 189.26           | \$ 3,954.00           |                                 |                      |                             |                                | 258,244.5                          | \$ 193.78           | \$ 4,170.30     |
| Inpatient Hos       |   |                               |                              |                                    |                     |                       |                                 |                      |                             |                                |                                    |                     |                 |
|                     | General   | 171.1                         | 10.1                         | 1,726.9                            | \$ 534.68           | \$ 76.95              | 1.231                           | 0.980                | 1.020                       | 1.027                          | 2,081.9                            | \$ 560.43           | \$ 97.23        |
|                     | Psychiatric   | 1.2                           | 1.0                          | 1.2                                | 5.20                | 0.00                  | 1.231                           | 0.980                | 1.020                       | 1.027                          | 1.5                                | 5.45                | 0.00            |
| Subtotal            |   | 172.3                         | 10.0                         | 1,728.2                            | \$ 534.31           | \$ 76.95              |                                 |                      |                             |                                | 2,083.3                            | \$ 560.04           | \$ 97.23        |
| Outpatient H        | ospital   |                               |                              |                                    |                     |                       |                                 |                      |                             |                                |                                    |                     |                 |
|                     | General   |                               |                              | 8,943.7                            | \$ 14.22            | \$ 10.60              | 1.076                           | 1.015                | 0.980                       | 1.011                          | 10,075.0                           | \$ 13.55            | \$ 11.38        |
|                     | Hospice   |                               |                              |                                    |                     | -                     | 1.076                           | 1.015                | 0.980                       | 1.011                          | -                                  |                     | -               |
| Subtotal            |   |                               |                              | 8,943.7                            | \$ 14.22            | \$ 10.60              |                                 |                      |                             |                                | 10,075.0                           | \$ 13.55            | \$ 11.38        |
| <b>Prescription</b> | Drugs   |                               |                              |                                    |                     | \$ 3.82               | 1.008                           | 0.975                | 1.015                       | 0.991                          |                                    |                     | \$ 3.72         |
| Other Ancilla       | ries  |                               |                              |                                    |                     |                       |                                 |                      |                             |                                |                                    |                     |                 |
|                     | Transportation  |                               |                              | 184.3                              | 145.92              | 2.24                  | 1.192                           | 1.010                | 1.020                       | 0.969                          | 217.9                              | \$ 152.94           | \$ 2.78         |
|                     | DME/Prosthetics/Orthotics                                 |                               |                              | 5,011.0                            | 30.36               | 12.68                 | 1.192                           | 1.010                | 1.020                       | 0.969                          | 5,924.8                            | 31.82               | 15.71           |
|                     | Medical Supplies  |                               |                              | 1,325.7                            | 17.41               | 1.92                  | 1.192                           | 1.010                | 1.020                       | 0.969                          | 1,567.4                            | 18.25               | 2.38            |
|                     | Waiver Services   |                               |                              | 593.3                              | 43.84               | 2.17                  | 1.192                           | 1.010                | 1.020                       | 0.969                          | 701.5                              | 45.95               | 2.69            |
|                     | Other Ancillary<br>Home Help                              |                               |                              | 62.8<br>771.8                      | 1.17<br>388.15      | 0.01<br>24.96         | 1.192<br>1.192                  | 1.010<br>1.010       | 1.020<br>1.020              | 0.969<br>0.969                 | 74.2<br>912.5                      | 1.22<br>406.84      | 0.01<br>30.94   |
| Subtotal            | Home Help   |                               |                              | 7,948.8                            | \$ 66.39            | \$ 43.98              | 1.192                           | 1.010                | 1.020                       | 0.909                          | 9,398.3                            | \$ 69.59            | \$ 54.50        |
| Subiotai            |   |                               |                              | /,946.6                            | \$ 00.59            | 3 43.98               |                                 |                      |                             |                                | 9,398.3                            | \$ 09.39            | \$ 54.50        |
| Physician           |   |                               |                              |                                    |                     | <b>•</b> • • <b>•</b> |                                 |                      |                             |                                |                                    |                     |                 |
|                     | Private Duty Nursing/Home F<br>Phys Visits Office/Consult | Health                        |                              | 14.8<br>601.9                      | \$ 59.69<br>29.79   | \$ 0.07<br>1.49       | 1.192<br>1.192                  | 1.035<br>1.035       | 1.020<br>1.020              | 0.969<br>0.969                 | 18.5<br>754.2                      | \$ 62.56<br>31.22   | \$ 0.10<br>1.96 |
|                     | Phys Visit Other  |                               |                              | 7,826.0                            | 33.67               | 21.96                 | 1.192                           | 1.035                | 1.020                       | 0.969                          | 9,806.5                            | 35.29               | 28.84           |
|                     | Surgery/Anesthesia  |                               |                              | 8.6                                | 24.16               | 0.02                  | 1.192                           | 1.035                | 1.020                       | 0.969                          | 10.8                               | 25.32               | 0.02            |
|                     | Lab/Pathology   |                               |                              | 856.7                              | 10.36               | 0.74                  | 1.192                           | 1.035                | 1.020                       | 0.969                          | 1,073.5                            | 10.86               | 0.97            |
|                     | Surgery   |                               |                              | 268.3                              | 43.87               | 0.98                  | 1.192                           | 1.035                | 1.020                       | 0.969                          | 336.2                              | 45.98               | 1.29            |
|                     | Vision/Hearing  |                               |                              | 433.3                              | 31.00               | 1.12                  | 1.192                           | 1.035                | 1.020                       | 0.969                          | 542.9                              | 32.49               | 1.47            |
|                     | Therapeutic Inj.  |                               |                              | 235.1                              | 65.90               | 1.29                  | 1.192                           | 1.035                | 1.020                       | 0.969                          | 294.6                              | 69.08               | 1.70            |
|                     | Other   |                               |                              | 1,853.7                            | 7.46                | 1.15                  | 1.192                           | 1.035                | 1.020                       | 0.969                          | 2,322.8                            | 7.82                | 1.51            |
| Subtotal            |   |                               |                              | 12,098.5                           | \$ 28.59            | \$ 28.83              |                                 |                      |                             |                                | 15,160.1                           | \$ 29.97            | \$ 37.86        |
| Total Claims/       | Benefit Cost  |                               |                              | 281,426.6                          | \$ 175.60           | \$ 4,118.18           |                                 |                      |                             |                                | 294,961.3                          | \$ 177.99           | \$ 4,374.99     |
| Supplemental        | SNF Copayments  |                               |                              |                                    |                     | \$ 557.51             | 1.000                           | 1.005                | 1.010                       | 1.000                          |                                    |                     | \$ 577.65       |
| Total Adjuste       | d Gross Cost  |                               |                              |                                    |                     | \$4,675.69            |                                 |                      |                             |                                |                                    |                     | \$4,952.64      |

Region All Population Nursing Facility - Tier 1 Subtier County Owned Facilities Age Over 65

**Total Member Months** 

9,132

|                |  |                               | Fiscal Year 2011             |                                    |                     |                 |                                 |                             | _                           | Trended/Adjusted to CY 2015 |                                    |                     |              |
|----------------|--|-------------------------------|------------------------------|------------------------------------|---------------------|-----------------|---------------------------------|-----------------------------|-----------------------------|-----------------------------|------------------------------------|---------------------|--------------|
|                |  | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ            | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | Seasonality<br>Adjustment   | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         |
| Type of Servio | ce                                     |                               |                              | i                                  |                     |                 |                                 |                             |                             |                             | · · · · · · · · ·                  |                     |              |
| Nursing Facil  | itv                                    |                               |                              |                                    |                     |                 |                                 |                             |                             |                             |                                    |                     |              |
| 0              | Nursing Facility                       | 12,003.9                      | 28.5                         | 341,860.7                          | \$ 245.29           | \$ 6,988.05     | 1.000                           | 1.005                       | 1.010                       | 1.000                       | 349,184.5                          | \$ 255.89           | \$ 7,446.07  |
|                | Nursing Facility - Medicare            | 27.6                          | 26.8                         | 738.5                              | 195.60              | 12.04           | 1.000                           | 1.005                       | 1.010                       | 1.000                       | 754.3                              | 204.05              | 12.83        |
| Subtotal       |  | 12,031.5                      | 28.5                         | 342,599.2                          | \$ 245.19           | \$ 7,000.08     |                                 |                             |                             |                             | 349,938.8                          | \$ 255.78           | \$ 7,458.90  |
| Inpatient Hosp | pital                                  |                               |                              |                                    |                     |                 |                                 |                             |                             |                             |                                    |                     |              |
|                | General                                | 35.5                          | 2.7                          | 97.2                               | \$ 327.37           | \$ 2.65         | 1.000                           | 0.980                       | 1.020                       | 1.000                       | 89.2                               | \$ 356.11           | \$ 2.65      |
| 0.1            | Psychiatric                            | -                             | -                            | -                                  | -                   | -               | 1.000                           | 0.980                       | 1.020                       | 1.000                       | -                                  | -                   | -            |
| Subtotal       |  | 35.5                          | 2.7                          | 97.2                               | \$ 327.37           | \$ 2.65         |                                 |                             |                             |                             | 89.2                               | \$ 356.11           | \$ 2.65      |
| Outpatient Ho  | spital                                 |                               |                              |                                    |                     |                 |                                 |                             |                             |                             |                                    |                     |              |
|                | General                                |                               |                              | 304.9                              | \$ 21.70            | \$ 0.55         | 1.000                           | 1.015                       | 0.980                       | 1.000                       | 324.8                              | \$ 19.91            | \$ 0.54      |
|                | Hospice                                |                               |                              |                                    |                     | -               | 1.000                           | 1.015                       | 0.980                       | 1.000                       | -                                  | -                   | -            |
| Subtotal       |  |                               |                              | 304.9                              | \$ 21.70            | \$ 0.55         |                                 |                             |                             |                             | 324.8                              | \$ 19.91            | \$ 0.54      |
| Prescription D | Drugs                                  |                               |                              |                                    |                     | \$ 2.65         | 1.000                           | 0.975                       | 1.015                       | 1.000                       |                                    |                     | \$ 2.54      |
| Other Ancillar | ries                                   |                               |                              |                                    |                     |                 |                                 |                             |                             |                             |                                    |                     |              |
|                | Transportation                         |                               |                              | 2.6                                | 153.10              | 0.03            | 1.000                           | 1.010                       | 1.020                       | 1.000                       | 2.7                                | \$ 166.54           | \$ 0.04      |
|                | DME/Prosthetics/Orthotics              |                               |                              | 643.9<br>61.8                      | 70.93<br>15.84      | 3.81<br>0.08    | 1.000<br>1.000                  | 1.010<br>1.010              | 1.020<br>1.020              | 1.000<br>1.000              | 671.7<br>64.4                      | 77.15<br>17.23      | 4.32<br>0.09 |
|                | Medical Supplies<br>Waiver Services    |                               |                              | 172.1                              | 71.94               | 1.03            | 1.000                           | 1.010                       | 1.020                       | 1.000                       | 179.6                              | 78.26               | 1.17         |
|                | Other Ancillary                        |                               |                              | 9.2                                | 1.03                | 0.00            | 1.000                           | 1.010                       | 1.020                       | 1.000                       | 9.6                                | 1.12                | 0.00         |
|                | Home Help                              |                               |                              | 30.2                               | 142.61              | 0.36            | 1.000                           | 1.010                       | 1.020                       | 1.000                       | 31.5                               | 155.13              | 0.41         |
| Subtotal       |  |                               |                              | 919.8                              | \$ 69.31            | \$ 5.31         |                                 |                             |                             |                             | 959.6                              | \$ 75.39            | \$ 6.03      |
| Physician      |  |                               |                              |                                    |                     |                 |                                 |                             |                             |                             |                                    |                     |              |
|                | Private Duty Nursing/Home H            | Health                        |                              | -                                  | \$ 0.00             | \$ 0.00         | 1.000                           | 1.035                       | 1.020                       | 1.000                       | -                                  | \$ 0.00             | \$ 0.00      |
|                | Phys Visits Office/Consult             |                               |                              | 52.6                               | 28.51               | 0.12            | 1.000                           | 1.035                       | 1.020                       | 1.000                       | 60.8                               | 31.01               | 0.16         |
|                | Phys Visit Other<br>Surgery/Anesthesia |                               |                              | 910.6                              | 28.93               | 2.20            | 1.000<br>1.000                  | 1.035<br>1.035              | 1.020<br>1.020              | 1.000<br>1.000              | 1,054.0                            | 31.47               | 2.76         |
|                | Lab/Pathology                          |                               |                              | 195.8                              | 7.38                | 0.12            | 1.000                           | 1.035                       | 1.020                       | 1.000                       | 226.6                              | 8.03                | 0.15         |
|                | Surgery                                |                               |                              | 118.3                              | 27.51               | 0.27            | 1.000                           | 1.035                       | 1.020                       | 1.000                       | 136.9                              | 29.92               | 0.34         |
|                | Vision/Hearing                         |                               |                              | 60.4                               | 36.33               | 0.18            | 1.000                           | 1.035                       | 1.020                       | 1.000                       | 70.0                               | 39.53               | 0.23         |
|                | Therapeutic Inj.                       |                               |                              | 13.1                               | 41.03               | 0.04            | 1.000                           | 1.035                       | 1.020                       | 1.000                       | 15.2                               | 44.63               | 0.06         |
| Subtotal       | Other                                  |                               |                              | 98.6                               | 44.10<br>\$ 27.34   | 0.36<br>\$ 3.30 | 1.000                           | 1.035                       | 1.020                       | 1.000                       | 114.1                              | 47.97<br>\$ 29.74   | 0.46         |
| Subiotal       |  |                               |                              | 1,449.4                            | \$ 27.34            | \$ 5.30         |                                 |                             |                             |                             | 1,077.0                            | \$ 29.74            | \$ 4.10      |
| Total Claims/I | Benefit Cost                           |                               |                              | 345,370.6                          | \$ 243.72           | \$ 7,014.55     |                                 |                             |                             |                             | 352,990.0                          | \$ 254.11           | \$ 7,474.81  |
| Supplemental S | SNF Copayments                         |                               |                              |                                    |                     | \$ 946.73       | 1.000                           | 1.005                       | 1.010                       | 1.000                       |                                    |                     | \$ 1,008.78  |
| Total Adjusted | l Gross Cost                           |                               |                              |                                    |                     | \$7,961.28      |                                 |                             |                             |                             |                                    |                     | \$8,483.59   |

NF-Subtier B-65+2011

Months of Trend 51

Region All Population Nursing Facility - Tier 1 Subtier County Owned Facilities Age Over 65

**Total Member Months** 

8,877

|                |                                    |                               | Fiscal Year 2012             |                                    |                     |              |                                 |                             |                             |                                  | Trended/Adjusted to CY 2015        |                     |              |  |
|----------------|------------------------------------|-------------------------------|------------------------------|------------------------------------|---------------------|--------------|---------------------------------|-----------------------------|-----------------------------|----------------------------------|------------------------------------|---------------------|--------------|--|
|                |                                    | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | Seasonality<br><u>Adjustment</u> | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         |  |
| Type of Servi  | ce                                 |                               |                              |                                    |                     |              |                                 |                             |                             | _                                |                                    |                     |              |  |
| Nursing Facil  | lity                               |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |  |
| -              | Nursing Facility                   | 12,071.6                      | 28.6                         | 344,877.3                          | \$ 246.24           | \$ 7,076.75  | 1.001                           | 1.005                       | 1.010                       | 1.000                            | 350,850.8                          | \$ 254.33           | \$ 7,435.99  |  |
|                | Nursing Facility - Medicare        | 1.4                           | 30.0                         | 40.6                               | 111.44              | 0.38         | 1.001                           | 1.005                       | 1.010                       | 1.000                            | 41.3                               | 115.10              | 0.40         |  |
| Subtotal       |                                    | 12,073.0                      | 28.6                         | 344,917.9                          | \$ 246.22           | \$ 7,077.13  |                                 |                             |                             |                                  | 350,892.0                          | \$ 254.31           | \$ 7,436.39  |  |
| Inpatient Hos  | pital                              |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |  |
|                | General                            | 39.2                          | 7.1                          | 279.8                              | \$ 278.96           | \$ 6.50      | 1.007                           | 0.980                       | 1.020                       | 1.000                            | 263.8                              | \$ 297.50           | \$ 6.54      |  |
|                | Psychiatric                        |                               |                              | <u> </u>                           |                     | <u> </u>     | 1.007                           | 0.980                       | 1.020                       | 1.000                            |                                    |                     |              |  |
| Subtotal       |                                    | 39.2                          | 7.1                          | 279.8                              | \$ 278.96           | \$ 6.50      |                                 |                             |                             |                                  | 263.8                              | \$ 297.50           | \$ 6.54      |  |
| Outpatient Ho  | ospital                            |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |  |
|                | General                            |                               |                              | 753.0                              | \$ 14.06            | \$ 0.88      | 1.002                           | 1.015                       | 0.980                       | 1.000                            | 791.9                              | \$ 13.17            | \$ 0.87      |  |
|                | Hospice                            |                               |                              |                                    |                     | -            | 1.002                           | 1.015                       | 0.980                       | 1.000                            |                                    |                     | -            |  |
| Subtotal       |                                    |                               |                              | 753.0                              | \$ 14.06            | \$ 0.88      |                                 |                             |                             |                                  | 791.9                              | \$ 13.17            | \$ 0.87      |  |
| Prescription L | Drugs                              |                               |                              |                                    |                     | \$ 3.48      | 1.000                           | 0.975                       | 1.015                       | 1.000                            |                                    |                     | \$ 3.36      |  |
| Other Ancilla  | ries                               |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |  |
|                | Transportation                     |                               |                              | 4.1                                | 171.70              | 0.06         | 1.015                           | 1.010                       | 1.020                       | 1.000                            | 4.3                                | \$ 183.11           | \$ 0.06      |  |
|                | DME/Prosthetics/Orthotics          |                               |                              | 689.4                              | 59.41               | 3.41         | 1.015                           | 1.010                       | 1.020                       | 1.000                            | 722.5                              | 63.36               | 3.81         |  |
|                | Medical Supplies                   |                               |                              | 64.9                               | 13.23               | 0.07         | 1.015                           | 1.010                       | 1.020                       | 1.000                            | 68.0                               | 14.11               | 0.08         |  |
|                | Waiver Services<br>Other Ancillary |                               |                              | 100.0                              | 58.56               | 0.49         | 1.015<br>1.015                  | 1.010<br>1.010              | 1.020<br>1.020              | 1.000<br>1.000                   | 104.8                              | 62.46               | 0.55         |  |
|                | Home Help                          |                               |                              | 29.7                               | 169.52              | 0.42         | 1.015                           | 1.010                       | 1.020                       | 1.000                            | 31.2                               | 180.79              | 0.47         |  |
| Subtotal       | , , , , ,                          |                               |                              | 888.1                              | \$ 60.14            | \$ 4.45      |                                 |                             |                             |                                  | 930.8                              | \$ 64.14            | \$ 4.98      |  |
| Physician      |                                    |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |  |
| 1 hysterian    | Private Duty Nursing/Home I        | Health                        |                              | -                                  | \$ 0.00             | \$ 0.00      | 1.015                           | 1.035                       | 1.020                       | 1.000                            | -                                  | \$ 0.00             | \$ 0.00      |  |
|                | Phys Visits Office/Consult         |                               |                              | 52.7                               | 26.86               | 0.12         | 1.015                           | 1.035                       | 1.020                       | 1.000                            | 59.8                               | 28.65               | 0.14         |  |
|                | Phys Visit Other                   |                               |                              | 667.8                              | 27.58               | 1.53         | 1.015                           | 1.035                       | 1.020                       | 1.000                            | 757.8                              | 29.41               | 1.86         |  |
|                | Surgery/Anesthesia                 |                               |                              | 1.4<br>116.3                       | 23.70               | 0.00         | 1.015                           | 1.035                       | 1.020                       | 1.000                            | 1.5                                | 25.28               | 0.00         |  |
|                | Lab/Pathology<br>Surgery           |                               |                              | 100.0                              | 6.51<br>62.37       | 0.06<br>0.52 | 1.015<br>1.015                  | 1.035<br>1.035              | 1.020<br>1.020              | 1.000<br>1.000                   | 131.9<br>113.5                     | 6.94<br>66.52       | 0.08<br>0.63 |  |
|                | Vision/Hearing                     |                               |                              | 233.9                              | 38.53               | 0.75         | 1.015                           | 1.035                       | 1.020                       | 1.000                            | 265.4                              | 41.09               | 0.91         |  |
|                | Therapeutic Inj.                   |                               |                              | 13.5                               | 1.21                | 0.00         | 1.015                           | 1.035                       | 1.020                       | 1.000                            | 15.3                               | 1.29                | 0.00         |  |
|                | Other                              |                               |                              | 87.9                               | 30.48               | 0.22         | 1.015                           | 1.035                       | 1.020                       | 1.000                            | 99.7                               | 32.51               | 0.27         |  |
| Subtotal       |                                    |                               |                              | 1,273.4                            | \$ 30.29            | \$ 3.21      |                                 |                             |                             |                                  | 1,444.9                            | \$ 32.30            | \$ 3.89      |  |
| Total Claims/  | Benefit Cost                       |                               |                              | 348,112.2                          | \$ 244.62           | \$ 7,095.66  |                                 |                             |                             |                                  | 354,323.4                          | \$ 252.52           | \$ 7,456.02  |  |
| Supplemental   | SNF Copayments                     |                               |                              |                                    |                     | \$ 959.18    | 1.000                           | 1.005                       | 1.010                       | 1.000                            |                                    |                     | \$ 1,006.90  |  |
| Total Adjusted | d Gross Cost                       |                               |                              |                                    |                     | \$8,054.84   |                                 |                             |                             |                                  |                                    |                     | \$8,462.92   |  |

Months of Trend

39

Region All Population Nursing Facility - Tier 1 Subtier County Owned Facilities Age Over 65

**Total Member Months** 

7,022

Months of Trend

7,695.87

28.5

|                |   |                               | Fiscal Year 2013             |                                    |                     |                 |                                 |                             |                             | _                                | Trended/Adjusted to CY 2015        |                     |                 |  |
|----------------|---|-------------------------------|------------------------------|------------------------------------|---------------------|-----------------|---------------------------------|-----------------------------|-----------------------------|----------------------------------|------------------------------------|---------------------|-----------------|--|
|                |   | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ            | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | Seasonality<br><u>Adjustment</u> | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ            |  |
| Type of Servi  | ce  |                               |                              |                                    |                     |                 |                                 |                             |                             |                                  |                                    |                     |                 |  |
| Nursing Facil  | itv   |                               |                              |                                    |                     |                 |                                 |                             |                             |                                  |                                    |                     |                 |  |
|                | Nursing Facility  | 12,068.4                      | 28.4                         | 342,406.7                          | \$ 260.83           | \$ 7,442.63     | 1.019                           | 1.005                       | 1.010                       | 0.999                            | 352,700.3                          | \$ 267.07           | \$ 7,849.64     |  |
|                | Nursing Facility - Medicare                               |                               | <u> </u>                     |                                    |                     |                 | 1.019                           | 1.005                       | 1.010                       | 0.999                            |                                    |                     | -               |  |
| Subtotal       |   | 12,068.4                      | 28.4                         | 342,406.7                          | \$ 260.83           | \$ 7,442.63     |                                 |                             |                             |                                  | 352,700.3                          | \$ 267.07           | \$ 7,849.64     |  |
| Inpatient Hos  | pital   |                               |                              |                                    |                     |                 |                                 |                             |                             |                                  |                                    |                     |                 |  |
| -              | General   | 37.6                          | 4.0                          | 150.4                              | \$ 289.38           | \$ 3.63         | 1.231                           | 0.980                       | 1.020                       | 1.027                            | 181.3                              | \$ 303.32           | \$ 4.58         |  |
|                | Psychiatric   |                               |                              |                                    |                     |                 | 1.231                           | 0.980                       | 1.020                       | 1.027                            |                                    |                     | -               |  |
| Subtotal       |   | 37.6                          | 4.0                          | 150.4                              | \$ 289.38           | \$ 3.63         |                                 |                             |                             |                                  | 181.3                              | \$ 303.32           | \$ 4.58         |  |
| Outpatient Ho  | spital  |                               |                              |                                    |                     |                 |                                 |                             |                             |                                  |                                    |                     |                 |  |
| -              | General   |                               |                              | 1,324.4                            | \$ 15.26            | \$ 1.68         | 1.076                           | 1.015                       | 0.980                       | 1.011                            | 1,491.9                            | \$ 14.55            | \$ 1.81         |  |
|                | Hospice   |                               |                              | -                                  | -                   | -               | 1.076                           | 1.015                       | 0.980                       | 1.011                            | -                                  | -                   | -               |  |
| Subtotal       |   |                               |                              | 1,324.4                            | \$ 15.26            | \$ 1.68         |                                 |                             |                             |                                  | 1,491.9                            | \$ 14.55            | \$ 1.81         |  |
| Prescription 1 | Drugs   |                               |                              |                                    |                     | \$ 2.62         | 1.008                           | 0.975                       | 1.015                       | 0.991                            |                                    |                     | \$ 2.55         |  |
| Other Ancilla  | vias  |                               |                              |                                    |                     |                 |                                 |                             |                             |                                  |                                    |                     |                 |  |
| Omer Anculu    | Transportation  |                               |                              | 10.3                               | 104.03              | 0.09            | 1.192                           | 1.010                       | 1.020                       | 0.969                            | 12.1                               | \$ 109.04           | \$ 0.11         |  |
|                | DME/Prosthetics/Orthotics                                 |                               |                              | 733.1                              | 38.01               | 2.32            | 1.192                           | 1.010                       | 1.020                       | 0.969                            | 866.8                              | 39.84               | 2.88            |  |
|                | Medical Supplies  |                               |                              | 34.2                               | 8.66                | 0.02            | 1.192                           | 1.010                       | 1.020                       | 0.969                            | 40.4                               | 9.08                | 0.03            |  |
|                | Waiver Services   |                               |                              | 100.8                              | 35.30               | 0.30            | 1.192                           | 1.010                       | 1.020                       | 0.969                            | 119.2                              | 37.00               | 0.37            |  |
|                | Other Ancillary<br>Home Help                              |                               |                              | 3.4<br>15.4                        | 4.05<br>275.50      | 0.00<br>0.35    | 1.192<br>1.192                  | 1.010<br>1.010              | 1.020<br>1.020              | 0.969<br>0.969                   | 4.0<br>18.2                        | 4.25<br>288.77      | 0.00<br>0.44    |  |
| Subtotal       | Home Heip   |                               |                              | 897.2                              | \$ 41.28            | \$ 3.09         | 1.192                           | 1.010                       | 1.020                       | 0.909                            | 1,060.8                            | \$ 43.27            | \$ 3.83         |  |
| Subtotal       |   |                               |                              | 697.2                              | \$ 41.20            | \$ 5.09         |                                 |                             |                             |                                  | 1,000.8                            | \$ 43.27            | \$ 5.65         |  |
| Physician      |   |                               |                              |                                    |                     |                 |                                 |                             |                             | 0.070                            |                                    |                     |                 |  |
|                | Private Duty Nursing/Home I<br>Phys Visits Office/Consult | Health                        |                              | - 104.2                            | \$ 0.00<br>24.82    | \$ 0.00<br>0.22 | 1.192<br>1.192                  | 1.035<br>1.035              | 1.020<br>1.020              | 0.969<br>0.969                   | - 130.6                            | \$ 0.00<br>26.02    | \$ 0.00<br>0.28 |  |
|                | Phys Visit Other  |                               |                              | 2,525.8                            | 24.82               | 5.58            | 1.192                           | 1.035                       | 1.020                       | 0.969                            | 3,165.0                            | 20.02               | 7.33            |  |
|                | Surgery/Anesthesia  |                               |                              | 1.7                                | 28.10               | 0.00            | 1.192                           | 1.035                       | 1.020                       | 0.969                            | 2.1                                | 29.45               | 0.01            |  |
|                | Lab/Pathology   |                               |                              | 258.0                              | 7.70                | 0.17            | 1.192                           | 1.035                       | 1.020                       | 0.969                            | 323.4                              | 8.07                | 0.22            |  |
|                | Surgery   |                               |                              | 114.5                              | 30.76               | 0.29            | 1.192                           | 1.035                       | 1.020                       | 0.969                            | 143.5                              | 32.24               | 0.39            |  |
|                | Vision/Hearing  |                               |                              | 211.9                              | 39.34               | 0.69            | 1.192                           | 1.035                       | 1.020                       | 0.969                            | 265.5                              | 41.23               | 0.91            |  |
|                | Therapeutic Inj.  |                               |                              | 30.8                               | 20.93               | 0.05            | 1.192                           | 1.035                       | 1.020                       | 0.969                            | 38.5                               | 21.94               | 0.07            |  |
|                | Other   |                               |                              | 546.9                              | 13.95               | 0.64            | 1.192                           | 1.035                       | 1.020                       | 0.969                            | 685.2                              | 14.62               | 0.83            |  |
| Subtotal       |   |                               |                              | 3,793.8                            | \$ 24.19            | \$ 7.65         |                                 |                             |                             |                                  | 4,753.8                            | \$ 25.35            | \$ 10.04        |  |
| Total Claims/  | Benefit Cost  |                               |                              | 348,572.5                          | \$ 256.87           | \$ 7,461.29     |                                 |                             |                             |                                  | 360,188.2                          | \$ 262.28           | \$ 7,872.45     |  |
| Supplemental   | SNF Copayments  |                               |                              |                                    |                     | \$ 964.08       | 1.000                           | 1.005                       | 1.010                       | 1.000                            |                                    |                     | \$ 998.90       |  |
| Total Adjustee | l Gross Cost  |                               |                              |                                    |                     | \$8,425.38      |                                 |                             |                             |                                  |                                    |                     | \$8,871.35      |  |

Region All Population Nursing Facility - Tier 1 Subtier County Owned Facilities Age Under 65

**Total Member Months** 

929

|                         |                            |                               | Fiscal Year 2011             |                                    |                     |              |                                 |                             |                             |                                  | Trended/Adjusted to CY 2015        |                     |              |  |
|-------------------------|----------------------------|-------------------------------|------------------------------|------------------------------------|---------------------|--------------|---------------------------------|-----------------------------|-----------------------------|----------------------------------|------------------------------------|---------------------|--------------|--|
|                         |                            | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | Seasonality<br><u>Adjustment</u> | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         |  |
| Type of Service         |                            |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |  |
| Nursing Facility        |                            |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |  |
| Nursi                   | ing Facility               | 12,116.3                      | 28.4                         | 343,556.5                          | \$ 253.24           | \$ 7,250.17  | 1.000                           | 1.005                       | 1.010                       | 1.000                            | 350,916.6                          | \$ 264.18           | \$ 7,725.43  |  |
| Nursi                   | ing Facility - Medicare    | 12.9                          | 27.0                         | 348.8                              | 213.35              | 6.20         | 1.000                           | 1.005                       | 1.010                       | 1.000                            | 356.2                              | 222.56              | 6.61         |  |
| Subtotal                |                            | 12,129.2                      | 28.4                         | 343,905.3                          | \$ 253.20           | \$ 7,256.37  |                                 |                             |                             |                                  | 351,272.9                          | \$ 264.14           | \$ 7,732.04  |  |
| Inpatient Hospital      |                            |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |  |
| Gene                    |                            | 51.7                          | 8.5                          | 439.2                              | \$ 173.04           | \$ 6.33      | 1.000                           | 0.980                       | 1.020                       | 1.000                            | 403.1                              | \$ 188.23           | \$ 6.32      |  |
|                         | hiatric                    |                               |                              |                                    |                     |              | 1.000                           | 0.980                       | 1.020                       | 1.000                            |                                    |                     | -            |  |
| Subtotal                |                            | 51.7                          | 8.5                          | 439.2                              | \$ 173.04           | \$ 6.33      |                                 |                             |                             |                                  | 403.1                              | \$ 188.23           | \$ 6.32      |  |
| Outpatient Hospital     |                            |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |  |
| Gene                    | ral                        |                               |                              | 1,072.1                            | \$ 46.34            | \$ 4.14      | 1.000                           | 1.015                       | 0.980                       | 1.000                            | 1,142.2                            | \$ 42.53            | \$ 4.05      |  |
| Hosp                    | ice                        |                               |                              | -                                  |                     | -            | 1.000                           | 1.015                       | 0.980                       | 1.000                            | -                                  | -                   | -            |  |
| Subtotal                |                            |                               |                              | 1,072.1                            | \$ 46.34            | \$ 4.14      |                                 |                             |                             |                                  | 1,142.2                            | \$ 42.53            | \$ 4.05      |  |
| Prescription Drugs      |                            |                               |                              |                                    |                     | \$ 3.47      | 1.000                           | 0.975                       | 1.015                       | 1.000                            |                                    |                     | \$ 3.32      |  |
| Other Ancillaries       |                            |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |  |
|                         | sportation                 |                               |                              | 25.8                               | 41.30               | 0.09         | 1.000                           | 1.010                       | 1.020                       | 1.000                            | 27.0                               | \$ 44.93            | \$ 0.10      |  |
|                         | Prosthetics/Orthotics      |                               |                              | 632.9                              | 241.60              | 12.74        | 1.000                           | 1.010                       | 1.020                       | 1.000                            | 660.3                              | 262.82              | 14.46        |  |
|                         | cal Supplies               |                               |                              | 904.2                              | 13.79               | 1.04         | 1.000                           | 1.010                       | 1.020                       | 1.000                            | 943.3                              | 15.00               | 1.18         |  |
|                         | er Services<br>r Ancillary |                               |                              | 1,149.6                            | 34.89               | 3.34         | 1.000<br>1.000                  | 1.010<br>1.010              | 1.020<br>1.020              | 1.000<br>1.000                   | 1,199.3                            | 37.95               | 3.79         |  |
|                         | e Help                     |                               |                              | 51.7                               | -<br>195.57         | 0.84         | 1.000                           | 1.010                       | 1.020                       | 1.000                            | 53.9                               | 212.74              | 0.96         |  |
| Subtotal                | p                          |                               |                              | 2,764.3                            | \$ 78.38            | \$ 18.06     |                                 |                             |                             |                                  | 2,883.7                            | \$ 85.26            | \$ 20.49     |  |
| Physician               |                            |                               |                              |                                    |                     |              |                                 |                             |                             |                                  |                                    |                     |              |  |
| •                       | te Duty Nursing/Home H     | Iealth                        |                              | -                                  | \$ 0.00             | \$ 0.00      | 1.000                           | 1.035                       | 1.020                       | 1.000                            | -                                  | \$ 0.00             | \$ 0.00      |  |
|                         | Visits Office/Consult      |                               |                              | 64.6                               | 24.12               | 0.13         | 1.000                           | 1.035                       | 1.020                       | 1.000                            | 74.8                               | 26.24               | 0.16         |  |
|                         | Visit Other                |                               |                              | 1,343.4                            | 32.38               | 3.63         | 1.000                           | 1.035                       | 1.020                       | 1.000                            | 1,554.9                            | 35.22               | 4.56         |  |
|                         | ery/Anesthesia             |                               |                              | -                                  | -                   | -            | 1.000                           | 1.035                       | 1.020                       | 1.000                            | -                                  | -                   | -            |  |
| Lab/F<br>Surge          | Pathology                  |                               |                              | 206.7<br>64.6                      | 14.18<br>32.80      | 0.24<br>0.18 | 1.000<br>1.000                  | 1.035<br>1.035              | 1.020<br>1.020              | 1.000<br>1.000                   | 239.2<br>74.8                      | 15.43<br>35.68      | 0.31<br>0.22 |  |
|                         | on/Hearing                 |                               |                              | 90.4                               | 28.21               | 0.21         | 1.000                           | 1.035                       | 1.020                       | 1.000                            | 104.7                              | 30.69               | 0.22         |  |
|                         | apeutic Inj.               |                               |                              | -                                  |                     | -            | 1.000                           | 1.035                       | 1.020                       | 1.000                            | -                                  | -                   | -            |  |
| Other                   |                            |                               |                              | 25.8                               | 147.00              | 0.32         | 1.000                           | 1.035                       | 1.020                       | 1.000                            | 29.9                               | 159.91              | 0.40         |  |
| Subtotal                |                            |                               |                              | 1,795.5                            | \$ 31.44            | \$ 4.70      |                                 |                             |                             |                                  | 2,078.1                            | \$ 34.20            | \$ 5.92      |  |
| Total Claims/Benefit Co | ost                        |                               |                              | 349,976.3                          | \$ 250.07           | \$ 7,293.07  |                                 |                             |                             |                                  | 357,779.9                          | \$ 260.68           | \$ 7,772.14  |  |
| Supplemental SNF Copd   | ayments                    |                               |                              |                                    |                     | \$ 1,041.65  | 1.000                           | 1.005                       | 1.010                       | 1.000                            |                                    |                     | \$ 1,109.92  |  |
| Total Adjusted Gross C  | `ost                       |                               |                              |                                    |                     | \$8,334.72   |                                 |                             |                             |                                  |                                    |                     | \$8,882.06   |  |

NF-Subtier B-U652011

Months of Trend 51

Months of Trend

39

Region All Population Nursing Facility - Tier 1 Subtier County Owned Facilities Age Under 65

**Total Member Months** 

853

|                      |   |                               | Fiscal Year 2012             |                                    |                     |                 |                                 |                             |                             | _                                | Trended/Adjusted to CY 2015        |                     |                 |  |
|----------------------|---|-------------------------------|------------------------------|------------------------------------|---------------------|-----------------|---------------------------------|-----------------------------|-----------------------------|----------------------------------|------------------------------------|---------------------|-----------------|--|
|                      |   | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ            | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | Seasonality<br><u>Adjustment</u> | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ            |  |
| Type of Servic       | e   |                               |                              |                                    |                     |                 |                                 |                             |                             |                                  |                                    |                     |                 |  |
| Nursing Facili       | itv   |                               |                              |                                    |                     |                 |                                 |                             |                             |                                  |                                    |                     |                 |  |
|                      | Nursing Facility  | 12,253.2                      | 27.9                         | 341,725.7                          | \$ 255.68           | \$ 7,281.08     | 1.001                           | 1.005                       | 1.010                       | 1.000                            | 347,644.5                          | \$ 264.09           | \$ 7,650.79     |  |
|                      | Nursing Facility - Medicare                               | -                             |                              |                                    |                     |                 | 1.001                           | 1.005                       | 1.010                       | 1.000                            |                                    | <u> </u>            |                 |  |
| Subtotal             |   | 12,253.2                      | 27.9                         | 341,725.7                          | \$ 255.68           | \$ 7,281.08     |                                 |                             |                             |                                  | 347,644.5                          | \$ 264.09           | \$ 7,650.79     |  |
| Inpatient Hosp       | pital   |                               |                              |                                    |                     |                 |                                 |                             |                             |                                  |                                    |                     |                 |  |
|                      | General   | 28.1                          | 4.0                          | 112.5                              | \$ 289.00           | \$ 2.71         | 1.007                           | 0.980                       | 1.020                       | 1.000                            | 106.1                              | \$ 308.21           | \$ 2.72         |  |
| Cht-t-1              | Psychiatric   |                               | 4.0                          | - 112.5                            | \$ 289.00           | \$ 2.71         | 1.007                           | 0.980                       | 1.020                       | 1.000                            | - 106.1                            | \$ 308.21           | \$ 2.72         |  |
| Subtotal             |   | 28.1                          | 4.0                          | 112.5                              | \$ 289.00           | \$ 2.71         |                                 |                             |                             |                                  | 100.1                              | \$ 308.21           | \$ 2.72         |  |
| <b>Outpatient Ho</b> | spital  |                               |                              |                                    |                     |                 |                                 |                             |                             |                                  |                                    |                     |                 |  |
|                      | General   |                               |                              | 1,097.3                            | \$ 23.74            | \$ 2.17         | 1.002                           | 1.015                       | 0.980                       | 1.000                            | 1,154.0                            | \$ 22.23            | \$ 2.14         |  |
|                      | Hospice   |                               |                              |                                    | -                   |                 | 1.002                           | 1.015                       | 0.980                       | 1.000                            |                                    |                     | -               |  |
| Subtotal             |   |                               |                              | 1,097.3                            | \$ 23.74            | \$ 2.17         |                                 |                             |                             |                                  | 1,154.0                            | \$ 22.23            | \$ 2.14         |  |
| Prescription D       | rugs  |                               |                              |                                    |                     | \$ 2.58         | 1.000                           | 0.975                       | 1.015                       | 1.000                            |                                    |                     | \$ 2.49         |  |
| Other Ancillar       | ies   |                               |                              |                                    |                     |                 |                                 |                             |                             |                                  |                                    |                     |                 |  |
|                      | Transportation  |                               |                              | 70.3                               | 164.38              | 0.96            | 1.015                           | 1.010                       | 1.020                       | 1.000                            | 73.7                               | \$ 175.31           | \$ 1.08         |  |
|                      | DME/Prosthetics/Orthotics                                 |                               |                              | 5,219.2                            | 75.21               | 32.71           | 1.015                           | 1.010                       | 1.020                       | 1.000                            | 5,469.9                            | 80.21               | 36.56           |  |
|                      | Medical Supplies  |                               |                              | 295.4                              | 11.82               | 0.29            | 1.015                           | 1.010                       | 1.020                       | 1.000                            | 309.6                              | 12.60               | 0.33            |  |
|                      | Waiver Services<br>Other Ancillary                        |                               |                              | -<br>14.1                          | -                   | -               | 1.015<br>1.015                  | 1.010<br>1.010              | 1.020<br>1.020              | 1.000<br>1.000                   | -<br>14.7                          | -                   | -               |  |
|                      | Home Help   |                               |                              | 84.4                               | 237.39              | 1.67            | 1.015                           | 1.010                       | 1.020                       | 1.000                            | 88.5                               | 253.17              | 1.87            |  |
| Subtotal             | Home Help   |                               |                              | 5,683.5                            | \$ 75.24            | \$ 35.64        | 1.015                           | 1.010                       | 1.020                       | 1.000                            | 5,956.4                            | \$ 80.24            | \$ 39.83        |  |
|                      |   |                               |                              | -,                                 | * / * * = *         |                 |                                 |                             |                             |                                  | -,                                 |                     | • • • • • •     |  |
| Physician            |   | а 14                          |                              |                                    | ¢ 0 00              | ¢ 0 00          | 1.015                           | 1.025                       | 1.020                       | 1 000                            |                                    | ¢ 0.00              | ¢ 0 00          |  |
|                      | Private Duty Nursing/Home I<br>Phys Visits Office/Consult | Health                        |                              | - 140.7                            | \$ 0.00<br>34.63    | \$ 0.00<br>0.41 | 1.015<br>1.015                  | 1.035<br>1.035              | 1.020<br>1.020              | 1.000<br>1.000                   | -<br>159.6                         | \$ 0.00<br>36.93    | \$ 0.00<br>0.49 |  |
|                      | Phys Visit Other  |                               |                              | 942.6                              | 28.31               | 2.22            | 1.015                           | 1.035                       | 1.020                       | 1.000                            | 1,069.5                            | 30.19               | 2.69            |  |
|                      | Surgery/Anesthesia  |                               |                              | -                                  | -                   | -               | 1.015                           | 1.035                       | 1.020                       | 1.000                            | -                                  | -                   | -               |  |
|                      | Lab/Pathology   |                               |                              | 182.9                              | 10.72               | 0.16            | 1.015                           | 1.035                       | 1.020                       | 1.000                            | 207.5                              | 11.43               | 0.20            |  |
|                      | Surgery   |                               |                              | 182.9                              | 28.30               | 0.43            | 1.015                           | 1.035                       | 1.020                       | 1.000                            | 207.5                              | 30.18               | 0.52            |  |
|                      | Vision/Hearing  |                               |                              | 239.2                              | 34.57               | 0.69            | 1.015                           | 1.035                       | 1.020                       | 1.000                            | 271.4                              | 36.87               | 0.83            |  |
|                      | Therapeutic Inj.  |                               |                              | -                                  | -                   | -               | 1.015                           | 1.035                       | 1.020                       | 1.000                            | -                                  | -                   | -               |  |
|                      | Other   |                               |                              | 84.4                               | 21.22               | 0.15            | 1.015                           | 1.035                       | 1.020                       | 1.000                            | 95.8                               | 22.63               | 0.18            |  |
| Subtotal             |   |                               |                              | 1,772.6                            | \$ 27.50            | \$ 4.06         |                                 |                             |                             |                                  | 2,011.4                            | \$ 29.33            | \$ 4.92         |  |
| Total Claims/E       | Senefit Cost  |                               |                              | 350,391.6                          | \$ 251.03           | \$ 7,328.24     |                                 |                             |                             |                                  | 356,872.4                          | \$ 259.01           | \$ 7,702.89     |  |
| Supplemental S       | SNF Copayments  |                               |                              |                                    |                     | \$ 958.14       | 1.000                           | 1.005                       | 1.010                       | 1.000                            |                                    |                     | \$ 1,005.80     |  |
| Total Adjusted       | Gross Cost  |                               |                              |                                    |                     | \$8,286.38      |                                 |                             |                             |                                  |                                    |                     | \$8,708.69      |  |

Months of Trend

28.5

Region All Population Nursing Facility - Tier 1 Subtier County Owned Facilities Age Under 65

**Total Member Months** 

682

|                |                                    |                               |                              | Fiscal Year 2                      | 013                 |              |                                 |                      |                      |                           | Trended/Adjusted to CY 2015        |                     |              |  |
|----------------|------------------------------------|-------------------------------|------------------------------|------------------------------------|---------------------|--------------|---------------------------------|----------------------|----------------------|---------------------------|------------------------------------|---------------------|--------------|--|
|                |                                    | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         | Completion<br><u>Adjustment</u> | Trend<br>Factor Util | Trend<br>Factor Cost | Seasonality<br>Adjustment | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         |  |
| Type of Servio | 2e                                 |                               |                              | . ,                                |                     |              | <u> </u>                        |                      |                      |                           |                                    |                     |              |  |
| Nursing Facil  | ity                                |                               |                              |                                    |                     |              |                                 |                      |                      |                           |                                    |                     |              |  |
| Thirsing Tuch  | Nursing Facility                   | 12,316.7                      | 27.8                         | 341,964.8                          | \$ 262.09           | \$ 7,468.74  | 1.019                           | 1.005                | 1.010                | 0.999                     | 352,245.2                          | \$ 268.36           | \$ 7,877.38  |  |
|                | Nursing Facility - Medicare        | -                             | -                            |                                    |                     |              | 1.019                           | 1.005                | 1.010                | 0.999                     | -                                  |                     | -            |  |
| Subtotal       |                                    | 12,316.7                      | 27.8                         | 341,964.8                          | \$ 262.09           | \$ 7,468.74  |                                 |                      |                      |                           | 352,245.2                          | \$ 268.36           | \$ 7,877.38  |  |
| Inpatient Hosp | vital                              |                               |                              |                                    |                     |              |                                 |                      |                      |                           |                                    |                     |              |  |
|                | General                            | 35.2                          | 16.0                         | 563.0                              | \$ 245.39           | \$ 11.51     | 1.231                           | 0.980                | 1.020                | 1.027                     | 678.8                              | \$ 257.21           | \$ 14.55     |  |
|                | Psychiatric                        |                               |                              |                                    |                     |              | 1.231                           | 0.980                | 1.020                | 1.027                     |                                    |                     | -            |  |
| Subtotal       |                                    | 35.2                          | 16.0                         | 563.0                              | \$ 245.39           | \$ 11.51     |                                 |                      |                      |                           | 678.8                              | \$ 257.21           | \$ 14.55     |  |
| Outpatient Ho  | spital                             |                               |                              |                                    |                     |              |                                 |                      |                      |                           |                                    |                     |              |  |
|                | General                            |                               |                              | 774.2                              | \$ 11.04            | \$ 0.71      | 1.076                           | 1.015                | 0.980                | 1.011                     | 872.1                              | \$ 10.52            | \$ 0.76      |  |
|                | Hospice                            |                               |                              | -                                  | -                   |              | 1.076                           | 1.015                | 0.980                | 1.011                     | -                                  | -                   | -            |  |
| Subtotal       |                                    |                               |                              | 774.2                              | \$ 11.04            | \$ 0.71      |                                 |                      |                      |                           | 872.1                              | \$ 10.52            | \$ 0.76      |  |
| Prescription D | rugs                               |                               |                              |                                    |                     | \$ 1.76      | 1.008                           | 0.975                | 1.015                | 0.991                     |                                    |                     | \$ 1.71      |  |
| Other Ancillar | ies                                |                               |                              |                                    |                     |              |                                 |                      |                      |                           |                                    |                     |              |  |
| o nici Antenna | Transportation                     |                               |                              | 105.6                              | 179.73              | 1.58         | 1.192                           | 1.010                | 1.020                | 0.969                     | 124.8                              | \$ 188.39           | \$ 1.96      |  |
|                | DME/Prosthetics/Orthotics          |                               |                              | 4,909.1                            | 42.12               | 17.23        | 1.192                           | 1.010                | 1.020                | 0.969                     | 5,804.3                            | 44.14               | 21.35        |  |
|                | Medical Supplies                   |                               |                              | 140.8                              | 6.29                | 0.07         | 1.192                           | 1.010                | 1.020                | 0.969                     | 166.4                              | 6.59                | 0.09         |  |
|                | Waiver Services<br>Other Ancillary |                               |                              | -                                  | -                   | -            | 1.192<br>1.192                  | 1.010<br>1.010       | 1.020<br>1.020       | 0.969<br>0.969            | -                                  | -                   | -            |  |
|                | Home Help                          |                               |                              | 17.6                               | 31.03               | 0.05         | 1.192                           | 1.010                | 1.020                | 0.969                     | 20.8                               | 32.52               | 0.06         |  |
| Subtotal       | F                                  |                               |                              | 5,173.0                            | \$ 43.91            | \$ 18.93     |                                 |                      |                      |                           | 6,116.4                            | \$ 46.02            | \$ 23.46     |  |
|                |                                    |                               |                              |                                    |                     |              |                                 |                      |                      |                           |                                    |                     |              |  |
| Physician      | Private Duty Nursing/Home I        | Jealth                        |                              | -                                  | \$ 0.00             | \$ 0.00      | 1.192                           | 1.035                | 1.020                | 0.969                     | -                                  | \$ 0.00             | \$ 0.00      |  |
|                | Phys Visits Office/Consult         | Icanii                        |                              | 211.1                              | 38.10               | 0.67         | 1.192                           | 1.035                | 1.020                | 0.969                     | 264.6                              | 39.93               | 0.88         |  |
|                | Phys Visit Other                   |                               |                              | 8,340.2                            | 26.05               | 18.11        | 1.192                           | 1.035                | 1.020                | 0.969                     | 10,450.7                           | 27.31               | 23.78        |  |
|                | Surgery/Anesthesia                 |                               |                              | -                                  | -                   | -            | 1.192                           | 1.035                | 1.020                | 0.969                     | -                                  | -                   | -            |  |
|                | Lab/Pathology                      |                               |                              | 334.3                              | 22.54               | 0.63         | 1.192                           | 1.035                | 1.020                | 0.969                     | 418.9                              | 23.62               | 0.82         |  |
|                | Surgery<br>Vision/Hearing          |                               |                              | 123.2<br>439.9                     | 24.67<br>31.22      | 0.25<br>1.14 | 1.192<br>1.192                  | 1.035<br>1.035       | 1.020<br>1.020       | 0.969<br>0.969            | 154.3<br>551.2                     | 25.86<br>32.73      | 0.33<br>1.50 |  |
|                | Therapeutic Inj.                   |                               |                              | -                                  | -                   | -            | 1.192                           | 1.035                | 1.020                | 0.969                     | -                                  | -                   | -            |  |
|                | Other                              |                               |                              | 1,319.6                            | 11.23               | 1.23         | 1.192                           | 1.035                | 1.020                | 0.969                     | 1,653.6                            | 11.77               | 1.62         |  |
| Subtotal       |                                    |                               |                              | 10,768.3                           | \$ 24.56            | \$ 22.04     |                                 |                      |                      |                           | 13,493.4                           | \$ 25.74            | \$ 28.95     |  |
| Total Claims/I | Benefit Cost                       |                               |                              | 359,243.4                          | \$ 251.33           | \$ 7,523.70  |                                 |                      |                      |                           | 373,405.8                          | \$ 255.38           | \$ 7,946.80  |  |
| Supplemental S | SNF Copayments                     |                               |                              |                                    |                     | \$ 913.52    | 1.000                           | 1.005                | 1.010                | 1.000                     |                                    |                     | \$ 946.51    |  |
| Total Adjusted | Gross Cost                         |                               |                              |                                    |                     | \$8,437.22   |                                 |                      |                      |                           |                                    |                     | \$8,893.31   |  |

Months of Trend

51

Region All Population Waiver - Tier 2 Subtier All Age Over 65

**Total Member Months** 

21,547

|                |                                     |                               | Fiscal Year 2011             |                                    |                     |              |                                 |                             |                             |                                | Trended/Adjusted to CY 2015        |                     |              |  |
|----------------|-------------------------------------|-------------------------------|------------------------------|------------------------------------|---------------------|--------------|---------------------------------|-----------------------------|-----------------------------|--------------------------------|------------------------------------|---------------------|--------------|--|
|                |                                     | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | PMPM         | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | –<br>Seasonality<br>Adjustment | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | PMPM         |  |
| Type of Servi  | ce                                  |                               |                              |                                    |                     |              |                                 |                             |                             |                                |                                    |                     |              |  |
| Nursing Facil  | lity                                |                               |                              |                                    |                     |              |                                 |                             |                             |                                |                                    |                     |              |  |
| 0              | Nursing Facility                    | 90.8                          | 13.7                         | 1,248.1                            | \$ 137.31           | \$ 14.28     | 1.000                           | 0.995                       | 1.005                       | 1.000                          | 1,221.8                            | \$ 140.25           | \$ 14.28     |  |
|                | Nursing Facility - Medicare         | 1.7                           | 7.3                          | 12.3                               | 67.77               | 0.07         | 1.000                           | 0.995                       | 1.005                       | 1.000                          | 12.0                               | 69.22               | 0.07         |  |
| Subtotal       |                                     | 92.4                          | 13.6                         | 1,260.3                            | \$ 136.64           | \$ 14.35     |                                 |                             |                             |                                | 1,233.8                            | \$ 139.56           | \$ 14.35     |  |
| Inpatient Hos  | pital                               |                               |                              |                                    |                     |              |                                 |                             |                             |                                |                                    |                     |              |  |
|                | General                             | 67.9                          | 4.1                          | 276.2                              | \$ 189.77           | \$ 4.37      | 1.000                           | 1.005                       | 1.005                       | 1.000                          | 282.2                              | \$ 193.84           | \$ 4.56      |  |
|                | Psychiatric                         | -                             | -                            |                                    |                     |              | 1.000                           | 1.005                       | 1.005                       | 1.000                          |                                    |                     | -            |  |
| Subtotal       |                                     | 67.9                          | 4.1                          | 276.2                              | \$ 189.77           | \$ 4.37      |                                 |                             |                             |                                | 282.2                              | \$ 193.84           | \$ 4.56      |  |
| Outpatient He  | ospital                             |                               |                              |                                    |                     |              |                                 |                             |                             |                                |                                    |                     |              |  |
|                | General                             |                               |                              | 2,097.9                            | \$ 21.17            | \$ 3.70      | 1.000                           | 1.020                       | 0.975                       | 1.000                          | 2,282.1                            | \$ 19.01            | \$ 3.62      |  |
|                | Hospice                             |                               |                              | -                                  | -                   | -            | 1.000                           | 1.020                       | 0.975                       | 1.000                          | -                                  | -                   | -            |  |
| Subtotal       |                                     |                               |                              | 2,097.9                            | \$ 21.17            | \$ 3.70      |                                 |                             |                             |                                | 2,282.1                            | \$ 19.01            | \$ 3.62      |  |
| Prescription 1 | Drugs                               |                               |                              |                                    |                     | \$ 4.27      | 1.000                           | 0.990                       | 1.030                       | 1.000                          |                                    |                     | \$ 4.64      |  |
| Other Ancilla  | ries                                |                               |                              |                                    |                     |              |                                 |                             |                             |                                |                                    |                     |              |  |
| omer Amenia    | Transportation                      |                               |                              | 39.0                               | 95.08               | 0.31         | 1.000                           | 1.005                       | 1.025                       | 1.000                          | 39.8                               | \$ 105.60           | \$ 0.35      |  |
|                | DME/Prosthetics/Orthotics           |                               |                              | 16,036.0                           | 4.98                | 6.65         | 1.000                           | 1.005                       | 1.025                       | 1.000                          | 16,380.2                           | 5.53                | 7.55         |  |
|                | Medical Supplies                    |                               |                              | 19,664.4                           | 24.48               | 40.11        | 1.000                           | 1.005                       | 1.025                       | 1.000                          | 20,086.4                           | 27.18               | 45.50        |  |
|                | Waiver Services                     |                               |                              | -                                  | -                   | -            | 1.000                           | 1.005                       | 1.025                       | 1.000                          | -                                  | -                   | -            |  |
|                | Other Ancillary                     |                               |                              | 225.6                              | 2.33                | 0.04         | 1.000                           | 1.005                       | 1.025                       | 1.000                          | 230.4                              | 2.59                | 0.05         |  |
|                | Home Help                           |                               |                              | 236.7                              | 350.68              | 6.92         | 1.000                           | 1.005                       | 1.025                       | 1.000                          | 241.8                              | 389.48              | 7.85         |  |
| Subtotal       |                                     |                               |                              | 36,201.6                           | \$ 17.91            | \$ 54.03     |                                 |                             |                             |                                | 36,978.5                           | \$ 19.89            | \$ 61.29     |  |
| Physician      |                                     |                               |                              |                                    |                     |              |                                 |                             |                             |                                |                                    |                     |              |  |
|                | Private Duty Nursing/Home I         | Health                        |                              | 27.8                               | \$ 196.98           | \$ 0.46      | 1.000                           | 1.010                       | 1.020                       | 1.000                          | 29.1                               | \$ 214.28           | \$ 0.52      |  |
|                | Phys Visits Office/Consult          |                               |                              | 602.0                              | 35.50               | 1.78         | 1.000                           | 1.010                       | 1.020                       | 1.000                          | 628.1                              | 38.62               | 2.02         |  |
|                | Phys Visit Other                    |                               |                              | 101.4                              | 36.37<br>23.18      | 0.31         | 1.000<br>1.000                  | 1.010<br>1.010              | 1.020<br>1.020              | 1.000<br>1.000                 | 105.7                              | 39.56               | 0.35<br>0.01 |  |
|                | Surgery/Anesthesia<br>Lab/Pathology |                               |                              | 3.3<br>280.1                       | 25.18               | 0.01<br>0.37 | 1.000                           | 1.010                       | 1.020                       | 1.000                          | 3.5<br>292.2                       | 25.22<br>17.41      | 0.42         |  |
|                | Surgery                             |                               |                              | 178.8                              | 26.23               | 0.39         | 1.000                           | 1.010                       | 1.020                       | 1.000                          | 186.5                              | 28.54               | 0.42         |  |
|                | Vision/Hearing                      |                               |                              | 98.6                               | 34.16               | 0.28         | 1.000                           | 1.010                       | 1.020                       | 1.000                          | 102.8                              | 37.16               | 0.32         |  |
|                | Therapeutic Inj.                    |                               |                              | 379.8                              | 25.77               | 0.82         | 1.000                           | 1.010                       | 1.020                       | 1.000                          | 396.2                              | 28.03               | 0.93         |  |
|                | Other                               |                               |                              | 780.8                              | 13.11               | 0.85         | 1.000                           | 1.010                       | 1.020                       | 1.000                          | 814.6                              | 14.26               | 0.97         |  |
| Subtotal       |                                     |                               |                              | 2,452.7                            | \$ 25.76            | \$ 5.27      |                                 |                             |                             |                                | 2,558.7                            | \$ 28.02            | \$ 5.98      |  |
| Total Claims/  | Benefit Cost                        |                               |                              | 42,288.8                           | \$ 24.40            | \$ 85.98     |                                 |                             |                             |                                | 43,335.3                           | \$ 26.15            | \$ 94.43     |  |
| Supplemental   | SNF Copayments                      |                               |                              |                                    |                     | \$ 0.00      |                                 |                             |                             |                                |                                    |                     | \$ 0.00      |  |
| Total Adjuste  | d Gross Cost                        |                               |                              |                                    |                     | \$85.98      |                                 |                             |                             |                                |                                    |                     | \$94.43      |  |
| -              |                                     |                               |                              |                                    |                     |              |                                 |                             |                             |                                |                                    |                     |              |  |

Waiver-65+2011

Months of Trend

39

Region All Population Waiver - Tier 2 Subtier All Age Over 65

**Total Member Months** 

|                |   | Annual              |                              | Fiscal Year 2012                   |                     |          |                                 |                      |                             |                                | Trended/Adjusted to CY 2015        |                     |                 |  |
|----------------|---|---------------------|------------------------------|------------------------------------|---------------------|----------|---------------------------------|----------------------|-----------------------------|--------------------------------|------------------------------------|---------------------|-----------------|--|
|                |   | Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ     | Completion<br><u>Adjustment</u> | Trend<br>Factor Util | Trend<br><u>Factor Cost</u> | –<br>Seasonality<br>Adjustment | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ            |  |
| Type of Servic | ce  | 101 1,000           | <u>or stuy</u>               | 101 1,000                          | Service             |          | ngasanen                        | <u>ruetor eta</u>    | <u>1 uctor Cost</u>         | <u></u>                        | 101 1,000                          | Service             | 1.00            |  |
| Nursing Facili | itv   |                     |                              |                                    |                     |          |                                 |                      |                             |                                |                                    |                     |                 |  |
|                | Nursing Facility<br>Nursing Facility - Medicare | 93.6                | 13.7                         | 1,284.2                            | \$ 133.29           | \$ 14.26 | 1.000<br>1.000                  | 0.995<br>0.995       | 1.005<br>1.005              | 1.000<br>1.000                 | 1,263.5                            | \$ 135.47           | \$ 14.26        |  |
| Subtotal       |   | 93.6                | 13.7                         | 1,284.2                            | \$ 133.29           | \$ 14.26 |                                 |                      |                             |                                | 1,263.5                            | \$ 135.47           | \$ 14.26        |  |
| Inpatient Hosp | pital   |                     |                              |                                    |                     |          |                                 |                      |                             |                                |                                    |                     |                 |  |
|                | General   | 39.7                | 4.5                          | 180.2                              | \$ 306.33           | \$ 4.60  | 1.000                           | 1.005                | 1.005                       | 1.000                          | 183.1                              | \$ 311.34           | \$ 4.75         |  |
|                | Psychiatric                                     | 0.6                 | 3.0                          | 1.8                                | 11.73               | 0.00     | 1.000                           | 1.005                | 1.005                       | 1.000                          | 1.8                                | 11.93               | 0.00            |  |
| Subtotal       |   | 40.3                | 4.5                          | 181.9                              | \$ 303.45           | \$ 4.60  |                                 |                      |                             |                                | 184.9                              | \$ 308.41           | \$ 4.75         |  |
| Outpatient Ho  | spital  |                     |                              |                                    |                     |          |                                 |                      |                             |                                |                                    |                     |                 |  |
|                | General   |                     |                              | 1,753.0                            | \$ 17.66            | \$ 2.58  | 1.000                           | 1.020                | 0.975                       | 1.000                          | 1,870.1                            | \$ 16.27            | \$ 2.54         |  |
|                | Hospice   |                     |                              | -                                  | -                   | -        | 1.000                           | 1.020                | 0.975                       | 1.000                          | · -                                | -                   | -               |  |
| Subtotal       |   |                     |                              | 1,753.0                            | \$ 17.66            | \$ 2.58  |                                 |                      |                             | · · · · · ·                    | 1,870.1                            | \$ 16.27            | \$ 2.54         |  |
| Prescription D | Prugs   |                     |                              |                                    |                     | \$ 7.39  | 1.000                           | 0.990                | 1.030                       | 1.000                          |                                    |                     | \$ 7.87         |  |
|                |   |                     |                              |                                    |                     |          |                                 |                      |                             |                                |                                    |                     |                 |  |
| Other Ancillar | Transportation                                  |                     |                              | 33.8                               | 145.40              | 0.41     | 1.003                           | 1.005                | 1.025                       | 1.000                          | 34.5                               | \$ 157.55           | \$ 0.45         |  |
|                | DME/Prosthetics/Orthotics                       |                     |                              | 15,754.3                           | 5.30                | 6.95     | 1.003                           | 1.005                | 1.025                       | 1.000                          | 16,067.5                           | 5.74                | \$ 0.43<br>7.69 |  |
|                | Medical Supplies                                |                     |                              | 19,675.6                           | 26.00               | 42.63    | 1.003                           | 1.005                | 1.025                       | 1.000                          | 20,066.9                           | 28.17               | 47.11           |  |
|                | Waiver Services                                 |                     |                              | -                                  | -                   | -        | 1.003                           | 1.005                | 1.025                       | 1.000                          | -                                  | -                   | -               |  |
|                | Other Ancillary                                 |                     |                              | 323.6                              | 3.85                | 0.10     | 1.003                           | 1.005                | 1.025                       | 1.000                          | 330.0                              | 4.17                | 0.11            |  |
|                | Home Help                                       |                     |                              | 133.9                              | 304.74              | 3.40     | 1.003                           | 1.005                | 1.025                       | 1.000                          | 136.6                              | 330.20              | 3.76            |  |
| Subtotal       |   |                     |                              | 35,921.2                           | \$ 17.87            | \$ 53.50 |                                 |                      |                             |                                | 36,635.4                           | \$ 19.36            | \$ 59.12        |  |
| Physician      |   |                     |                              |                                    |                     |          |                                 |                      |                             |                                |                                    |                     |                 |  |
|                | Private Duty Nursing/Home H                     | lealth              |                              | 40.3                               | \$ 162.53           | \$ 0.55  | 1.003                           | 1.010                | 1.020                       | 1.000                          | 41.8                               | \$ 173.33           | \$ 0.60         |  |
|                | Phys Visits Office/Consult                      |                     |                              | 489.5                              | 32.31               | 1.32     | 1.003                           | 1.010                | 1.020                       | 1.000                          | 507.4                              | 34.46               | 1.46            |  |
|                | Phys Visit Other                                |                     |                              | 125.6                              | 30.83               | 0.32     | 1.003                           | 1.010                | 1.020                       | 1.000                          | 130.2                              | 32.88               | 0.36            |  |
|                | Surgery/Anesthesia                              |                     |                              | 5.3                                | 45.00               | 0.02     | 1.003                           | 1.010                | 1.020                       | 1.000                          | 5.5                                | 47.99               | 0.02            |  |
|                | Lab/Pathology                                   |                     |                              | 212.8                              | 18.10               | 0.32     | 1.003                           | 1.010                | 1.020                       | 1.000                          | 220.5                              | 19.30               | 0.35            |  |
|                | Surgery   |                     |                              | 186.1                              | 36.97               | 0.57     | 1.003                           | 1.010                | 1.020                       | 1.000                          | 192.9                              | 39.42               | 0.63            |  |
|                | Vision/Hearing                                  |                     |                              | 106.7                              | 33.29               | 0.30     | 1.003                           | 1.010                | 1.020                       | 1.000                          | 110.6                              | 35.50               | 0.33            |  |
|                | Therapeutic Inj.                                |                     |                              | 497.8                              | 31.02               | 1.29     | 1.003                           | 1.010                | 1.020                       | 1.000                          | 516.0                              | 33.09               | 1.42            |  |
|                | Other   |                     |                              | 1,009.8                            | 12.44               | 1.05     | 1.003                           | 1.010                | 1.020                       | 1.000                          | 1,046.7                            | 13.27               | 1.16            |  |
| Subtotal       |   |                     |                              | 2,673.9                            | \$ 25.72            | \$ 5.73  |                                 |                      |                             |                                | 2,771.4                            | \$ 27.43            | \$ 6.33         |  |
| Total Claims/E | Senefit Cost                                    |                     |                              | 41,814.2                           | \$ 25.27            | \$ 88.06 |                                 |                      |                             |                                | 42,725.3                           | \$ 26.65            | \$ 94.87        |  |
| Supplemental S | SNF Copayments                                  |                     |                              |                                    |                     | \$ 0.00  |                                 |                      |                             |                                |                                    |                     | \$ 0.00         |  |
| Total Adjusted | l Gross Cost                                    |                     |                              |                                    |                     | \$88.06  |                                 |                      |                             |                                |                                    |                     | \$94.87         |  |

Months of Trend

28.5

Region All Population Waiver - Tier 2 Subtier All Age Over 65

**Total Member Months** 

15,874

|                            |                                     |                               |                              | Fiscal Year 2                      | 013                 |              |                                 |                             |                             |                           | Trende                             | ed/Adjusted to CY 2 | 015          |
|----------------------------|-------------------------------------|-------------------------------|------------------------------|------------------------------------|---------------------|--------------|---------------------------------|-----------------------------|-----------------------------|---------------------------|------------------------------------|---------------------|--------------|
|                            |                                     | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | PMPM         | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | Seasonality<br>Adjustment | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         |
| Type of Servi              | ce                                  |                               |                              |                                    |                     |              |                                 |                             |                             |                           |                                    |                     |              |
| Nursing Facil              | itv                                 |                               |                              |                                    |                     |              |                                 |                             |                             |                           |                                    |                     |              |
|                            | Nursing Facility                    | 96.0                          | 13.1                         | 1,259.4                            | \$ 136.56           | \$ 14.33     | 1.033                           | 0.995                       | 1.005                       | 1.031                     | 1,325.3                            | \$ 138.19           | \$ 15.26     |
|                            | Nursing Facility - Medicare         | 0.8                           | 15.0                         | 11.3                               | 148.00              | 0.14         | 1.033                           | 0.995                       | 1.005                       | 1.031                     | 11.9                               | 149.76              | 0.15         |
| Subtotal                   |                                     | 96.8                          | 13.1                         | 1,270.8                            | \$ 136.66           | \$ 14.47     |                                 |                             |                             |                           | 1,337.2                            | \$ 138.29           | \$ 15.41     |
| Inpatient Hos              | pital                               |                               |                              |                                    |                     |              |                                 |                             |                             |                           |                                    |                     |              |
|                            | General                             | 46.9                          | 4.0                          | 187.5                              | \$ 346.30           | \$ 5.41      | 1.063                           | 1.005                       | 1.005                       | 0.980                     | 197.6                              | \$ 350.43           | \$ 5.77      |
|                            | Psychiatric                         |                               | -                            |                                    |                     |              | 1.063                           | 1.005                       | 1.005                       | 0.980                     |                                    |                     | -            |
| Subtotal                   |                                     | 46.9                          | 4.0                          | 187.5                              | \$ 346.30           | \$ 5.41      |                                 |                             |                             |                           | 197.6                              | \$ 350.43           | \$ 5.77      |
| Outpatient Ho              | spital                              |                               |                              |                                    |                     |              |                                 |                             |                             |                           |                                    |                     |              |
| · · · <b>/</b> · · · · · · | General                             |                               |                              | 1,977.6                            | \$ 13.86            | \$ 2.28      | 1.108                           | 1.020                       | 0.975                       | 0.989                     | 2,272.7                            | \$ 13.05            | \$ 2.47      |
|                            | Hospice                             |                               |                              | -                                  | -                   | -            | 1.108                           | 1.020                       | 0.975                       | 0.989                     | -                                  | -                   | -            |
| Subtotal                   |                                     |                               |                              | 1,977.6                            | \$ 13.86            | \$ 2.28      |                                 |                             |                             |                           | 2,272.7                            | \$ 13.05            | \$ 2.47      |
| Prescription L             | Drugs                               |                               |                              |                                    |                     | \$ 5.88      | 1.012                           | 0.990                       | 1.030                       | 0.978                     |                                    |                     | \$ 6.09      |
| Other Ancilla              |                                     |                               |                              |                                    |                     |              |                                 |                             |                             |                           |                                    |                     |              |
| Other Ancula               | Transportation                      |                               |                              | 43.8                               | 118.23              | 0.43         | 1.053                           | 1.005                       | 1.025                       | 0.989                     | 46.2                               | \$ 125.37           | \$ 0.48      |
|                            | DME/Prosthetics/Orthotics           |                               |                              | 9,695.1                            | 8.17                | 6.60         | 1.053                           | 1.005                       | 1.025                       | 0.989                     | 10,214.1                           | 8.67                | 7.38         |
|                            | Medical Supplies                    |                               |                              | 19,604.1                           | 26.29               | 42.95        | 1.053                           | 1.005                       | 1.025                       | 0.989                     | 20,653.5                           | 27.88               | 47.98        |
|                            | Waiver Services                     |                               |                              | -                                  | -                   | -            | 1.053                           | 1.005                       | 1.025                       | 0.989                     | -                                  | -                   | -            |
|                            | Other Ancillary                     |                               |                              | 310.7                              | 3.40                | 0.09         | 1.053                           | 1.005                       | 1.025                       | 0.989                     | 327.3                              | 3.60                | 0.10         |
|                            | Home Help                           |                               |                              | 147.4                              | 339.49              | 4.17         | 1.053                           | 1.005                       | 1.025                       | 0.989                     | 155.3                              | 359.99              | 4.66         |
| Subtotal                   |                                     |                               |                              | 29,801.2                           | \$ 21.84            | \$ 54.24     |                                 |                             |                             |                           | 31,396.4                           | \$ 23.16            | \$ 60.60     |
| Physician                  |                                     |                               |                              |                                    |                     |              |                                 |                             |                             |                           |                                    |                     |              |
|                            | Private Duty Nursing/Home H         | Health                        |                              | 34.8                               | \$ 161.51           | \$ 0.47      | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 37.1                               | \$ 169.29           | \$ 0.52      |
|                            | Phys Visits Office/Consult          |                               |                              | 1,479.4                            | 31.48               | 3.88         | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 1,577.1                            | 32.99               | 4.34         |
|                            | Phys Visit Other                    |                               |                              | 948.0                              | 40.45               | 3.20         | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 1,010.6                            | 42.40               | 3.57         |
|                            | Surgery/Anesthesia<br>Lab/Pathology |                               |                              | 1.5<br>541.3                       | 4.05<br>11.55       | 0.00<br>0.52 | 1.053<br>1.053                  | 1.010<br>1.010              | 1.020<br>1.020              | 0.989<br>0.989            | 1.6<br>577.0                       | 4.25<br>12.11       | 0.00<br>0.58 |
|                            | Surgery                             |                               |                              | 164.8                              | 38.32               | 0.52         | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 175.7                              | 40.17               | 0.58         |
|                            | Vision/Hearing                      |                               |                              | 193.5                              | 35.07               | 0.55         | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 206.3                              | 36.76               | 0.63         |
|                            | Therapeutic Inj.                    |                               |                              | 516.3                              | 17.55               | 0.76         | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 550.4                              | 18.40               | 0.84         |
|                            | Other                               |                               |                              | 1,661.6                            | 8.92                | 1.23         | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 1,771.3                            | 9.35                | 1.38         |
| Subtotal                   |                                     |                               |                              | 5,541.1                            | \$ 24.14            | \$ 11.15     |                                 |                             |                             |                           | 5,907.0                            | \$ 25.30            | \$ 12.46     |
| Total Claims/              | Benefit Cost                        |                               |                              | 38,778.1                           | \$ 28.92            | \$ 93.44     |                                 |                             |                             |                           | 41,110.9                           | \$ 30.01            | \$ 102.80    |
|                            | SNF Copayments                      |                               |                              |                                    |                     | \$ 0.00      |                                 |                             |                             |                           | ,                                  | ÷ • • • • • •       | \$ 0.00      |
|                            |                                     |                               |                              |                                    |                     |              |                                 |                             |                             |                           |                                    |                     |              |
| Total Adjusted             | l Gross Cost                        |                               |                              |                                    |                     | \$93.44      |                                 |                             |                             |                           |                                    |                     | \$102.80     |

Waiver-65+2013

Months of Trend

51

Region All Population Waiver - Tier 2 Subtier All Age Under 65

**Total Member Months** 

|                 |  |                               |                              | Fiscal Year 2                      | 011                 |              |                                 |                             |                             |                                       | Trende                             | d/Adjusted to CY 2  | 015          |
|-----------------|--|-------------------------------|------------------------------|------------------------------------|---------------------|--------------|---------------------------------|-----------------------------|-----------------------------|---------------------------------------|------------------------------------|---------------------|--------------|
|                 |  | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | PMPM         | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | –<br>Seasonality<br><u>Adjustment</u> | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         |
| Type of Servi   | ce   | · · · · · ·                   |                              |                                    |                     |              |                                 |                             |                             |                                       |                                    |                     |              |
| Nursing Facil   | lity   |                               |                              |                                    |                     |              |                                 |                             |                             |                                       |                                    |                     |              |
| i in sing i ucu | Nursing Facility                               | 102.9                         | 13.8                         | 1,421.5                            | \$ 132.89           | \$ 15.74     | 1.000                           | 0.995                       | 1.005                       | 1.000                                 | 1,391.6                            | \$ 135.74           | \$ 15.74     |
|                 | Nursing Facility - Medicare                    | 1.3                           | 2.0                          | 2.7                                | 141.50              | 0.03         | 1.000                           | 0.995                       | 1.005                       | 1.000                                 | 2.6                                | 144.53              | 0.03         |
| Subtotal        |  | 104.2                         | 13.7                         | 1,424.2                            | \$ 132.90           | \$ 15.77     |                                 |                             |                             |                                       | 1,394.2                            | \$ 135.76           | \$ 15.77     |
| Inpatient Hos   | pital  |                               |                              |                                    |                     |              |                                 |                             |                             |                                       |                                    |                     |              |
|                 | General  | 88.2                          | 5.4                          | 479.6                              | \$ 337.24           | \$ 13.48     | 1.000                           | 1.005                       | 1.005                       | 1.000                                 | 489.9                              | \$ 344.46           | \$ 14.06     |
|                 | Psychiatric                                    | 1.3                           | 2.0                          | 2.7                                | 566.00              | 0.13         | 1.000                           | 1.005                       | 1.005                       | 1.000                                 | 2.7                                | 578.13              | 0.13         |
| Subtotal        |  | 89.5                          | 5.4                          | 482.3                              | \$ 338.50           | \$ 13.61     |                                 |                             |                             |                                       | 492.6                              | \$ 345.75           | \$ 14.19     |
| Outpatient He   | ospital  |                               |                              |                                    |                     |              |                                 |                             |                             |                                       |                                    |                     |              |
|                 | General  |                               |                              | 5,703.4                            | \$ 20.16            | \$ 9.58      | 1.000                           | 1.020                       | 0.975                       | 1.000                                 | 6,204.2                            | \$ 18.10            | \$ 9.36      |
|                 | Hospice  |                               |                              | -                                  | -                   | -            | 1.000                           | 1.020                       | 0.975                       | 1.000                                 | -                                  | -                   | -            |
| Subtotal        |  |                               |                              | 5,703.4                            | \$ 20.16            | \$ 9.58      |                                 |                             |                             |                                       | 6,204.2                            | \$ 18.10            | \$ 9.36      |
|                 |  |                               |                              |                                    |                     |              |                                 |                             |                             |                                       |                                    |                     |              |
| Prescription 1  | Drugs  |                               |                              |                                    |                     | \$ 5.19      | 1.000                           | 0.990                       | 1.030                       | 1.000                                 |                                    |                     | \$ 5.64      |
| Other Ancilla   | ries   |                               |                              |                                    |                     |              |                                 |                             |                             |                                       |                                    |                     |              |
|                 | Transportation                                 |                               |                              | 203.1                              | 79.00               | 1.34         | 1.000                           | 1.005                       | 1.025                       | 1.000                                 | 207.4                              | \$ 87.74            | \$ 1.52      |
|                 | DME/Prosthetics/Orthotics                      |                               |                              | 21,738.1                           | 7.21                | 13.07        | 1.000                           | 1.005                       | 1.025                       | 1.000                                 | 22,204.7                           | 8.01                | 14.82        |
|                 | Medical Supplies                               |                               |                              | 20,261.9                           | 21.87               | 36.93        | 1.000                           | 1.005                       | 1.025                       | 1.000                                 | 20,696.7                           | 24.29               | 41.89        |
|                 | Waiver Services                                |                               |                              | -                                  | -                   | -            | 1.000                           | 1.005                       | 1.025                       | 1.000                                 | -                                  | -                   | -            |
|                 | Other Ancillary<br>Home Help                   |                               |                              | 324.6<br>239.1                     | 2.22<br>433.85      | 0.06<br>8.65 | 1.000<br>1.000                  | 1.005<br>1.005              | 1.025<br>1.025              | 1.000<br>1.000                        | 331.6<br>244.3                     | 2.46<br>481.86      | 0.07<br>9.81 |
| Subtotal        | Home Heip                                      |                               |                              | 42,766.9                           | \$ 16.85            | \$ 60.04     | 1.000                           | 1.005                       | 1.025                       | 1.000                                 | 43,684.7                           | \$ 18.71            |              |
| Subtotal        |  |                               |                              | 42,700.9                           | \$ 10.85            | \$ 60.04     |                                 |                             |                             |                                       | 43,084.7                           | \$ 18.71            | \$ 68.11     |
| Physician       |  |                               |                              |                                    |                     |              |                                 |                             |                             |                                       |                                    |                     |              |
|                 | Private Duty Nursing/Home H                    | Health                        |                              | 130.9                              | \$ 140.44           | \$ 1.53      | 1.000                           | 1.010                       | 1.020                       | 1.000                                 | 136.6                              | \$ 152.77           | \$ 1.74      |
|                 | Phys Visits Office/Consult<br>Phys Visit Other |                               |                              | 697.4<br>153.6                     | 39.41               | 2.29<br>0.46 | 1.000<br>1.000                  | 1.010<br>1.010              | 1.020                       | 1.000<br>1.000                        | 727.6<br>160.3                     | 42.87<br>39.50      | 2.60         |
|                 | Surgery/Anesthesia                             |                               |                              | 5.3                                | 36.32<br>6.55       | 0.46         | 1.000                           | 1.010                       | 1.020<br>1.020              | 1.000                                 | 5.6                                | 7.13                | 0.53<br>0.00 |
|                 | Lab/Pathology                                  |                               |                              | 319.3                              | 20.64               | 0.55         | 1.000                           | 1.010                       | 1.020                       | 1.000                                 | 333.1                              | 22.46               | 0.62         |
|                 | Surgery  |                               |                              | 280.6                              | 26.75               | 0.63         | 1.000                           | 1.010                       | 1.020                       | 1.000                                 | 292.7                              | 29.10               | 0.71         |
|                 | Vision/Hearing                                 |                               |                              | 77.5                               | 32.98               | 0.21         | 1.000                           | 1.010                       | 1.020                       | 1.000                                 | 80.8                               | 35.88               | 0.24         |
|                 | Therapeutic Inj.                               |                               |                              | 701.4                              | 66.14               | 3.87         | 1.000                           | 1.010                       | 1.020                       | 1.000                                 | 731.7                              | 71.95               | 4.39         |
|                 | Other  |                               |                              | 1,126.3                            | 11.56               | 1.09         | 1.000                           | 1.010                       | 1.020                       | 1.000                                 | 1,175.0                            | 12.58               | 1.23         |
| Subtotal        |  |                               |                              | 3,492.3                            | \$ 36.53            | \$ 10.63     |                                 |                             |                             |                                       | 3,643.3                            | \$ 39.73            | \$ 12.06     |
| Total Claims/   | Benefit Cost                                   |                               |                              | 53,869.1                           | \$ 25.58            | \$ 114.81    |                                 |                             |                             |                                       | 55,419.0                           | \$ 27.10            | \$ 125.14    |
| Supplemental    | SNF Copayments                                 |                               |                              |                                    |                     | \$ 0.00      |                                 |                             |                             |                                       |                                    |                     | \$ 0.00      |
|                 |  |                               |                              |                                    |                     | \$114.81     |                                 |                             |                             |                                       |                                    |                     |              |
| Total Adjuste   | u Gross Cost                                   |                               |                              |                                    |                     | \$114.81     |                                 |                             |                             |                                       |                                    |                     | \$125.14     |

Months of Trend

39

Region All Population Waiver - Tier 2 Subtier All Age Under 65

**Total Member Months** 

|                     |                                     |                               |                              | Fiscal Year 2                      | 012                 |              |                                 |                             |                             |                | Trende                             | d/Adjusted to CY 2         | 015          |
|---------------------|-------------------------------------|-------------------------------|------------------------------|------------------------------------|---------------------|--------------|---------------------------------|-----------------------------|-----------------------------|----------------|------------------------------------|----------------------------|--------------|
|                     |                                     | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ         | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> |                | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service        | РМРМ         |
| Type of Servi       | ice                                 |                               |                              |                                    |                     |              | <u> </u>                        |                             |                             | <u> </u>       |                                    |                            |              |
| Nursing Faci        | litv                                |                               |                              |                                    |                     |              |                                 |                             |                             |                |                                    |                            |              |
|                     | Nursing Facility                    | 90.8                          | 13.0                         | 1,177.4                            | \$ 129.48           | \$ 12.70     | 1.000                           | 0.995                       | 1.005                       | 1.000          | 1,158.4                            | \$ 131.60                  | \$ 12.70     |
|                     | Nursing Facility - Medicare         | -                             | -                            | -                                  | -                   | -            | 1.000                           | 0.995                       | 1.005                       | 1.000          |                                    |                            | -            |
| Subtotal            |                                     | 90.8                          | 13.0                         | 1,177.4                            | \$ 129.48           | \$ 12.70     |                                 |                             |                             |                | 1,158.4                            | \$ 131.60                  | \$ 12.70     |
| Inpatient Hos       | -                                   |                               |                              |                                    |                     |              |                                 |                             |                             |                |                                    |                            |              |
|                     | General                             | 80.9                          | 4.6                          | 375.9                              | \$ 488.95           | \$ 15.32     | 1.000                           | 1.005                       | 1.005                       | 1.000          | 382.1                              | \$ 496.94                  | \$ 15.82     |
| 0.14.4.1            | Psychiatric                         | 2.8 83.7                      | 2.0 4.6                      | 5.7 381.6                          | 308.30<br>\$ 486.27 | 0.15         | 1.000                           | 1.005                       | 1.005                       | 1.000          | 5.8                                | <u>313.34</u><br>\$ 494.21 | 0.15         |
| Subtotal            |                                     | 83.7                          | 4.6                          | 381.6                              | \$ 486.27           | \$ 15.46     |                                 |                             |                             |                | 387.8                              | \$ 494.21                  | \$ 15.97     |
| Outpatient H        | ospital                             |                               |                              |                                    |                     |              |                                 |                             |                             |                |                                    |                            |              |
|                     | General                             |                               |                              | 5,487.2                            | \$ 17.53            | \$ 8.02      | 1.000                           | 1.020                       | 0.975                       | 1.000          | 5,853.9                            | \$ 16.15                   | \$ 7.88      |
|                     | Hospice                             |                               |                              | -                                  |                     | -            | 1.000                           | 1.020                       | 0.975                       | 1.000          | -                                  |                            | -            |
| Subtotal            |                                     |                               |                              | 5,487.2                            | \$ 17.53            | \$ 8.02      |                                 |                             |                             |                | 5,853.9                            | \$ 16.15                   | \$ 7.88      |
| <b>Prescription</b> | Drugs                               |                               |                              |                                    |                     | \$ 8.61      | 1.000                           | 0.990                       | 1.030                       | 1.000          |                                    |                            | \$ 9.17      |
| Other Ancilla       | ries                                |                               |                              |                                    |                     |              |                                 |                             |                             |                |                                    |                            |              |
|                     | Transportation                      |                               |                              | 235.5                              | 75.32               | 1.48         | 1.003                           | 1.005                       | 1.025                       | 1.000          | 240.2                              | \$ 81.61                   | \$ 1.63      |
|                     | DME/Prosthetics/Orthotics           |                               |                              | 22,443.8                           | 8.06                | 15.07        | 1.003                           | 1.005                       | 1.025                       | 1.000          | 22,890.0                           | 8.73                       | 16.65        |
|                     | Medical Supplies<br>Waiver Services |                               |                              | 20,269.1                           | 23.26               | 39.28        | 1.003<br>1.003                  | 1.005<br>1.005              | 1.025<br>1.025              | 1.000<br>1.000 | 20,672.1                           | 25.20                      | 43.41        |
|                     | Other Ancillary                     |                               |                              | 490.8                              | 1.93                | 0.08         | 1.003                           | 1.005                       | 1.025                       | 1.000          | 500.6                              | 2.09                       | 0.09         |
|                     | Home Help                           |                               |                              | 185.8                              | 549.10              | 8.50         | 1.003                           | 1.005                       | 1.025                       | 1.000          | 189.5                              | 594.98                     | 9.40         |
| Subtotal            |                                     |                               |                              | 43,625.0                           | \$ 17.72            | \$ 64.41     |                                 |                             |                             |                | 44,492.4                           | \$ 19.20                   | \$ 71.18     |
| Physician           |                                     |                               |                              |                                    |                     |              |                                 |                             |                             |                |                                    |                            |              |
|                     | Private Duty Nursing/Home H         | Iealth                        |                              | 286.6                              | \$ 119.84           | \$ 2.86      | 1.003                           | 1.010                       | 1.020                       | 1.000          | 297.0                              | \$ 127.81                  | \$ 3.16      |
|                     | Phys Visits Office/Consult          |                               |                              | 939.1                              | 24.43               | 1.91         | 1.003                           | 1.010                       | 1.020                       | 1.000          | 973.4                              | 26.06                      | 2.11         |
|                     | Phys Visit Other                    |                               |                              | 195.8                              | 34.82               | 0.57         | 1.003                           | 1.010                       | 1.020                       | 1.000          | 202.9                              | 37.13                      | 0.63         |
|                     | Surgery/Anesthesia<br>Lab/Pathology |                               |                              | 7.1<br>256.8                       | 27.36<br>19.90      | 0.02<br>0.43 | 1.003<br>1.003                  | 1.010<br>1.010              | 1.020<br>1.020              | 1.000<br>1.000 | 7.4<br>266.1                       | 29.18<br>21.23             | 0.02<br>0.47 |
|                     | Surgery                             |                               |                              | 432.7                              | 24.37               | 0.88         | 1.003                           | 1.010                       | 1.020                       | 1.000          | 448.5                              | 25.99                      | 0.97         |
|                     | Vision/Hearing                      |                               |                              | 86.5                               | 32.48               | 0.23         | 1.003                           | 1.010                       | 1.020                       | 1.000          | 89.7                               | 34.63                      | 0.26         |
|                     | Therapeutic Inj.                    |                               |                              | 740.5                              | 56.25               | 3.47         | 1.003                           | 1.010                       | 1.020                       | 1.000          | 767.5                              | 59.99                      | 3.84         |
|                     | Other                               |                               |                              | 1,805.9                            | 10.29               | 1.55         | 1.003                           | 1.010                       | 1.020                       | 1.000          | 1,871.7                            | 10.98                      | 1.71         |
| Subtotal            |                                     |                               |                              | 4,750.9                            | \$ 30.10            | \$ 11.92     |                                 |                             |                             |                | 4,924.2                            | \$ 32.10                   | \$ 13.17     |
| Total Claims/       | Benefit Cost                        |                               |                              | 55,422.2                           | \$ 26.23            | \$ 121.12    |                                 |                             |                             |                | 56,816.7                           | \$ 27.47                   | \$ 130.08    |
| Supplemental        | SNF Copayments                      |                               |                              |                                    |                     | \$ 0.00      |                                 |                             |                             |                |                                    |                            | \$ 0.00      |
| Total Adjuste       | d Gross Cost                        |                               |                              |                                    |                     | \$121.12     |                                 |                             |                             |                |                                    |                            | \$130.08     |

Months of Trend

28.5

Region All Population Waiver - Tier 2 Subtier All Age Under 65

**Total Member Months** 

|                    |                                     |                               | Fiscal Year 2013<br>Annual Average Annual |                                    |                     |                       |                                 |                             |                             | _                         | Trende                             | d/Adjusted to CY 2  | 015           |
|--------------------|-------------------------------------|-------------------------------|---|------------------------------------|---------------------|-----------------------|---------------------------------|-----------------------------|-----------------------------|---------------------------|------------------------------------|---------------------|---------------|
|                    |                                     | Annual<br>Admits<br>Per 1,000 | Average<br>Length<br>of Stay              | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | PMPM                  | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | Seasonality<br>Adjustment | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ          |
| Type of Servi      | ce                                  |                               |   |                                    |                     |                       |                                 |                             |                             |                           |                                    |                     |               |
| Nursing Facil      | itv                                 |                               |   |                                    |                     |                       |                                 |                             |                             |                           |                                    |                     |               |
|                    | Nursing Facility                    | 69.4                          | 13.2                                      | 915.6                              | \$ 125.25           | \$ 9.56               | 1.033                           | 0.995                       | 1.005                       | 1.031                     | 963.5                              | \$ 126.74           | \$ 10.18      |
| Subtotal           | Nursing Facility - Medicare         | - 69.4                        | - 13.2                                    | - 915.6                            | \$ 125.25           | - \$ 9.56             | 1.033                           | 0.995                       | 1.005                       | 1.031                     | - 963.5                            | \$ 126.74           | \$ 10.18      |
| Subtotal           |                                     | 09.4                          | 13.2                                      | 915.0                              | \$ 125.25           | \$ 9.50               |                                 |                             |                             |                           | 903.5                              | \$ 120.74           | \$ 10.18      |
| Inpatient Hos      |                                     | 06.2                          |   | 470.0                              | 6 42( 02            | 0 17 01               | 1.0(2                           | 1.005                       | 1.005                       | 0.000                     | 100.2                              | ¢ 442.04            | 0.10.20       |
|                    | General<br>Psychiatric              | 86.3                          | 5.5                                       | 472.8                              | \$ 436.83           | \$ 17.21              | 1.063<br>1.063                  | 1.005<br>1.005              | 1.005<br>1.005              | 0.980<br>0.980            | 498.3                              | \$ 442.04           | \$ 18.36<br>- |
| Subtotal           | 5                                   | 86.3                          | 5.5                                       | 472.8                              | \$ 436.83           | \$ 17.21              |                                 |                             |                             |                           | 498.3                              | \$ 442.04           | \$ 18.36      |
| Outpatient Ho      | spital                              |                               |   |                                    |                     |                       |                                 |                             |                             |                           |                                    |                     |               |
|                    | General                             |                               |   | 4,232.6                            | \$ 15.50            | \$ 5.47               | 1.108                           | 1.020                       | 0.975                       | 0.989                     | 4,864.3                            | \$ 14.60            | \$ 5.92       |
|                    | Hospice                             |                               |   |                                    |                     |                       | 1.108                           | 1.020                       | 0.975                       | 0.989                     |                                    |                     | -             |
| Subtotal           |                                     |                               |   | 4,232.6                            | \$ 15.50            | \$ 5.47               |                                 |                             |                             |                           | 4,864.3                            | \$ 14.60            | \$ 5.92       |
| Prescription L     | rugs                                |                               |   |                                    |                     | \$ 9.76               | 1.012                           | 0.990                       | 1.030                       | 0.978                     |                                    |                     | \$ 10.11      |
| Other Ancilla      | ies                                 |                               |   |                                    |                     |                       |                                 |                             |                             |                           |                                    |                     |               |
|                    | Transportation                      |                               |   | 60.0                               | 115.20              | 0.58                  | 1.053                           | 1.005                       | 1.025                       | 0.989                     | 63.3                               | \$ 122.16           | \$ 0.64       |
|                    | DME/Prosthetics/Orthotics           |                               |   | 12,743.0                           | 11.45               | 12.16                 | 1.053                           | 1.005                       | 1.025                       | 0.989                     | 13,425.1                           | 12.14               | 13.58         |
|                    | Medical Supplies<br>Waiver Services |                               |   | 20,394.0                           | 24.02               | 40.82                 | 1.053<br>1.053                  | 1.005<br>1.005              | 1.025<br>1.025              | 0.989<br>0.989            | 21,485.7                           | 25.47               | 45.60         |
|                    | Other Ancillary                     |                               |   | 450.3                              | 3.22                | 0.12                  | 1.053                           | 1.005                       | 1.025                       | 0.989                     | 474.4                              | 3.41                | 0.13          |
|                    | Home Help                           |                               |   | 208.3                              | 538.43              | 9.34                  | 1.053                           | 1.005                       | 1.025                       | 0.989                     | 219.4                              | 570.95              | 10.44         |
| Subtotal           | •                                   |                               |   | 33,855.5                           | \$ 22.34            | \$ 63.02              |                                 |                             |                             |                           | 35,667.8                           | \$ 23.69            | \$ 70.40      |
| Physician          |                                     |                               |   |                                    |                     |                       |                                 |                             |                             |                           |                                    |                     |               |
|                    | Private Duty Nursing/Home H         | Iealth                        |   | 127.6                              | \$ 122.41           | \$ 1.30               | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 136.0                              | \$ 128.30           | \$ 1.45       |
|                    | Phys Visits Office/Consult          |                               |   | 1,853.7                            | 32.28               | 4.99                  | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 1,976.0                            | 33.83               | 5.57          |
|                    | Phys Visit Other                    |                               |   | 1,412.8                            | 35.73               | 4.21                  | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 1,506.0                            | 37.45               | 4.70          |
|                    | Surgery/Anesthesia                  |                               |   | 3.8<br>606.0                       | 9.20<br>13.14       | 0.00<br>0.66          | 1.053<br>1.053                  | 1.010<br>1.010              | 1.020<br>1.020              | 0.989<br>0.989            | 4.0<br>646.0                       | 9.64<br>13.77       | 0.00<br>0.74  |
|                    | Lab/Pathology                       |                               |   | 230.8                              | 45.28               | 0.86                  | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 246.0                              | 47.46               | 0.97          |
|                    | Surgery<br>Vision/Hearing           |                               |   | 195.1                              | 28.75               | 0.87                  | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 240.0                              | 30.14               | 0.52          |
|                    | Therapeutic Inj.                    |                               |   | 677.3                              | 54.67               | 3.09                  | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 722.0                              | 57.31               | 3.45          |
|                    | Other                               |                               |   | 2,305.8                            | 8.40                | 1.61                  | 1.053                           | 1.010                       | 1.020                       | 0.989                     | 2,458.0                            | 8.81                | 1.80          |
| Subtotal           |                                     |                               |   | 7,412.8                            | \$ 27.84            | \$ 17.20              |                                 |                             |                             |                           | 7,902.1                            | \$ 29.18            | \$ 19.22      |
| Total Claims/      | Benefit Cost                        |                               |   | 46,889.3                           | \$ 31.28            | \$ 122.21             |                                 |                             |                             |                           | 49,896.0                           | \$ 32.27            | \$ 134.18     |
|                    | SNF Copayments                      |                               |   |                                    |                     | \$ 0.00               |                                 |                             |                             |                           | ,                                  |                     | \$ 0.00       |
| Total Adjusted     |                                     |                               |   |                                    |                     | \$122.21              |                                 |                             |                             |                           |                                    |                     | \$134.18      |
| 2 oran 2 ray aster | 0.000 0000                          |                               |   |                                    |                     | <i><b>9122.21</b></i> |                                 |                             |                             |                           |                                    |                     | \$104.10      |

Months of Trend

51

Region All Population Community Well - Tier 3 Subtier All Age Over 65

384,259

**Total Member Months** 

Fiscal Year 2011 Trended/Adjusted to CY 2015 Annual Average Annual Annual Admits Utilization Cost Per Completion Trend Seasonality Utilization Cost Per Length Trend Per 1,000 PMPM PMPM Per 1,000 of Stay Service Adjustment Factor Util Factor Cost **Adjustment** Per 1,000 Service Type of Service Nursing Facility 160.3 26.3 4.224.7 \$152.08 \$ 53.54 1.000 0.975 1.010 1.000 3.793.7 \$ 158.65 \$ 50.16 Nursing Facility Nursing Facility - Medicare 0.2 16.7 3.7 141.76 0.04 1.000 0.975 1.010 1.000 3.3 147.88 0.04 Subtotal 160.5 26.3 4,228.3 \$152.07 \$ 53.58 3,797.0 \$158.64 \$ 50.20 Inpatient Hospital General 45.1 6.6 297.9 \$ 395.00 \$ 9.81 1 000 1.015 1.005 1.000 317.4 \$403.46 \$10.67 1.000 1.015 1.005 338.28 Psychiatric 0.1 4.0 0.2 331.19 0.01 1.000 0.3 0.01 45.2 298.1 \$ 394.95 Subtotal 6.6 \$ 9.81 317.6 \$403.40 \$10.68 **Outpatient Hospital** 1,809.9 General 1,663.7 \$ 24.13 \$ 3.34 1 000 1.020 1.005 1.000 \$ 24.65 \$ 3.72 1.020 1.005 Hospice 1.000 1.000 Subtotal 1,663.7 \$ 24.13 \$ 3.34 1,809.9 \$ 24.65 \$ 3.72 Prescription Drugs \$ 2.99 1.000 1.005 1.030 1.000 \$ 3.46 **Other Ancillaries** Transportation 22.1 71.77 0.13 1.000 1.015 1.025 1.000 23.5 \$ 79.71 \$ 0.16 DME/Prosthetics/Orthotics 3,645.4 7.17 2.18 1.000 1.015 1.025 1.000 3,884.0 7.97 2.58 Medical Supplies 3,707.1 19.10 5.90 1.000 1.015 1.025 1.000 3,949.7 21.21 6.98 Waiver Services 301.6 18.34 0.46 1.000 1.015 1.025 1.000 321.3 20.37 0.55 Other Ancillary 172.7 2.84 0.04 1.000 1.015 1.025 1.000 184.0 3.15 0.05 95.97 3,996.6 340.97 113.56 Home Help 3,751.1 307.00 1.000 1.015 1.025 1.000 Subtotal 11,600.1 \$108.29 \$ 104.68 12,359.1 \$120.27 \$ 123.87 Physician Private Duty Nursing/Home Health \$169.62 \$0.17 1.000 1.025 1.025 13.5 \$188.39 \$ 0.21 12.1 1.000 Phys Visits Office/Consult 31.54 1.000 1.025 1.025 1.000 826.2 2.17 917.7 35.03 2.68 Phys Visit Other 119.4 1.000 1.025 1.025 132.6 0.53 43.36 0.43 1.000 48.16 Surgery/Anesthesia 7.2 19.98 0.01 1.000 1.025 1.025 1.000 8.0 22.19 0.01 Lab/Pathology 265.6 21.84 0.48 1.000 1.025 1.025 1.000 295.0 24.26 0.60 207.0 28.36 0.49 1.000 1.025 1.025 1.000 229.9 31.49 0.60 Surgery Vision/Hearing 127.0 38.29 0.41 1.000 1.025 1.025 1.000 141.1 42.52 0.50 Therapeutic Inj. 586.2 34.57 1.69 1.000 1.025 1.025 1.000 651.1 38.40 2.08 Other 953.8 15.44 1.23 1.000 1.025 1.025 1.000 1,059.4 17.15 1.51 3,104.4 \$ 27.37 \$ 7.08 3,448.3 \$ 30.40 Subtotal \$ 8.73 20,894.6 \$104.23 21,731.8 \$110.80 \$ 200.66 Total Claims/Benefit Cost \$181.49 Supplemental SNF Copayments \$ 0.00 \$ 0.00 Total Adjusted Gross Cost \$181.49 \$200.66

Region All Population Community Well - Tier 3 Subtier All Age Over 65

364,619

**Total Member Months** 

Fiscal Year 2012 Trended/Adjusted to CY 2015 Annual Annual Annual Average Admits Utilization Cost Per Completion Trend Seasonality Utilization Cost Per Length Trend Per 1,000 PMPM PMPM Per 1,000 of Stay Service Adjustment Factor Util Factor Cost **Adjustment** Per 1,000 Service Type of Service Nursing Facility 146.8 25.7 3,778.2 \$153.01 \$48.17 1.000 0.975 1.010 1.000 3,479.8 \$158.04 \$ 45.83 Nursing Facility Nursing Facility - Medicare 0.0 13.0 0.4 55.58 0.00 1.000 0.975 1.010 1.000 0.4 57.40 0.00 Subtotal 146.9 25.7 3,778.6 \$153.00 \$48.18 3,480.2 \$158.03 \$45.83 Inpatient Hospital 254.8 General 35.1 6.9 240.6 \$ 329.56 \$ 6.61 1 0 0 9 1.015 1.005 1.000 \$ 334.95 \$ 7.11 1.009 1.015 1.005 310.19 Psychiatric 0.0 1.0 0.0 305.20 0.00 1.000 0.0 0.00 35.1 Subtotal 6.9 240.7 \$ 329.55 \$ 6.61 254.8 \$ 334.95 \$ 7.11 **Outpatient Hospital** 1,394.3 General 1,294.3 \$ 20.36 \$ 2.20 1.010 1.020 1.005 1.000 \$ 20.69 \$ 2.40 Hospice 1.010 1.020 1.005 1.000 Subtotal 1,294.3 \$ 20.36 \$ 2.20 1,394.3 \$ 20.69 \$ 2.40 Prescription Drugs \$ 6.04 1.000 1.005 1.030 1.000 \$ 6.76 **Other Ancillaries** Transportation 11.7 107.36 0.10 1.005 1.015 1.025 1.000 12.4 \$116.33 \$ 0.12 DME/Prosthetics/Orthotics 3,627.2 7.86 2.38 1.005 1.015 1.025 1.000 3,827.2 8.52 2.72 Medical Supplies 3,409.8 21.67 6.16 1.005 1.015 1.025 1.000 3,597.9 23.48 7.04 Waiver Services 289.3 17.39 0.42 1.005 1.015 1.025 1.000 305.3 18.85 0.48 Other Ancillary 225.6 2.86 0.05 1.005 1.015 1.025 1.000 238.0 3.10 0.06 3,717.0 331.79 1.005 3,921.9 359.52 117.50 Home Help 102.77 1.015 1.025 1.000 Subtotal 11,280.6 \$119.02 \$ 111.88 11,902.6 \$128.97 \$ 127.92 Physician Private Duty Nursing/Home Health \$147.00 \$0.18 1.005 1.025 1.025 \$159.28 \$ 0.21 14.5 1.000 15.8 1.005 1.025 1.025 1.000 Phys Visits Office/Consult 820.2 29.39 2.01 893.4 31.85 2.37 Phys Visit Other 131.8 1.005 1.025 1.025 143.6 37.47 0.41 1.000 40.61 0.49 Surgery/Anesthesia 5.6 0.01 1.005 1.025 1.025 1.000 28.61 0.01 26 40 61 Lab/Pathology 259.0 20.46 0.44 1.005 1.025 1.025 1.000 282.1 22.17 0.52 202.0 32.50 0.55 1.005 1.025 1.025 1.000 220.0 35.21 0.65 Surgery Vision/Hearing 121.9 35.38 0.36 1.005 1.025 1.025 1.000 132.8 38.34 0.42 Therapeutic Inj. 691.2 34.21 1.97 1.005 1.025 1.025 1.000 752.9 37.07 2.33 1,188.4 Other 11.97 1.19 1.005 1.025 1.025 1.000 1,294.5 12.97 1.40 3,434.4 \$ 24.86 \$ 7.11 3,741.1 \$ 26.93 Subtotal \$ 8.40 20,028.7 20,773.1 \$114.62 \$ 198.42 Total Claims/Benefit Cost \$109.06 \$182.02 Supplemental SNF Copayments \$ 0.00 \$ 0.00 Total Adjusted Gross Cost \$182.02 \$198.42

Months of Trend

39

Months of Trend

28.5

Region All Population Community Well - Tier 3 Subtier All Age Over 65

**Total Member Months** 

| $ \begin{tabular}{  l  l  l  l  l  l  l  l  l  l  l  l  l $   |                |                             |        |        | Fiscal Year 2 | 013       |           |         |         |         |         | Trende      | ed/Adjusted to CY 2 | 015       |
|---|----------------|-----------------------------|--------|--------|---------------|-----------|-----------|---------|---------|---------|---------|-------------|---------------------|-----------|
|   |                |                             | Admits | Length | Utilization   |           | PMPM      |         |         |         |         | Utilization |                     | РМРМ      |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$  | Type of Servi  | ice                         |        |        |               |           |           | <u></u> | <u></u> | <u></u> | <u></u> |             |                     |           |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$  | Nursing Facil  | lity                        |        |        |               |           |           |         |         |         |         |             |                     |           |
| Subcal         74.3         24.3         1,808.3         \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$   | 0              |                             | 74.3   | 24.3   | 1,808.0       | \$ 157.24 | \$ 23.69  |         |         | 1.010   | 1.001   | 1,780.0     | \$ 161.00           | \$ 23.88  |
| $ \begin{array}{c c c c c c c c c c c c c c c c c c c $   |                | Nursing Facility - Medicare |        |        | 0.3           | 148.00    | 0.00      | 1.044   | 0.975   | 1.010   | 1.001   |             | 151.54              | 0.00      |
| General<br>Psychiatric         33.7         8.4         28.8         5 8.229         5 8.57         1.366         1.015         1.005         0.981         39.1         5 366.61         S 12.04           Subolal         33.7         8.4         28.9         5 362.56         5 8.58         1.366         1.015         1.005         0.981         39.1         5 366.61         S 12.04           Outpatient Hopinal<br>Hospice         General<br>Hospice         1.404.3         5 16.19         5 18.9         1.115         1.020         1.005         0.975         1.600.2         5 16.38         5 2.24           Subolal         S 1.404.3         S 16.19         S 1.89         1.115         1.020         1.005         0.975         1.600.2         S 16.38         S 2.24           Prescription Drag         S 5 6.65         1.006         1.005         1.030         0.941         S 5 6.43           Duff-ronthetice/Orbotics         3.25.9         7.66         2.08         1.061         1.015         1.025         0.965         3.45.9         8.10         2.248         7.31           Duff-ronthetice/Orbotics         3.25.9         7.66         2.08         1.061         1.015         1.025         0.965         3.45.9         8.102<   | Subtotal       |                             | 74.3   | 24.3   | 1,808.3       | \$ 157.23 | \$ 23.69  |         |         |         |         | 1,780.3     | \$ 161.00           | \$ 23.89  |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $  | Inpatient Hos  | spital                      |        |        |               |           |           |         |         |         |         |             |                     |           |
| Subcal         33.7         8.4         28.9         \$362.56         \$8.58         394.2         \$394.2  |                |                             |        |        |               |           |           |         |         |         |         |             |                     |           |
| Opposite Heapinal<br>Hospice         1,404.3         \$ 16.19         \$ 1.89         1.115         1.020         1.005         0.975         1.600.2         \$ 16.38         \$ 2.18           Subtoal         1,404.3         \$ 16.19         \$ 1.89         1.115         1.020         1.005         0.975         1.600.2         \$ 16.38         \$ 2.18           Prescription Drags         \$ 6.65         1.006         1.005         0.901         \$ 6.84           Other Ancillarie         Tansportation         3.256.9         7.66         2.08         1.061         1.015         1.025         0.965         3.456.9         8.12         2.34           Medical Supplies         3.616.9         2.156         6.50         1.061         1.015         1.025         0.965         3.456.9         8.12         2.34           Medical Supplies         3.616.9         2.156         6.50         1.061         1.015         1.025         0.965         3.456.9         8.12         2.34           Subtoal         11.38.8         \$ 12.987         \$ 13.30         0.01         1.015         1.025         0.965         3.456.9         8.12         2.34           Subtoal         11.38.8         \$ 12.987         \$ 13.287         1  |                | Psychiatric                 | 0.1    | 1.0    | 0.1           | 1,184.00  | 0.01      | 1.366   | 1.015   | 1.005   | 0.981   | 0.1         | 1,198.11            | 0.01      |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $  | Subtotal       |                             | 33.7   | 8.4    | 283.9         | \$ 362.56 | \$ 8.58   |         |         |         |         | 394.2       | \$ 366.88           | \$ 12.05  |
| Hospice         Image         <   | Outpatient He  | ospital                     |        |        |               |           |           |         |         |         |         |             |                     |           |
| Subtolal         1,404.3         \$ \$ 16.19         \$ 1.89         1,602         \$ \$ 16.38         \$ \$ 2.18           Prescription Drags         \$ 6.65         1.006         1.005         1.030         0.941         \$ 6.84           Other Ancillaries         Transportation         1.2.5         101.28         0.11         1.061         1.015         1.025         0.965         3.13.3         \$ \$ 107.40         \$ 0.12           DME/Prostite(sc)         3.2560         7.66         2.08         1.061         1.015         1.025         0.965         3.13.89         2.2.86         7.31           Waiver Services         3.0610         2.1.56         6.50         1.061         1.015         1.025         0.965         3.188.9         2.2.86         7.31           Waiver Services         3.000         1.61.01         1.015         1.025         0.965         3.194         17.29         0.46           Other Ancillary         2.64.1         3.33         0.08         1.061         1.015         1.025         0.965         2.17.44         3.08.9         12.23.3           Subtoal         Private Dav Nursing/Home Health         9.1         \$ 1.52.30         \$ 0.12         1.061         1.025         0.025         0  | -              | General                     |        |        | 1,404.3       | \$ 16.19  | \$ 1.89   | 1.115   | 1.020   | 1.005   | 0.975   | 1,600.2     | \$ 16.38            | \$ 2.18   |
| Prescription Drugs         S 6.65         1.005         1.005         1.000         0.941         S 6.94           Other Ancillaries         Tansportation         1.25         101.28         0.11         1.061         1.015         1.025         0.965         3.13         S 107.40         S 0.12           Medical Supplies         3.256.9         7.66         2.08         1.061         1.015         1.025         0.965         3.385.9         2.28         7.31           Medical Supplies         3.009         1.63.0         0.41         1.061         1.015         1.025         0.965         3.385.9         2.286         7.31           Other Ancillary         3.933.5         3.47.91         1.14.44         1.061         1.015         1.025         0.965         3.19.4         4.206         0.099           Subtral         1.134.8         \$ 12.242         1.061         1.015         1.025         0.965         2.904.3         3.13.72         2.13.84         8.129.2         1.81.92         1.015         1.025         0.965         2.904.3         3.16.10         1.015         1.025         0.965         2.904.3         3.13.72         2.13.84         8.129.2         1.015         1.025         0.965         2.904  |                | Hospice                     |        |        | -             | -         | -         | 1.115   | 1.020   | 1.005   | 0.975   | -           | -                   | -         |
| Other Ancillaris         Transportation         12.5         101.28         0.11         1.061         1.015         1.025         0.965         1.3.3         \$ 107.40         \$ 0.12         2.34           DMe ProstheticsOrthotics         3.256.9         7.66         2.08         1.061         1.015         1.025         0.965         3.456.9         8.12         2.34           Waiver Services         300.9         16.30         0.41         1.061         1.015         1.025         0.965         3.456.9         8.12         2.34           Waiver Services         300.9         16.30         0.41         1.061         1.015         1.025         0.965         3.456.9         8.12         2.34           Other Ancillary         2.441         3.83         0.08         1.061         1.015         1.025         0.965         4.174.9         3.68.92         128.35           Subtoral         11.384.8         \$129.27         \$12.32          1.205         0.965         2.99.4         \$13.3         2.86.92         128.35           Subtoral         1.927.8         30.49         4.90         1.061         1.025         1.025         0.965         2.99.4         3.03         3.64   | Subtotal       |                             |        |        | 1,404.3       | \$ 16.19  | \$ 1.89   |         |         |         |         | 1,600.2     | \$ 16.38            | \$ 2.18   |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $  | Prescription 1 | Drugs                       |        |        |               |           | \$ 6.65   | 1.006   | 1.005   | 1.030   | 0.941   |             |                     | \$ 6.84   |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $  | Other Ancilla  | ries                        |        |        |               |           |           |         |         |         |         |             |                     |           |
| DME/Prosthetics/Othotices         3,256.9         7.66         2.08         1.061         1.015         1.025         0.965         3,486.9         8.12         2.34           Medical Supplies         3,016.9         21.56         6.50         1.061         1.015         1.025         0.965         3,888.9         22.86         7.31           Waiver Services         300.9         16.30         0.41         1.061         1.015         1.025         0.965         3.19.4         17.29         0.46           Other Ancillary         264.1         3.83         0.08         1.061         1.015         1.025         0.965         210.3         4.06         0.09           Jone Help         3.933.5         3.47.91         114.04         1.015         1.025         0.965         2.90.7         \$ 137.72         \$ 138.68           Physicin         1.927.8         30.49         4.90         1.061         1.025         1.025         0.965         9.9         \$ 16.50         \$ 0.13           Phys Visit Other         9.1         \$ 152.30         \$ 0.12         1.061         1.025         1.025         0.965         9.99         \$ 16.50         \$ 0.13           Surgery/Nesthesia         9.1         0.  | omer menu      |                             |        |        | 12.5          | 101.28    | 0.11      | 1.061   | 1.015   | 1.025   | 0.965   | 13.3        | \$ 107.40           | \$ 0.12   |
| Waiver Services         300.9         16.30         0.41         1.061         1.015         1.025         0.965         319.4         17.29         0.46           Other Ancillary<br>Home Help         3.83         0.08         1.061         1.015         1.025         0.965         280.3         4.06         0.095           Subtotal         11.384.8         \$129.87         \$123.22         1.061         1.015         1.025         0.965         2.80.3         4.06         0.095           Subtotal         11.384.8         \$129.87         \$123.22         1.061         1.015         1.025         0.965         2.99         \$161.50         \$0.12           Physician         9.1         \$152.30         \$0.12         1.061         1.025         1.025         0.965         2.99         \$161.50         \$0.61           Physicist Office/Consult         1.927.8         30.49         4.90         1.061         1.025         1.025         0.965         2.094.3         323.3         5.64           Physicist Office/Consult         1.927.8         30.49         4.90         1.061         1.025         1.025         0.965         2.094.3         323.33         5.64           Surgery/nesthesia         21.7   |                | 1                           |        |        |               |           |           |         |         |         |         |             |                     |           |
| Other Ancillary<br>Home Help         264.1         3.83         0.08         1.061         1.015         1.025         0.965         280.3         4.06         0.09           Subtotal         11,384.8         \$129.87         \$128.35         1.061         1.015         1.025         0.965         280.3         4.06         0.09           Physician         11,384.8         \$129.87         \$128.35         1.061         1.015         1.025         0.965         280.3         4.06         0.09           Physician         11,384.8         \$129.87         \$128.35         1.061         1.025         1.025         0.965         2.99         \$161.50         \$0.13           Physician         1.927.8         30.49         4.90         1.061         1.025         1.025         0.965         2.99.4         32.33         5.64           Surgery/Anesthesia         7.0         26.17         0.02         1.061         1.025         1.025         0.965         7.6         27.75         0.02           Lab/Pathology         449.6         18.82         0.71         1.061         1.025         1.025         0.965         488.5         19.96         0.81           Surgery         194.6         35.63 <td></td> <td>Medical Supplies</td> <td></td> <td></td> <td>3,616.9</td> <td>21.56</td> <td>6.50</td> <td>1.061</td> <td>1.015</td> <td>1.025</td> <td>0.965</td> <td>3,838.9</td> <td>22.86</td> <td>7.31</td> |                | Medical Supplies            |        |        | 3,616.9       | 21.56     | 6.50      | 1.061   | 1.015   | 1.025   | 0.965   | 3,838.9     | 22.86               | 7.31      |
| Home Help         3.933.5         347.91         114.04         1.061         1.015         1.025         0.965         4.174.9         368.92         128.35           Subtotal         11,384.8         \$ 129.87         \$ 132.22         1061         1.015         1.025         0.965         4.174.9         368.92         128.35           Physician         91         \$ 152.30         \$ 0.12         1.061         1.025         1.025         0.965         9.9         \$ 161.50         \$ 0.13           Physitis Office/Consult         1.927.8         30.949         4.90         1.061         1.025         1.025         0.965         2.094.3         32.33         5.64           Phys Visit Office/Consult         1.927.8         30.94         4.90         1.061         1.025         1.025         0.965         892.7         44.50         3.31           Surgery/Anesthesia         7.0         2.617         0.02         1.061         1.025         1.025         0.965         7.6         27.75         0.02           Lab/Pathology         449.6         18.82         0.71         1.061         1.025         1.025         0.965         316.1         39.86         1.051           Surgery         194.5  |                |                             |        |        |               |           |           |         |         |         |         |             |                     |           |
| Subtotal       11,384.8       \$ 129.87       \$ 132.22       12,083.7       \$ 137.72       \$ 138.68         Physician       Private Duty Nursing/Home Health       9.1       \$ 152.30       \$ 0.12       1.061       1.025       1.025       0.965       9.9       \$ 161.50       \$ 0.13         Phys visit Office/Consult       1.927.8       30.49       4.90       1.061       1.025       1.025       0.965       8.92.7       44.50       3.31         Surgery/Anesthesia       7.0       2.617       0.02       1.061       1.025       1.025       0.965       7.6       27.75       0.021         Surgery/Anesthesia       7.0       2.617       0.02       1.061       1.025       1.025       0.965       211.3       37.78       0.67         Surgery       194.5       35.63       0.58       1.061       1.025       1.025       0.965       316.1       39.86       1.067         Other       2.487.8       9.28       1.92       1.061       1.025       1.025       0.965       316.1       39.86       1.057         Other       2.487.8       9.28       1.92       1.061       1.025       1.025       0.965       2.702.7       9.84       2.222   |                |                             |        |        |               |           |           |         |         |         |         |             |                     |           |
| Physician         Private Duty Nursing/Home Health         9.1         \$ 152.30         \$ 0.12         1.061         1.025         1.025         0.965         9.9         \$ 161.50         \$ 0.13           Phys Visits Office/Consult         1.927.8         30.49         4.90         1.061         1.025         1.025         0.965         2.094.3         32.33         5.64           Phys Visits Office/Consult         1.927.8         30.49         4.90         1.061         1.025         1.025         0.965         2.094.3         32.33         5.64           Phys Visits Office/Consult         1.927.8         30.49         4.90         1.061         1.025         1.025         0.965         820.7         44.50         3.31           Surgery/Anesthesia         7.0         26.17         0.02         1.061         1.025         1.025         0.965         488.5         19.96         0.81           Surgery         1.94.5         35.63         0.58         1.061         1.025         1.025         0.965         211.3         37.78         0.67           Vision/Hearing         29.09         37.59         0.91         1.061         1.025         1.025         0.965         289.4         26.89         2.00 <td></td> <td>Home Help</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>1.061</td> <td>1.015</td> <td>1.025</td> <td>0.965</td> <td></td> <td></td> <td></td>                       |                | Home Help                   |        |        |               |           |           | 1.061   | 1.015   | 1.025   | 0.965   |             |                     |           |
| Private Duty Nursing/Home Health         9,1         \$ 152.30         \$ 0.12         1.061         1.025         1.025         0.965         9.9         \$ 161.50         \$ 0.13           Phys Visit Office/Consult         1.927.8         30.49         4.90         1.061         1.025         1.025         0.965         2.094.3         32.33         5.64           Phys Visit Ofter         821.7         41.97         2.87         1.061         1.025         1.025         0.965         892.7         44.50         3.31           Surgery/Anesthesia         7.0         26.17         0.02         1.061         1.025         1.025         0.965         7.6         27.75         0.02           Lab/Pathology         449.6         18.82         0.71         1.061         1.025         1.025         0.965         448.5         19.96         0.81           Surgery         194.5         35.63         0.58         1.061         1.025         1.025         0.965         21.13         37.78         0.67           Vision/Hearing         290.9         37.59         0.91         1.061         1.025         1.025         0.965         894.4         26.89         2.00           Other         2.487.8   | Subtotal       |                             |        |        | 11,384.8      | \$ 129.87 | \$ 123.22 |         |         |         |         | 12,083.7    | \$ 137.72           | \$ 138.68 |
| Phys Visits Office/Consult         1,927.8         30.49         4.90         1.061         1.025         1.025         0.965         2,094.3         32.33         5.64           Phys Visit Other         821.7         41.97         2.87         1.061         1.025         1.025         0.965         892.7         44.50         3.31           Surgery/Anesthesia         7.0         26.17         0.02         1.061         1.025         1.025         0.965         7.6         27.75         0.02           Lab/Pathology         449.6         18.82         0.71         1.061         1.025         1.025         0.965         488.5         19.96         0.81           Surgery         194.5         35.63         0.58         1.061         1.025         1.025         0.965         211.3         37.78         0.67           Vision/Hearing         290.9         37.59         0.91         1.061         1.025         1.025         0.965         894.4         26.89         2.20           Other         2.487.8         9.28         1.92         1.061         1.025         1.025         0.965         270.27         9.84         2.22           Subtotal         7,011.6         \$ 23.55  | Physician      |                             |        |        |               |           |           |         |         |         |         |             |                     |           |
| Phys Visit Other         821.7         41.97         2.87         1.061         1.025         1.025         0.965         892.7         44.50         3.31           Surgery/Anesthesia         7.0         26.17         0.02         1.061         1.025         1.025         0.965         7.6         27.75         0.02           Lab/Pathology         449.6         18.82         0.71         1.061         1.025         1.025         0.965         488.5         19.96         0.81           Surgery         194.5         35.63         0.58         1.061         1.025         1.025         0.965         211.3         37.78         0.67           Vision/Hearing         290.9         37.59         0.91         1.061         1.025         1.025         0.965         316.1         39.86         1.05           Therapeutic Inj.         823.2         25.36         1.74         1.061         1.025         1.025         0.965         894.4         26.89         2.00           Other         2,487.8         9.28         1.92         1.061         1.025         1.025         0.965         2,702.7         9.84         2.22           Subtotal         7,011.6         \$ 23.55         \$ 177  |                |                             | Health |        |               |           |           |         |         |         |         |             |                     |           |
| Surgery/Anesthesia         7.0         26.17         0.02         1.061         1.025         1.025         0.965         7.6         27.75         0.02           Lab/Pathology         449.6         18.82         0.71         1.061         1.025         1.025         0.965         448.5         19.96         0.81           Surgery         194.5         35.63         0.58         1.061         1.025         1.025         0.965         211.3         37.78         0.67           Vision/Hearing         290.9         37.59         0.91         1.061         1.025         1.025         0.965         316.1         39.86         1.05           Therapeutic Inj.         823.2         25.36         1.74         1.061         1.025         1.025         0.965         29.94         26.89         2.00           Other         2,487.8         9.28         1.92         1.061         1.025         1.025         0.965         27.02.7         9.84         2.29           Subtotal         7,011.6         \$23.55         \$13.76         7,617.4         \$24.97         \$15.85           Supplemental SNF Copayments         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00   |                |                             |        |        |               |           |           |         |         |         |         |             |                     |           |
| LabPathology       449.6       18.82       0.71       1.061       1.025       1.025       0.965       488.5       19.96       0.81         Surgery       194.5       35.63       0.58       1.061       1.025       1.025       0.965       211.3       37.78       0.67         Vision/Hearing       290.9       37.59       0.91       1.061       1.025       1.025       0.965       316.1       39.86       1.05         Therapeutic Inj.       823.2       25.36       1.74       1.061       1.025       1.025       0.965       894.4       26.89       2.00         Other       2,487.8       9.28       1.92       1.061       1.025       1.025       0.965       2,702.7       9.84       2.22         Subtotal       7,011.6       \$ 23.55       \$ 13.76       7,617.4       \$ 24.97       \$ 15.85         Total Claims/Benefit Cost       21,893.0       \$ 97.45       \$ 177.80       23,475.7       \$ 101.97       \$ 199.49         Supplemental SNF Copayments       \$ 0.00       \$ 0.00       \$ 0.00       \$ 0.00       \$ 0.00  |                | 5                           |        |        |               |           |           |         |         |         |         |             |                     |           |
| Surgery<br>Vision/Hearing         194.5         35.63         0.58         1.061         1.025         1.025         0.965         211.3         37.78         0.67           Vision/Hearing<br>Therapeutic Inj.<br>Other         290.9         37.59         0.91         1.061         1.025         1.025         0.965         316.1         39.86         1.05           Other         2487.8         9.28         1.92         1.061         1.025         1.025         0.965         316.1         39.86         1.05           Subtotal         7,011.6         \$23.55         \$13.76         1.061         1.025         1.025         0.965         2,402.7         9.84         2.22         2.22         1.061         1.025         1.025         0.965         2,702.7         9.84         2.22         2.24         1.061         1.025         1.025         0.965         2,702.7         9.84         2.22         2.97         \$15.85         \$15.85         \$15.85         \$15.85         \$1.05         \$10.97         \$199.49         \$15.85         \$10.09         \$199.49         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00         \$0.00 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>                |                |                             |        |        |               |           |           |         |         |         |         |             |                     |           |
| Vision/Hearing<br>Therapeutic Inj.<br>Other         290.9         37.59         0.91         1.061         1.025         1.025         0.965         316.1         39.86         1.05           Subtotal         2,487.8         9.28         1.92         1.061         1.025         1.025         0.965         394.4         26.89         2.00           Cher         2,487.8         9.28         1.92         1.061         1.025         1.025         0.965         2,702.7         9.84         2.22           Subtotal         7,011.6         \$ 23.55         \$ 13.76         1.061         1.025         1.025         0.965         2,702.7         9.84         2.22           Subtotal         7,011.6         \$ 23.55         \$ 13.76         23,475.7         \$ 101.97         \$ 199.49           Supplemental SNF Copayments         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00   |                | 0.1                         |        |        |               |           |           |         |         |         |         |             |                     |           |
| Therapeutic Inj.<br>Other     823.2     25.36     1.74     1.061     1.025     1.025     0.965     894.4     26.89     2.00       Subtotal     7,011.6     \$23.55     \$13.76     1.061     1.025     1.025     0.965     2,702.7     9.84     2.22       Subtotal     7,011.6     \$23.55     \$13.76     1.061     1.025     1.025     0.965     2,702.7     9.84     2.22       Subtotal     21,893.0     \$97.45     \$177.80     23,475.7     \$101.97     \$199.49       Supplemental SNF Copayments     \$0.00     \$0.00     \$0.00     \$0.00     \$0.00  |                |                             |        |        |               |           |           |         |         |         |         |             |                     |           |
| Other         2,487.8         9.28         1.92         1.061         1.025         1.025         0.965         2,702.7         9.84         2.22           Subtotal         7,011.6         \$ 23.55         \$ 13.76         1.061         1.025         1.025         0.965         2,702.7         9.84         2.22           Subtotal         7,011.6         \$ 23.55         \$ 13.76         1.061         1.025         1.025         0.965         2,702.7         9.84         2.22           Subtotal         7,011.6         \$ 23.55         \$ \$ 13.76         \$ \$ 10.97         \$ \$ 199.49           Supplemental SNF Copayments         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00  |                |                             |        |        |               |           |           |         |         |         |         |             |                     |           |
| Subtotal         7,011.6         \$ 23.55         \$ 13.76         7,617.4         \$ 24.97         \$ 15.85           Total Claims/Benefit Cost         21,893.0         \$ 97.45         \$ 177.80         23,475.7         \$ 101.97         \$ 199.49           Supplemental SNF Copayments         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00   |                |                             |        |        |               |           |           |         |         |         |         |             |                     |           |
| Supplemental SNF Copayments \$0.00  | Subtotal       |                             |        |        | 7,011.6       | \$ 23.55  | \$ 13.76  |         |         |         |         |             | \$ 24.97            |           |
|   | Total Claims/  | Benefit Cost                |        |        | 21,893.0      | \$ 97.45  | \$ 177.80 |         |         |         |         | 23,475.7    | \$ 101.97           | \$ 199.49 |
| Total Adjusted Gross Cost \$177.80  | Supplemental   | SNF Copayments              |        |        |               |           | \$ 0.00   |         |         |         |         |             |                     | \$ 0.00   |
|   | Total Adjuste  | d Gross Cost                |        |        |               |           | \$177.80  |         |         |         |         |             |                     | \$199.49  |

Months of Trend

51

Region All Population Community Well - Tier 3 Subtier All Age Under 65

560,342

584.3

898.4

5,265.7

18,220.5

33.54

10.74

\$15.98

\$ 74.93

1.63

0.80

\$ 7.01

\$113.78

\$ 0.00

\$113.78

**Total Member Months** 

Fiscal Year 2011 Trended/Adjusted to CY 2015 Annual Annual Annual Average Admits Utilization Cost Per Completion Trend Seasonality Utilization Cost Per Length Trend Per 1,000 PMPM PMPM Per 1,000 of Stay Service Adjustment Factor Util Factor Cost **Adjustment** Per 1,000 Service Type of Service Nursing Facility 16.7 26.3 440.2 \$150.82 \$ 5.53 1.000 0.975 1.010 1.000 395.3 \$ 157.33 \$ 5.18 Nursing Facility Nursing Facility - Medicare 0.2 15.1 2.9 96.52 0.02 1.000 0.975 1.010 1.000 2.6 100.69 0.02 Subtotal 16.9 26.2 443.1 \$150.46 \$ 5.56 397.9 \$156.96 \$ 5.20 Inpatient Hospital General 34.7 7.2 248.2 \$ 330.12 \$ 6.83 1.000 1.015 1.005 1.000 264.5 \$ 337.19 \$ 7.43 2.2 1.000 1.015 1.005 247.89 Psychiatric 0.7 3.3 242.69 0.04 1.000 2.3 0.05 35.3 7.1 Subtotal 250.4 \$ 329.36 \$6.87 266.8 \$ 336.42 \$ 7.48 **Outpatient Hospital** General 2,626.1 \$ 23.33 \$ 5.11 1 000 1.020 1.005 1.000 2,856.9 \$ 23.83 \$ 5.67 Hospice 1.000 1.020 1.005 1.000 Subtotal 2,626.1 \$ 23.33 \$ 5.11 2,856.9 \$ 23.83 \$ 5.67 Prescription Drugs \$ 5.50 1.000 1.005 1.030 1.000 \$ 6.37 **Other Ancillaries** Transportation 18.6 81.09 0.13 1.000 1.015 1.025 1.000 19.8 \$ 90.07 \$ 0.15 DME/Prosthetics/Orthotics 3,517.4 5.93 1.74 1.000 1.015 1.025 1.000 3,747.6 6.58 2.05 Medical Supplies 17.24 3.97 1.000 1.015 1.025 1.000 2,947.4 19.15 4.70 2,766.4 Waiver Services 276.0 20.29 0.47 1.000 1.015 1.025 1.000 294.1 22.53 0.55 Other Ancillary 191.3 2.03 0.03 1.000 1.015 1.025 1.000 203.9 2.26 0.04 77.39 3,052.9 359.97 91.58 Home Help 2,865.4 324.11 1.000 1.015 1.025 1.000 Subtotal 9,635.1 \$104.28 \$ 83.73 10,265.5 \$115.82 \$ 99.08 Physician Private Duty Nursing/Home Health \$165.51 \$ 0.31 1.000 1.025 1.025 25.2 \$183.82 \$ 0.39 22.7 1.000 Phys Visits Office/Consult 1.000 1.025 1.025 1.000 2,959.2 8.37 2.06 3,287.0 9.30 2.55 Phys Visit Other 0.92 1.000 1.025 1.025 51.53 237.1 46.40 1.000 263.3 1.13 Surgery/Anesthesia 16.52 0.01 1.000 1.025 1.025 1.000 7.5 18.35 0.01 6.8 Lab/Pathology 283.0 22.24 0.52 1.000 1.025 1.025 1.000 314.4 24.70 0.65 210.4 31.32 0.55 1.000 1.025 1.025 1.000 233.7 34.79 0.68 Surgery Vision/Hearing 63.8 37.11 0.20 1.000 1.025 1.025 1.000 70.9 41.21 0.24

Total Claims/Benefit Cost

Total Adjusted Gross Cost

Supplemental SNF Copayments

Subtotal

Therapeutic Inj.

Other

1.000

1.000

1.025

1.025

1.025

1.025

1.000

1.000

649.1

997.9

5,849.0

19,636.0

37.25

11.93

\$17.75

\$ 80.94

2.01

0.99

\$ 8.65

\$ 132.45

\$ 0.00

\$132.45

Months of Trend

39

Region All Population Community Well - Tier 3 Subtier All Age Under 65

528,993

**Total Member Months** 

Fiscal Year 2012 Trended/Adjusted to CY 2015 Annual Annual Annual Average Admits Utilization Cost Per Completion Trend Seasonality Utilization Cost Per Length Trend Per 1,000 PMPM PMPM Per 1,000 of Stay Service Adjustment Factor Util Factor Cost **Adjustment** Per 1,000 Service **Type of Service** Nursing Facility 16.3 24.0 391.2 \$152.07 \$ 4.96 1.000 0.975 1.010 1.000 360.3 \$157.07 \$ 4.72 Nursing Facility Nursing Facility - Medicare 1.000 0.975 1.010 1.000 Subtotal 16.3 24.0 391.2 \$152.07 \$ 4.96 360.3 \$157.07 \$4.72 Inpatient Hospital General 31.8 6.4 204.7 \$510.73 \$ 8.71 1 0 0 9 1.015 1.005 1.000 216.7 \$ 519.08 \$ 9.37 1.009 1.015 1.005 258.40 Psychiatric 0.6 3.0 1.9 254.25 0.04 1.000 2.0 0.04 32.5 Subtotal 6.4 206.6 \$ 508.36 \$ 8.75 218.7 \$ 516.67 \$ 9.42 **Outpatient Hospital** 1,939.8 2,089.7 General \$ 21.57 \$ 3.49 1.010 1.020 1.005 1.000 \$21.92 \$ 3.82 1.020 1.005 Hospice 1.010 1.000 Subtotal 1,939.8 \$21.57 \$ 3.49 2,089.7 \$21.92 \$ 3.82 Prescription Drugs \$10.29 1.000 1.005 1.030 1.000 \$11.51 **Other Ancillaries** Transportation 16.9 94.13 0.13 1.005 1.015 1.025 1.000 17.8 \$102.00 \$ 0.15 DME/Prosthetics/Orthotics 3,294.6 7.32 2.01 1.005 1.015 1.025 1.000 3,476.2 7.93 2.30 Medical Supplies 2,596.6 19.31 4.18 1.005 1.015 1.025 1.000 2,739.8 20.93 4.78 Waiver Services 284.8 23.43 0.56 1.005 1.015 1.025 1.000 300.5 25.39 0.64 Other Ancillary 246.4 2.71 0.06 1.005 1.015 1.025 1.000 260.0 2.94 0.06 2,890.0 1.005 3,049.3 381.52 Home Help 352.10 84.80 1.015 1.025 1.000 96.95 Subtotal 9,329.2 \$117.99 \$91.73 9,843.6 \$ 127.85 \$104.87 Physician Private Duty Nursing/Home Health \$177.16 \$ 0.39 1.005 1.025 1.025 \$ 191.96 \$ 0.46 26.2 1.000 28.6 Phys Visits Office/Consult 838.3 1.005 1.025 1.025 1.000 29.81 27.51 1.92 913.1 2.27 Phys Visit Other 247.7 43.11 0.89 1.005 1.025 1.025 269.8 1.000 46.71 1.05 Surgery/Anesthesia 7.4 20.19 0.01 1.005 1.025 1.025 1.000 8.1 21.87 0.01 Lab/Pathology 263.8 19.91 0.44 1.005 1.025 1.025 1.000 287.3 21.57 0.52 213.6 31.28 0.56 1.005 1.025 1.025 1.000 232.7 33.90 0.66 Surgery Vision/Hearing 68.3 34.57 0.20 1.005 1.025 1.025 1.000 74.4 37.46 0.23 Therapeutic Inj. 698.9 31.26 1.82 1.005 1.025 1.025 1.000 761.4 33.87 2.15 Other 1,023.6 8.84 0.75 1.005 1.025 1.025 1.000 1,115.0 9.58 0.89 \$ 24.72 3,690.3 Subtotal 3,387.8 \$ 6.98 \$ 26.78 \$ 8.24 15,254.6 16,202.7 \$ 142.57 Total Claims/Benefit Cost \$ 99.27 \$ 126.19 \$105.59 Supplemental SNF Copayments \$ 0.00 \$ 0.00 Total Adjusted Gross Cost \$126.19 \$142.57

Months of Trend

28.5

Region All Population Community Well - Tier 3 Subtier All Age Under 65

**Total Member Months** 

| Amaal<br>Average<br>Amine<br>Andius         Amaal<br>Verage<br>Amine<br>Andius         Amaal<br>Verage<br>Amine<br>Andius         Amaal<br>Verage<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Amine<br>Am |                     |                             |        |           |             |           |                 |       |       | _     | Trended/Adjusted to CY 2015 |             |           |           |
|--|---------------------|-----------------------------|--------|-----------|-------------|-----------|-----------------|-------|-------|-------|-----------------------------|-------------|-----------|-----------|
| Maring Facility<br>Nursing Facility<br>Nursing Facility<br>Nursing Facility<br>10.112.1<br>21.8151.43<br>20.6151.43<br>21.416.44<br>21.40.975<br>0.011.000<br>0.011.012<br>21.7.21.51.84.5<br>51.84.552.84<br>51.84.5Maring Facility<br>Saboul10.121.822.1.151.94.552.84<br>52.841.044<br>1.0410.975<br>0.011.000<br>0.010.01<br>21.7.221.7.2<br>51.84.551.84.5<br>52.8452.86<br>51.84.5Maring Facility<br>Saboul26.07.3187.9<br>1.2.253.98.98<br>5.3353.22<br>5.331.360<br>1.0151.005<br>1.0050.981<br>0.98126.10<br>26.1051.84.5<br>51.2257.86<br>51.83Option Introp<br>Saboul26.07.3188.6<br>1.98.651.86.3<br>53.84.953.41<br>53.84.91.115<br>51.0101.005<br>1.0050.981<br>0.97522.31.7<br>2.31.751.88.5<br>51.8553.31<br>51.351Proceiption Drops51.0471.0661.015<br>1.0250.9910.91151.076Other Aucillario<br>Waive Service9.336<br>2.31.522.84.5<br>2.31.51.1661<br>2.0151.015<br>1.0250.985<br>0.9851.51<br>3.010.08.00<br>2.32.723.84<br>2.32.7Subal<br>Maring Labour<br>Subal9.336<br>2.31.551.33<br>2.31.51.001<br>2.31.70.931<br>2.31.751.84.5<br>2.31.723.31<br>2.31.7Proceiption Drops51.047<br>2.32.71.080<br>2.32.71.080<br>2.32.71.080<br>2.32.71.081<br>2.32.71.081<br>2.32.7Dide Aucillario<br>Waive Service   |                     |                             | Admits | Length    | Utilization |           | PMPM            |       |       |       |                             | Utilization |           | РМРМ      |
| Nursing Lacity Musing  | Type of Servi       | ice                         |        | · · · · · |             |           |                 |       |       |       |                             |             |           |           |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$   | Nursing Faci        | lity                        |        |           |             |           |                 |       |       |       |                             |             |           |           |
| Suboal         10.1         21.8         22.1.1         \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$   |                     | Nursing Facility            | 10.1   |           | 220.6       | \$ 154.36 | \$ 2.84         | 1.044 | 0.975 | 1.010 | 1.001                       | 217.2       | \$ 158.05 | \$ 2.86   |
| Implicit Hopping         Concrat         25.6         7.3         187.9         5.31.8         5.32.2         1.366         1.015         1.005         0.981         21.0         5.34.3.4         5.7.9           Subolal         Concrat         26.0         7.3         189.3         \$5.34.9         \$5.34         1.15         1.005         0.981         20.0         1.33.4         \$5.7.9           Organism Multiplication         Concrat         1.958.6         \$18.63         \$5.3.04         1.115         1.020         0.065         0.975         2.231.7         \$18.85         \$5.5.51           Subolal         Concrat         1.958.6         \$18.63         \$5.10.7         1.006         1.005         0.991         2.01.7         \$18.85         \$5.51           Organism Multiplication         2.82.5         1.07         1.006         1.005         0.991         2.01.7         \$18.85         \$2.351           Organism Multiplication         2.82.5         0.17         1.006         1.005         0.991         2.01.7         \$18.85         \$2.351           Concration         2.82.5         0.72.5         1.73         1.006         1.015         1.025         0.965         3.0000         \$80         2.00  |                     | Nursing Facility - Medicare | 0.0    | 17.0      | 0.6         | 148.00    | 0.01            | 1.044 | 0.975 | 1.010 | 1.001                       | 0.6         | 151.54    | 0.01      |
| General<br>Psychiatric         25.6         7.3         187         9         8 319.89         5 5.32         1.366         1.015         1.005         0.981         2.61.0         5 313.94         9 7.48           Subbal         20.0         7.3         1893         5 338.49         5 5.34         1.065         0.981         2.61.0         5 313.94         9 7.48         0.02           Outpatient Hopfal<br>Hospice         General<br>Hospice         1.985.6         5 18.65         5 3.04         1.115         1.000         1.005         0.975         2.231.7         5 18.85         5 3.51           Checription Drug         5 10.47         1.006         1.005         1.030         0.941         5 10.47           Dub Production Controls         242.5         7.55         1.78         1.061         1.015         1.025         0.965         1.51         S 112.12         S 10.47           Dub Production Controls         242.5         7.55         1.78         1.061         1.015         1.025         0.965         3.500         8         0.91         3.13         3.14         3.13         3.13         3.14         3.1061         1.015         1.025         0.965         3.90         0.91         9.91         9.91  | Subtotal            |                             | 10.1   | 21.8      | 221.1       | \$ 154.35 | \$ 2.84         |       |       |       |                             | 217.7       | \$ 158.03 | \$ 2.87   |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $   | Inpatient Hos       | spital                      |        |           |             |           |                 |       |       |       |                             |             |           |           |
| Subolal         260         7.3         189.3         5.338.9         \$ 5.34         262.8         \$ 342.32         \$ 57.90           Ougation Henginal<br>Hospice         1.958.6         \$ 18.83         \$ 3.04         1.115         1.020         1.005         0.975         2.231.7         \$ 18.85         \$ 5.31           Subolal         1.958.6         \$ 18.83         \$ 3.04         1.115         1.020         1.005         0.975         2.231.7         \$ 18.85         \$ 5.351           Subolal         1.958.6         \$ 18.83         \$ 5.10.47         1.006         1.005         0.9975         2.231.7         \$ 518.85         \$ 5.10.7           Order Ancillaries         1         1.001         1.005         0.0941         \$ 510.47         \$ 510.47         50.05         3.000.0         8.00         \$ 510.75           Order Ancillaries         1         1.021         1.061         1.015         1.022         0.965         3.332.35         2.99.5         0.14           Order Ancillaries         2         3.13.3         1.061         1.015         1.025         0.965         3.332.35         99.43         1.022         0.91.9         8.99.5         0.13.35         0.99.13         9.91.9         8.99.5         <   |                     | General                     | 25.6   |           |             | \$ 339.89 |                 | 1.366 | 1.015 | 1.005 | 0.981                       |             | \$ 343.94 | \$ 7.48   |
| Opposite Haspital<br>Hospice         1958.6         \$ 18.63         \$ 3.04         1.115         1.020         1.005         0.975         2.231.7         \$ 18.85         \$ 5.51           Suboral         1.958.6         \$ 18.63         \$ 3.04         1.115         1.020         0.005         0.975         2.231.7         \$ 518.85         \$ 5.51           Prescription Drags         \$ 10.47         1.066         1.005         1.030         0.941         \$ 10.76           Other Ancillaries         \$ 10.47         1.066         1.005         1.025         0.965         3.0000         8.00         2.00           Medical Supplies         2.775.8         1.932         4.51         1.061         1.015         1.025         0.965         3.0000         8.00         2.00           Medical Supplies         2.775.8         1.932         4.51         1.061         1.015         1.025         0.965         3.30.00         8.00         2.00         0.025         0.965         3.32.2         3.23.2         3.23.2         3.23.2         3.23.2         3.23.2         3.23.2         3.23.2         3.23.2         3.23.2         3.23.2         3.23.2         3.23.2         3.23.2         3.23.2         3.23.2         3.23.2 <td< td=""><td></td><td>Psychiatric</td><td>0.4</td><td></td><td>1.3</td><td>141.54</td><td>0.02</td><td>1.366</td><td>1.015</td><td>1.005</td><td>0.981</td><td>1.9</td><td>143.23</td><td>0.02</td></td<>  |                     | Psychiatric                 | 0.4    |           | 1.3         | 141.54    | 0.02            | 1.366 | 1.015 | 1.005 | 0.981                       | 1.9         | 143.23    | 0.02      |
| General<br>Hoppice         1,985.6         \$ 18.63         \$ 3,04         1,115         1,020         1,005         0.975         2,231.7         \$ 18.85         \$ 3,51           Subtoal         1,988.6         \$ 18.63         \$ 3,04         1,115         1,020         1,005         0.975         2,231.7         \$ 18.85         \$ 3,51           Subtoal         1,988.6         \$ 18.63         \$ 3,04         1,115         1,020         1,005         0.975         2,231.7         \$ 18.85         \$ 3,51           Subtoal         7         \$ 10.76         1.006         1.005         1.030         0.941         \$ 10.76           Oher Ancillaries         7         7         1.061         1.015         1.025         0.965         3,000.0         8.00         2.007         5.08           Medical Supplies         2,377.8         1.952         4.51         1.061         1.015         1.025         0.965         3,000.0         2.0070         5.08           Waiter Services         3,418.7         97.92         4.51         0.61         1.015         1.025         0.965         3,449         8.48         0.221           Subtoal         97.39         5.033         0.61         1.015  | Subtotal            |                             | 26.0   | 7.3       | 189.3       | \$ 338.49 | \$ 5.34         |       |       |       |                             | 262.8       | \$ 342.52 | \$ 7.50   |
| Hospice         -         -         1.115         1.020         1.005         0.975         -         -         -           Subotal         1.958.6         \$18.63         \$3.04         1.006         1.005         0.975         -         -         -         -         -         -         2.231.7         \$18.85         \$\$3.51           Prescription Drags         \$10.7         1.006         1.005         1.030         0.941         \$\$10.76           Other Ancillaries         Transportation         14.2         105.73         0.13         1.061         1.015         1.025         0.965         1.51         \$\$112.12         \$\$10.70         5.08           Other Ancillaries         2.826.5         7.75         1.78         1.061         1.015         1.025         0.965         3.51         \$\$112.12         \$\$0.43         0.23         0.80         2.23.2         \$\$10.43         0.63         0.015         1.025         0.965         3.51         \$\$112.12         \$\$0.14         0.23         0.965         3.23.2         2.23.2         2.23.2         2.23.2         2.23.2         2.23.2         2.23.2         2.23.2         2.23.2         2.23.2         2.23.2         2.23.2         2.23.2         2.2   | Outpatient H        | ospital                     |        |           |             |           |                 |       |       |       |                             |             |           |           |
| Subtal         1958.6         \$ 18.63         \$ 3.04         2,231.7         \$ 18.85         \$ 3.51           Precription Drags         \$ 10.47         1.006         1.005         1.030         0.941         \$ 10.76           Other Ancillaries         Transportation         14.2         105.73         0.13         1.061         1.015         1.025         0.965         1.51         \$ 112.12         \$ 0.14           DME/Prostites(Orbities         2,282.5         7.55         1.78         1.061         1.015         1.025         0.965         3.200.00         8.00         2.00           Other Ancillary         2,873         8.00         0.19         1.061         1.015         1.025         0.965         3.232.5         23.25         0.63           Other Ancillary         2.873         8.00         0.19         1.061         1.015         1.025         0.965         3.232.2         32.35         9.914.38         109.21           Subtal         9,339.6         \$ 13.3.88         \$ 104.20         1.015         1.025         0.965         3.232.2         32.35         9.914.38         109.21           Subtal         9,339.6         \$ 13.3.88         \$ 10.42         1.055         0.965         2.41  |                     | •                           |        |           | 1,958.6     | \$ 18.63  | \$ 3.04         | 1.115 | 1.020 | 1.005 | 0.975                       | 2,231.7     | \$ 18.85  | \$ 3.51   |
| Prescription Drugs         \$ 10.47         1.006         1.005         1.030         0.941         \$ 10.76           Other Ancillaries   |                     | Hospice                     |        |           | -           | -         | -               | 1.115 | 1.020 | 1.005 | 0.975                       |             | -         | -         |
| Other Ancillaries         Other Ancillaries       142       105.73       0.13       1.061       1.015       1.025       0.965       1.51       \$ 112.12       \$ 0.14         DME (Prosthetices Orthotics       2.826.5       7.55       1.78       1.061       1.015       1.025       0.965       3.00.00       8.00       2.00         Waiter Services       3.04.5       2.19.3       0.56       1.061       1.015       1.025       0.965       3.30.00       8.00       2.00.2       2.00.2       0.016       0.015       1.025       0.965       3.32.3       2.32.2       2.32.5       0.03.2       0.02.1       0.016       1.015       1.025       0.965       3.32.3       3.34.3       1.09.21         Subtoral       9.33.8       \$ 10.820       9.70.4       1.061       1.015       1.025       0.965       2.4.1       \$ 190.39       \$ 0.38         Subtoral       9.33.88       \$ 104.20       1.061       1.025       1.025       0.965       2.4.1       \$ 190.39       \$ 0.38         Phys Visito Office/Consult       1.870.6       2.9.55       4.61       1.061       1.025       1.025       0.965       2.4.1       \$ 190.39       \$ 0.38       \$ 0.14       0.29  | Subtotal            | •                           |        |           | 1,958.6     | \$ 18.63  | \$ 3.04         |       |       |       |                             | 2,231.7     | \$ 18.85  | \$ 3.51   |
| Other Ancillaries         Other Ancillaries       142       105.73       0.13       1.061       1.015       1.025       0.965       1.51       \$ 112.12       \$ 0.14         DME (Prosthetices Orthotics       2.826.5       7.55       1.78       1.061       1.015       1.025       0.965       3.00.00       8.00       2.00         Waiter Services       3.04.5       2.19.3       0.56       1.061       1.015       1.025       0.965       3.30.00       8.00       2.00.2       2.00.2       0.016       0.015       1.025       0.965       3.32.3       2.32.2       2.32.5       0.03.2       0.02.1       0.016       1.015       1.025       0.965       3.32.3       3.34.3       1.09.21         Subtoral       9.33.8       \$ 10.820       9.70.4       1.061       1.015       1.025       0.965       2.4.1       \$ 190.39       \$ 0.38         Subtoral       9.33.88       \$ 104.20       1.061       1.025       1.025       0.965       2.4.1       \$ 190.39       \$ 0.38         Phys Visito Office/Consult       1.870.6       2.9.55       4.61       1.061       1.025       1.025       0.965       2.4.1       \$ 190.39       \$ 0.38       \$ 0.14       0.29  | <b>Prescription</b> | Drugs                       |        |           |             |           | \$ 10 47        | 1.006 | 1.005 | 1 030 | 0 941                       |             |           | \$ 10.76  |
| Transportation         142         105,73         0.13         1061         1.015         1.025         0.965         15.1         \$ 112,12         \$ 0.14           DME/Prosthetis/Orthotics         2,775         1.78         1.061         1.015         1.025         0.965         3,000         8.00         2.005           Warver Services         3.045         21.93         0.56         1.061         1.015         1.025         0.965         3.246.2         2.325         0.63           Other Ancillary         287.3         8.00         0.19         1.061         1.015         1.025         0.965         3.323.5         9.94.33         109.21           Subtoral         3.33.6         \$ 133.88         97.04         1.061         1.015         1.025         0.965         2.4.1         \$ 190.39         \$ 119.21           Subtoral         9.339.6         \$ 133.88         97.04         1.061         1.015         1.025         0.965         2.4.1         \$ 190.39         \$ 3.08           Subtoral         9.129.Vistos Office Consult         1.870.6         29.5.8         4.01         1.061         1.025         0.965         2.4.1         \$ 190.39         \$ 0.38           Phys Visto Office Consult   | 110501101011        |                             |        |           |             |           | φ 10.1 <i>i</i> | 1.000 | 1.000 | 1.000 | 0.911                       |             |           | \$ 10.70  |
| DML/Prosthetics/Orbotics         2.826.5         7.55         1.78         1.061         1.015         1.025         0.965         3.000.0         8.00         2.00           Medical Supplies         2.775.8         1.93         0.56         1.061         1.015         1.025         0.965         2.946.2         2.070         5.083           Waiver Services         304.5         2.193         0.56         1.061         1.015         1.025         0.965         3.324.5         3.94.33         1.062         0.965         3.324.5         3.94.33         1.022         0.965         3.324.5         3.94.33         1.0921         0.965         3.324.5         3.94.33         1.0921         9.912.9         \$ 141.97         \$ 117.28           Subtotal         9.339.6         \$ 133.88         \$ 104.20         1.015         1.025         0.965         2.41         \$ 190.39         \$ 0.38           Subtotal         1.870.6         2.95.5         \$ 0.61         1.025         1.025         0.965         2.41         \$ 190.39         \$ 0.38           Phys Visit Other         1.870.6         2.95.5         \$ 4.61         1.061         1.025         1.025         0.965         2.03.2         31.34         \$ 5.38      <  | Other Ancilla       |                             |        |           |             |           |                 |       |       |       |                             |             |           |           |
| Medical Supplies         2.775.8         19.52         4.51         1.061         1.015         1.025         0.965         2.946.2         20.70         5.08           Waiver Services         304.5         2.193         0.56         1.061         1.015         1.025         0.965         3.23.2         2.32.5         0.63           Other Ancillary         2.87.3         8.00         0.19         1.061         1.015         1.025         0.965         3.32.2         3.94.33         109.21           Subtotal         3.131.3         371.87         97.04         1.061         1.015         1.025         0.965         2.41.         \$190.39         \$0.38           Physician         -         9.39.6         \$13.38.8         \$104.20         1.061         1.025         0.965         2.41.         \$190.39         \$0.38           Physician         -         -         760.1         40.73         2.58         1.061         1.025         0.965         2.41.         \$190.39         \$0.38           Surgery/Ancebuky Nursing/Home Health         22.1         \$17.95         \$0.33         1.061         1.025         1.025         0.965         2.03.22         31.34         \$3.31           Phys Visito Of  |                     |                             |        |           |             |           |                 |       |       |       |                             |             |           |           |
| Waiver Services         3045         21.93         0.56         1.061         1.015         1.025         0.965         323.2         23.25         0.63           Other Ancillary         3.31.3         371.87         97.04         1.061         1.015         1.025         0.965         3.323.5         394.33         10921           Subtotal         9,339.6         \$ 133.88         \$ 104.20         - <td></td>   |                     |                             |        |           |             |           |                 |       |       |       |                             |             |           |           |
| Other Ancillary<br>Home Help         287.3<br>3,131.3         8.00<br>3,131.3         0.19<br>3,131.3         1.061<br>3,131.8         1.061<br>90.4         1.015         1.025         0.965<br>0,965         304.9<br>3,323.5         8.48<br>304.21         0.221<br>9.912           Subtotal         Private Duty Nursing/Home Health<br>Phys Visits Office/Consult         22.1<br>1.870.6         \$179.55<br>2.955         \$ 0.33         1.061         1.025         0.025         0.965         24.1<br>2.025         \$ 190.39         \$ 0.38           Physician<br>Phys Visits Office/Consult         1.870.6         29.55         4.61         1.061         1.025         1.025         0.965         24.1         \$ 190.39         \$ 0.38           Surgery/nesthesia<br>Distrophys Visit Office/Consult         1.870.6         29.55         4.61         1.061         1.025         1.025         0.965         24.1         \$ 190.39         \$ 0.38           Surgery/nesthesia<br>Distrophys Visit Office/Consult         1.870.6         29.55         4.61         1.061         1.025         1.025         0.965         28.28         31.34         2.97           Surgery/nesthesia<br>Distrophys Visit Office/Consult         1.870.6         29.29.4         0.02         1.061         1.025         1.025         0.965         25.37         36.29         0.77           Surgery/n  |                     |                             |        |           |             |           |                 |       |       |       |                             |             |           |           |
| Home Help         3,131.3         371.87         97.04         1.061         1.015         1.025         0.965         3,323.5         394.33         109.21           Subtotal         9,339.6         \$133.88         \$104.20         9         \$141.97         \$117.28           Physician         2         1         2         1         0.05         0.965         2.323.5         394.33         109.21           Physitist Office/Consult         2.21         \$177.55         \$0.33         1.061         1.025         1.025         0.965         2.41         \$190.39         \$0.38           Physitist Office/Consult         1.870.6         2.955         4.61         1.061         1.025         1.025         0.965         2.032         31.34         5.31           Phys Visit Other         760.1         40.73         2.58         1.061         1.025         1.025         0.965         825.8         43.19         2.97           Surgery/Anesthesia         6.5         2.9.34         0.02         1.061         1.025         1.025         0.965         285.8         7.0         31.11         0.02           Surgery/Anesthesia         0.52         2.95.1         1.061         1.025         1.025   |                     |                             |        |           |             |           |                 |       |       |       |                             |             |           |           |
| Subtotal         9,339.6         \$ 133.88         \$ 104.20         9,912.9         \$ 141.97         \$ 117.28           Physician         Private Duty Nursing/Home Health         22.1         \$ 179.55         \$ 0.33         1.061         1.025         1.025         0.965         24.1         \$ 190.39         \$ 0.38           Physicis Office Consult         1.870.6         29.55         4.61         1.061         1.025         1.025         0.965         24.1         \$ 190.39         \$ 0.38           Phys Visits Office Consult         1.870.6         29.55         4.61         1.061         1.025         1.025         0.965         22.88         4.31.9         2.97           Surgery/Anesthesia         6.5         29.34         0.02         1.061         1.025         1.025         0.965         7.0         31.11         0.02           Surgery/Anesthesia         6.5         29.34         0.02         1.061         1.025         1.025         0.965         22.63         35.41         0.67           Surgery/         208.3         33.40         0.58         1.061         1.025         1.025         0.965         25.37.7         36.29         0.77           Subiotal         2.357.3         8.05   |                     | 5                           |        |           |             |           |                 |       |       |       |                             |             |           |           |
| Private Duty Nursing/Home Health         22.1         \$ 179.55         \$ 0.33         1.061         1.025         1.025         0.965         24.1         \$ 190.39         \$ 0.38           Phys Visit Office/Consult         1,870.6         29.55         4.61         1.061         1.025         1.025         0.965         2.032.2         31.34         5.31           Phys Visit Office/Consult         1,870.6         29.55         4.61         1.061         1.025         1.025         0.965         2.032.2         31.34         5.31           Phys Visit Office/Consult         1,870.6         29.55         4.61         1.061         1.025         1.025         0.965         20.82.8         43.19         2.97           Surgery/Ancesthesia         6.5         29.34         0.02         1.061         1.025         1.025         0.965         456.9         20.85         0.79           Surgery         208.3         33.40         0.58         1.061         1.025         1.025         0.965         226.3         354.1         0.67           Surgery         208.3         33.40         0.58         1.061         1.025         1.025         0.965         226.3         354.1         0.67           Usion/Hear  | Subtotal            | rione rieip                 |        |           |             |           |                 | 1.001 | 1.015 | 1.025 | 0.905                       |             |           |           |
| Private Duty Nursing/Home Health         22.1         \$ 179.55         \$ 0.33         1.061         1.025         1.025         0.965         24.1         \$ 190.39         \$ 0.38           Phys Visit Office/Consult         1,870.6         29.55         4.61         1.061         1.025         1.025         0.965         2.032.2         31.34         5.31           Phys Visit Office/Consult         1,870.6         29.55         4.61         1.061         1.025         1.025         0.965         2.032.2         31.34         5.31           Phys Visit Office/Consult         1,870.6         29.55         4.61         1.061         1.025         1.025         0.965         20.82.8         43.19         2.97           Surgery/Ancesthesia         6.5         29.34         0.02         1.061         1.025         1.025         0.965         456.9         20.85         0.79           Surgery         208.3         33.40         0.58         1.061         1.025         1.025         0.965         226.3         354.1         0.67           Surgery         208.3         33.40         0.58         1.061         1.025         1.025         0.965         226.3         354.1         0.67           Usion/Hear  |                     |                             |        |           |             |           |                 |       |       |       |                             |             |           |           |
| Phys Visits Office/Consult         1,870.6         29.55         4.61         1.061         1.025         1.025         0.965         2,032.2         31.34         5.31           Phys Visits Office/Consult         760.1         40.73         2.58         1.061         1.025         1.025         0.965         825.8         43.19         2.97           Surgery/Anesthesia         6.5         29.34         0.02         1.061         1.025         1.025         0.965         825.8         43.19         2.97           Surgery/Anesthesia         6.5         29.34         0.02         1.061         1.025         1.025         0.965         456.9         20.85         0.79           Surgery         208.3         33.40         0.58         1.061         1.025         1.025         0.965         226.3         35.41         0.67           Vision/Hearing         233.6         34.23         0.67         1.061         1.025         1.025         0.965         253.7         36.29         0.77           Therapeutic Inj.         2.357.3         8.05         1.58         1.061         1.025         1.025         0.965         25.69         8.53         1.82           Subtotal         6,741.5   | Physician           | Privata Duty Nursing/Home I | Uaalth |           | 22.1        | \$ 170.55 | \$ 0.22         | 1.061 | 1.025 | 1.025 | 0.965                       | 24.1        | \$ 100.20 | \$ 0.38   |
| Phys Visit Other         760.1         40.73         2.58         1.061         1.025         1.025         0.965         825.8         43.19         2.97           Surgery/Anesthesia         6.5         29.34         0.02         1.061         1.025         1.025         0.965         7.0         31.11         0.02           Lab/Pathology         420.5         19.66         0.69         1.061         1.025         1.025         0.965         456.9         20.85         0.79           Surgery         208.3         33.40         0.58         1.061         1.025         1.025         0.965         226.3         35.41         0.67           Vision/Hearing         233.6         34.23         0.67         1.061         1.025         1.025         0.965         253.7         36.29         0.77           Therapeutic Inj.         862.5         27.95         2.01         1.061         1.025         1.025         0.965         25.60.9         8.53         1.82           Subtotal         6,741.5         \$ 23.24         \$ 13.06         1.025         1.025         0.965         2,560.9         8.53         1.82           Supplemental SNF Copayments         \$ 0.00         \$ 0.00         \$   |                     |                             | ireann |           |             |           |                 |       |       |       |                             |             |           |           |
| Surgery/Anesthesia         6.5         29.34         0.02         1.061         1.025         1.025         0.965         7.0         31.11         0.02           Lab/Pathology         420.5         19.66         0.69         1.061         1.025         1.025         0.965         456.9         20.85         0.79           Surgery         208.3         33.40         0.58         1.061         1.025         1.025         0.965         226.3         35.41         0.67           Vision/Hearing         233.6         34.23         0.67         1.061         1.025         1.025         0.965         226.3         35.41         0.67           Vision/Hearing         233.6         34.23         0.67         1.061         1.025         1.025         0.965         237.7         26.29         0.77           Therapeutic Inj.         862.5         27.95         2.01         1.061         1.025         1.025         0.965         237.0         29.64         2.31           Other         2,357.3         8.05         1.58         1.061         1.025         1.025         0.965         2,560.9         8.53         1.82           Subtotal         18,450.1         \$ 90.38         \$ 138.   |                     | 5                           |        |           | · · ·       |           |                 |       |       |       |                             |             |           |           |
| Lab/Pathology       420.5       19.66       0.69       1.061       1.025       1.025       0.965       456.9       20.85       0.79         Surgery       208.3       33.40       0.58       1.061       1.025       1.025       0.965       226.3       35.41       0.67         Vision/Hearing       233.6       34.23       0.67       1.061       1.025       1.025       0.965       253.7       36.29       0.77         Therapeutic Inj.       862.5       27.95       2.01       1.061       1.025       1.025       0.965       233.7       36.29       0.77         Other       2,357.3       8.05       1.58       1.061       1.025       1.025       0.965       25.60.9       8.53       1.82         Subtotal       6,741.5       \$ 23.24       \$ 13.06       \$ 1.025       1.025       0.965       2,560.9       8.53       1.82         Supplemental SNF Copayments       18,450.1       \$ 90.38       \$ 138.95       19,949.1       \$ 94.41       \$ 156.96  |                     |                             |        |           |             |           |                 |       |       |       |                             |             |           |           |
| Vision/Hearing<br>Therapeutic Inj.<br>Other         233.6         34.23         0.67         1.061         1.025         1.025         0.965         253.7         36.29         0.77           Other         2,357.3         8.05         1.58         1.061         1.025         1.025         0.965         253.7         29.64         2.31           Subtotal         6,741.5         \$ 23.24         \$ 13.06         1.061         1.025         1.025         0.965         2,560.9         8.53         1.82           Subtotal         6,741.5         \$ 23.24         \$ 13.06         1.061         1.025         0.965         2,560.9         8.53         1.82           Subtotal         18,450.1         \$ 90.38         \$ 138.95         19,949.1         \$ 94.41         \$ 156.96           Supplemental SNF Copayments         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00  |                     |                             |        |           |             |           |                 |       |       |       |                             |             |           |           |
| Therapeutic Inj.<br>Other         862.5         27.95         2.01         1.061         1.025         1.025         0.965         937.0         29.64         2.31           Subtotal         2,357.3         8.05         1.58         1.061         1.025         1.025         0.965         2,560.9         8.53         1.82           Subtotal         6,741.5         \$ 23.24         \$ 13.06         1.061         1.025         1.025         0.965         2,560.9         8.53         1.82           Subtotal         18,450.1         \$ 90.38         \$ 138.95         19,949.1         \$ 94.41         \$ 156.96           Supplemental SNF Copayments         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00   |                     | Surgery                     |        |           | 208.3       | 33.40     | 0.58            | 1.061 | 1.025 | 1.025 | 0.965                       | 226.3       | 35.41     | 0.67      |
| Other         2,357.3         8.05         1.58         1.061         1.025         1.025         2,560.9         8.53         1.82           Subtotal         6,741.5         \$ 23.24         \$ 13.06         1         1.025         1.025         0.965         2,560.9         8.53         1.82           Total Claims/Benefit Cost         18,450.1         \$ 90.38         \$ 138.95         19,949.1         \$ 94.41         \$ 156.96           Supplemental SNF Copayments         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00   |                     | Vision/Hearing              |        |           | 233.6       | 34.23     | 0.67            | 1.061 | 1.025 | 1.025 | 0.965                       | 253.7       | 36.29     | 0.77      |
| Subtotal         6,741.5         \$ 23.24         \$ 13.06         7,323.9         \$ 24.65         \$ 15.04           Total Claims/Benefit Cost         18,450.1         \$ 90.38         \$ 138.95         19,949.1         \$ 94.41         \$ 156.96           Supplemental SNF Copayments         \$ 0.00         \$ 0.00         \$ 0.00         \$ 0.00   |                     | Therapeutic Inj.            |        |           | 862.5       | 27.95     | 2.01            | 1.061 | 1.025 | 1.025 | 0.965                       | 937.0       |           | 2.31      |
| Total Claims/Benefit Cost       18,450.1       \$ 90.38       \$ 138.95       19,949.1       \$ 94.41       \$ 156.96         Supplemental SNF Copayments       \$ 0.00       \$ 0.00       \$ 0.00       \$ 0.00  |                     | Other                       |        |           | 2,357.3     | 8.05      | 1.58            | 1.061 | 1.025 | 1.025 | 0.965                       | 2,560.9     | 8.53      | 1.82      |
| Supplemental SNF Copayments \$ 0.00  | Subtotal            |                             |        |           | 6,741.5     | \$ 23.24  | \$ 13.06        |       |       |       |                             | 7,323.9     | \$ 24.65  | \$ 15.04  |
|  | Total Claims/       | Benefit Cost                |        |           | 18,450.1    | \$ 90.38  | \$ 138.95       |       |       |       |                             | 19,949.1    | \$ 94.41  | \$ 156.96 |
| Total Adjusted Gross Cost \$138.95   | Supplemental        | SNF Copayments              |        |           |             |           | \$ 0.00         |       |       |       |                             |             |           | \$ 0.00   |
|  | Total Adjuste       | d Gross Cost                |        |           |             |           | \$138.95        |       |       |       |                             |             |           | \$156.96  |

Region All Population Community Well - Tier 3 (HMO Enrollee FFS Experience) Subtier All

| <b>Over 65 Rate Cell</b> |                                    |                     |          |                                 |                             |                             |                                  |                                    |                     |          |
|--------------------------|------------------------------------|---------------------|----------|---------------------------------|-----------------------------|-----------------------------|----------------------------------|------------------------------------|---------------------|----------|
| Total Member Mo          |                                    | 37,720              |          |                                 |                             |                             |                                  |                                    |                     |          |
|                          | ]                                  | Fiscal Year 2012    |          |                                 |                             |                             | _                                | Trende                             | d/Adjusted to CY 2  | 015      |
| _                        | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ     | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | Seasonality<br>Adjustment        | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | PMPM     |
| Home Help                | 2,739.4                            | \$ 321.43           | \$ 73.38 | 1.005                           | 1.015                       | 1.025                       | 1.000                            | 2,890.5                            | \$ 348.29           | \$ 83.89 |
| Other Services           | 20.7                               | 800.62              | 1.38     | 1.000                           | 0.990                       | 1.020                       | 1.000                            | 20.0                               | 853.84              | 1.42     |
| Total Benefit Cos        | 2,760.1                            | \$ 325.02           | \$ 74.76 |                                 |                             |                             |                                  | 2,910.5                            | \$ 351.77           | \$ 85.32 |
| Total Member Mo          |                                    | 52,670              |          |                                 |                             |                             |                                  | <b>T</b> 1                         |                     | 015      |
| _                        |                                    | Fiscal Year 2013    |          |                                 |                             |                             | _                                |                                    | d/Adjusted to CY 2  | 015      |
| _                        | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ     | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | Seasonality<br><u>Adjustment</u> | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | PMPM     |
| Home Help                | 2,736.3                            | \$ 335.72           | \$ 76.55 | 1.061                           | 1.015                       | 1.025                       | 0.965                            | 2,904.3                            | \$ 356.00           | \$ 86.16 |
| Other Services           | 57.2                               | 249.02              | 1.19     | 1.025                           | 0.990                       | 1.020                       | 0.971                            | 55.6                               | 261.01              | 1.21     |
| Total Benefit Cost       | 2,793.5                            | \$ 333.95           | \$ 77.74 |                                 |                             |                             |                                  | 2,959.9                            | \$ 354.22           | \$ 87.37 |

### Under 65 Rate Cell

| Total Member Mo             | nths                               | 66,992                     |                  |                                 |                             |                             |                                  |                                    |                     |                  |
|-----------------------------|------------------------------------|----------------------------|------------------|---------------------------------|-----------------------------|-----------------------------|----------------------------------|------------------------------------|---------------------|------------------|
|                             |                                    | Fiscal Year 2012           |                  |                                 |                             |                             |                                  | Trende                             | d/Adjusted to CY 2  | 2015             |
|                             | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service        | РМРМ             | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | Seasonality<br><u>Adjustment</u> | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ             |
| Home Help<br>Other Services | 2,005.9<br>84.7                    | \$ 313.55<br>773.73        | \$ 52.41<br>5.46 | 1.005<br>1.000                  | 1.015<br>1.005              | 1.025<br>1.030              | 1.000<br>1.000                   | 2,116.5<br>86.1                    | \$ 339.76<br>851.75 | \$ 59.92<br>6.11 |
| Total Benefit Cost          | 2,090.6                            | \$ 332.20                  | \$ 57.88         |                                 |                             |                             |                                  | 2,202.6                            | \$ 359.78           | \$ 66.04         |
| Total Member Mo             |                                    | 96,806<br>Fiscal Year 2013 |                  |                                 |                             |                             |                                  | Trende                             | d/Adjusted to CY 2  | 2015             |
| _                           | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service        | РМРМ             | Completion<br><u>Adjustment</u> | Trend<br><u>Factor Util</u> | Trend<br><u>Factor Cost</u> | –<br>Seasonality<br>Adjustment   | Annual<br>Utilization<br>Per 1,000 | Cost Per<br>Service | РМРМ             |
| Home Help                   | 1,989.7                            | \$ 332.98                  | \$ 55.21         | 1.061                           | 1.015                       | 1.025                       | 0.965                            | 2,111.8                            | \$ 353.09           | \$ 62.14         |
| Other Services              | 80.1                               | 294.07                     | 1.96             | 1.006                           | 1.005                       | 1.030                       | 0.941                            | 76.7                               | 315.46              | 2.02             |
| Total Benefit Cost          | 2,069.7                            | \$ 331.48                  | \$ 57.17         |                                 |                             |                             |                                  | 2,188.6                            | \$ 351.77           | \$ 64.16         |

**APPENDIX E** 

#### State of Michigan Department of Community Health 6-Month Rolling Average Normalized Util/1000s by Category of Service and Population Region: All Demonstration Regions; Population: Nursing (Tier 1)

| Incurred            | Member  |           | Nursing   |            |          |           |           |            |
|---------------------|---------|-----------|-----------|------------|----------|-----------|-----------|------------|
| Month               | Months  | Inpatient | Facility  | Outpatient | Pharmacy | Ancillary | Physician | All Claims |
| 6/1/2013            | 10,117  | 61.04     | 25,895.57 | 234.64     | 298.69   | 1,795.38  | 1,680.98  | 29,966.30  |
| 5/1/2013            | 10,119  | 61.04     | 25,995.74 | 194.18     | 340.96   | 1,734.52  | 1,517.71  | 29,844.16  |
| 4/1/2013            | 10,115  | 54.15     | 25,755.42 | 170.14     | 382.77   | 1,659.73  | 1,415.76  | 29,437.97  |
| 3/1/2013            | 9,649   | 53.45     | 25,828.20 | 174.54     | 429.25   | 1,543.98  | 1,256.44  | 29,285.86  |
| 2/1/2013            | 9,727   | 55.56     | 25,652.28 | 175.61     | 471.75   | 1,481.66  | 1,113.48  | 28,950.33  |
| 1/1/2013            | 9,782   | 55.55     | 26,108.08 | 182.00     | 523.08   | 1,410.69  | 947.84    | 29,227.23  |
| 12/1/2012           | 9,709   | 61.16     | 26,144.28 | 179.76     | 568.64   | 1,354.34  | 630.46    | 28,938.64  |
| 11/1/2012           | 9,681   | 61.77     | 25,980.51 | 174.51     | 574.70   | 1,351.57  | 617.11    | 28,760.18  |
| 10/1/2012           | 9,783   | 70.45     | 26,055.22 | 175.32     | 582.94   | 1,370.26  | 551.24    | 28,805.43  |
| 9/1/2012            | 9,440   | 77.26     | 25,846.94 | 166.75     | 582.16   | 1,406.35  | 556.49    | 28,635.95  |
| 8/1/2012            | 9,564   | 88.55     | 25,888.73 | 169.42     | 586.05   | 1,430.80  | 593.91    | 28,757.46  |
| 7/1/2012            | 9,481   | 92.02     | 25,522.52 | 168.19     | 577.84   | 1,447.79  | 625.23    | 28,433.59  |
| 6/1/2012            | 9,542   | 94.04     | 25,427.80 | 166.12     | 574.12   | 1,498.34  | 811.93    | 28,572.35  |
| 5/1/2012            | 9,376   | 96.73     | 25,491.04 | 163.34     | 566.52   | 1,537.76  | 850.03    | 28,705.43  |
| 4/1/2012            | 9,352   | 97.04     | 25,312.34 | 156.13     | 554.99   | 1,597.29  | 836.66    | 28,554.45  |
| 3/1/2012            | 9,236   | 111.66    | 25,432.79 | 157.36     | 545.12   | 1,636.23  | 806.00    | 28,689.17  |
| 2/1/2012            | 9,289   | 107.17    | 25,321.70 | 152.05     | 535.25   | 1,623.79  | 799.48    | 28,539.43  |
| 1/1/2012            | 9,295   | 105.05    | 25,608.54 | 150.81     | 534.23   | 1,667.33  | 760.03    | 28,825.98  |
| 12/1/2011           | 9,334   | 104.34    | 25,594.22 | 148.49     | 524.46   | 1,674.75  | 587.60    | 28,633.85  |
| 11/1/2011           | 9,467   | 105.70    | 25,453.63 | 153.98     | 519.68   | 1,672.55  | 594.72    | 28,500.26  |
| 10/1/2011           | 9,318   | 105.61    | 25,579.35 | 176.27     | 516.97   | 1,649.51  | 625.26    | 28,652.96  |
| 9/1/2011            | 9,324   | 88.09     | 25,400.80 | 214.79     | 517.92   | 1,613.17  | 629.50    | 28,464.26  |
| 8/1/2011            | 9,317   | 88.26     | 25,469.61 | 247.31     | 517.57   | 1,654.44  | 630.14    | 28,607.33  |
| 7/1/2011            | 9,359   | 88.32     | 25,041.39 | 242.21     | 508.38   | 1,600.09  | 628.33    | 28,108.72  |
| 6/1/2011            | 9,421   | 85.73     | 25,057.08 | 250.30     | 510.77   | 1,611.23  | 767.68    | 28,282.79  |
| 5/1/2011            | 9,381   | 85.30     | 25,209.53 | 257.35     | 514.92   | 1,658.19  | 733.15    | 28,458.45  |
| 4/1/2011            | 9,436   | 83.42     | 25,052.51 | 243.47     | 517.14   | 1,730.25  | 678.79    | 28,305.60  |
| 3/1/2011            | 9,560   | 83.65     | 25,216.00 | 204.51     | 518.01   | 1,797.29  | 666.39    | 28,485.85  |
| 2/1/2011            | 9,517   | 82.64     | 25,136.44 | 164.73     | 516.10   | 1,799.18  | 648.20    | 28,347.29  |
| 1/1/2011            | 9,635   | 82.48     | 25,565.37 | 166.46     | 521.82   | 1,846.84  | 636.83    | 28,819.79  |
| 12/1/2010           | 9,930   | 79.92     | 25,561.02 | 153.89     | 520.11   | 1,794.67  | 460.66    | 28,570.28  |
| 11/1/2010           | 10,118  | 78.14     | 25,491.05 | 145.64     | 517.11   | 1,772.86  | 461.26    | 28,466.06  |
| 10/1/2010           | 10,202  | 77.34     | 25,648.40 | 138.29     | 515.60   | 1,690.38  | 491.03    | 28,561.05  |
| 12 month regression | 1       | (39.9%)   | 0.4%      | 23.5%      | (51.6%)  | 29.6%     | 285.5%    | 5.2%       |
| 24 month regression | ı       | (30.8%)   | 1.5%      | (0.7%)     | (14.2%)  | (3.6%)    | 46.8%     | 2.1%       |
| 30 month regression | ı       | (18.5%)   | 1.4%      | (6.0%)     | (8.2%)   | (6.3%)    | 28.7%     | 1.6%       |
| Trend to Use        |         | (2.0%)    | 0.5%      | 1.5%       | (2.5%)   | 1.0%      | 3.5%      |            |
| SFY11 Util/10       | 112,209 | 99.31     | 25,427.67 | 177.39     | 534.66   | 1,618.53  | 713.30    | 28,570.86  |
| SFY12 Util/10       | 117,167 | 65.82     | 25,890.41 | 180.69     | 491.24   | 1,501.61  | 966.65    | 29,096.43  |
| SFY13 Util/10       | 88,682  | 59.35     | 25,934.55 | 184.73     | 462.08   | 1,525.14  | 1,087.02  | 29,252.87  |

#### State of Michigan Department of Community Health 6-Month Rolling Average Normalized Util/1000s by Category of Service and Population Region: All Demonstration Regions; Population: NF Level of Care (Tier 2)

| Incurred            | Member |           | Nursing  |            |          |           |           |            |
|---------------------|--------|-----------|----------|------------|----------|-----------|-----------|------------|
| Month               | Months | Inpatient | Facility | Outpatient | Pharmacy | Ancillary | Physician | All Claims |
| 6/1/2013            | 2,265  | 17.88     | 114.95   | 226.27     | 616.34   | 63,331.82 | 42,774.41 | 107,081.67 |
| 5/1/2013            | 2,585  | 18.51     | 110.25   | 240.10     | 632.34   | 62,879.55 | 42,172.80 | 106,053.54 |
| 4/1/2013            | 2,550  | 21.13     | 101.75   | 244.16     | 651.73   | 62,557.80 | 41,583.92 | 105,160.48 |
| 3/1/2013            | 2,490  | 28.75     | 93.12    | 235.88     | 676.47   | 62,805.09 | 41,010.40 | 104,849.71 |
| 2/1/2013            | 2,495  | 25.31     | 110.93   | 234.00     | 681.90   | 62,959.33 | 40,346.70 | 104,358.16 |
| 1/1/2013            | 2,517  | 31.57     | 110.90   | 229.38     | 715.22   | 63,506.92 | 40,951.96 | 105,545.95 |
| 12/1/2012           | 2,441  | 30.49     | 103.54   | 193.12     | 728.55   | 63,859.93 | 40,649.21 | 105,564.84 |
| 11/1/2012           | 2,453  | 27.84     | 111.30   | 175.56     | 735.92   | 64,755.82 | 40,598.32 | 106,404.76 |
| 10/1/2012           | 2,474  | 26.69     | 112.40   | 173.84     | 747.42   | 65,200.87 | 40,728.48 | 106,989.70 |
| 9/1/2012            | 2,344  | 20.72     | 118.30   | 171.35     | 742.41   | 64,356.44 | 40,701.76 | 106,110.96 |
| 8/1/2012            | 2,404  | 20.00     | 108.47   | 174.95     | 758.79   | 63,979.93 | 41,118.45 | 106,160.59 |
| 7/1/2012            | 2,402  | 16.03     | 102.99   | 176.17     | 750.36   | 63,116.89 | 40,694.82 | 104,857.25 |
| 6/1/2012            | 2,412  | 17.00     | 103.70   | 180.92     | 754.06   | 62,472.92 | 40,864.41 | 104,393.02 |
| 5/1/2012            | 2,395  | 20.07     | 100.14   | 197.66     | 739.55   | 61,281.93 | 41,204.83 | 103,544.17 |
| 4/1/2012            | 2,355  | 21.07     | 93.85    | 194.06     | 720.27   | 59,974.11 | 41,289.72 | 102,293.09 |
| 3/1/2012            | 2,346  | 19.33     | 91.09    | 202.46     | 706.28   | 59,209.08 | 41,527.04 | 101,755.29 |
| 2/1/2012            | 2,378  | 23.23     | 94.07    | 200.24     | 685.93   | 58,064.91 | 41,796.23 | 100,864.61 |
| 1/1/2012            | 2,399  | 24.53     | 109.20   | 202.87     | 675.48   | 57,699.56 | 42,377.76 | 101,089.41 |
| 12/1/2011           | 2,397  | 22.05     | 110.07   | 191.58     | 648.83   | 56,736.37 | 42,561.51 | 100,270.40 |
| 11/1/2011           | 2,460  | 21.56     | 106.30   | 193.58     | 642.54   | 55,627.30 | 42,629.25 | 99,220.52  |
| 10/1/2011           | 2,416  | 22.44     | 108.94   | 201.58     | 634.85   | 54,771.77 | 42,543.36 | 98,282.96  |
| 9/1/2011            | 2,447  | 24.87     | 115.20   | 193.89     | 625.10   | 53,832.13 | 42,332.61 | 97,123.80  |
| 8/1/2011            | 2,457  | 25.48     | 105.59   | 201.29     | 622.83   | 53,212.25 | 42,526.74 | 96,694.19  |
| 7/1/2011            | 2,469  | 26.06     | 92.48    | 226.74     | 598.70   | 52,728.18 | 41,717.97 | 95,390.12  |
| 6/1/2011            | 2,487  | 28.80     | 91.47    | 242.02     | 590.25   | 52,811.51 | 41,416.19 | 95,180.25  |
| 5/1/2011            | 2,490  | 32.09     | 96.59    | 230.24     | 581.58   | 53,569.67 | 42,025.39 | 96,535.56  |
| 4/1/2011            | 2,538  | 31.56     | 106.97   | 250.76     | 570.04   | 54,155.82 | 42,589.41 | 97,704.56  |
| 3/1/2011            | 2,534  | 31.23     | 103.25   | 250.68     | 563.12   | 54,971.96 | 43,085.21 | 99,005.44  |
| 2/1/2011            | 2,529  | 30.10     | 108.04   | 239.27     | 548.85   | 55,451.24 | 43,335.15 | 99,712.65  |
| 1/1/2011            | 2,555  | 26.18     | 117.22   | 203.48     | 548.47   | 55,963.10 | 44,207.76 | 101,066.22 |
| 12/1/2010           | 2,625  | 29.21     | 115.64   | 176.91     | 544.40   | 56,497.52 | 44,746.52 | 102,110.20 |
| 11/1/2010           | 2,674  | 26.52     | 119.03   | 179.15     | 538.31   | 56,355.34 | 44,428.77 | 101,647.12 |
| 10/1/2010           | 2,724  | 26.42     | 116.25   | 144.56     | 536.48   | 56,339.44 | 44,292.86 | 101,456.01 |
| 12 month regression |        | 3.2%      | (2.4%)   | 56.3%      | (20.5%)  | (2.5%)    | 4.1%      | (0.0%)     |
| 24 month regression |        | (0.6%)    | 2.9%     | 6.5%       | 3.8%     | 10.7%     | (1.5%)    | 5.5%       |
| 30 month regression |        | (10.2%)   | 1.6%     | (2.6%)     | 9.8%     | 9.4%      | (2.0%)    | 4.5%       |
| Trend to Use        |        | 0.5%      | (0.5%)   | 2.0%       | (1.0%)   | 0.5%      | 1.0%      |            |
| SFY11 Util/10       | 28,931 | 22.33     | 102.61   | 198.95     | 670.65   | 57,098.70 | 41,952.11 | 100,045.35 |
| SFY12 Util/10       | 29,420 | 23.80     | 108.15   | 206.72     | 702.85   | 63,600.57 | 41,107.21 | 105,749.31 |
| SFY13 Util/10       | 22,270 | 25.38     | 107.61   | 217.17     | 687.53   | 63,532.23 | 41,193.15 | 105,763.06 |

#### State of Michigan Department of Community Health 6-Month Rolling Average Normalized Util/1000s by Category of Service and Population Region: All Demonstration Regions; Population: Community Well (Tier 3)

| Incurred           | Member  |           | Nursing  |            |          |           |           |            |
|--------------------|---------|-----------|----------|------------|----------|-----------|-----------|------------|
| Month              | Months  | Inpatient | Facility | Outpatient | Pharmacy | Ancillary | Physician | All Claims |
| 6/1/2013           | 68,814  | 28.59     | 64.50    | 153.29     | 599.98   | 8,354.02  | 4,329.28  | 13,529.67  |
| 5/1/2013           | 69,117  | 28.25     | 69.04    | 139.16     | 616.15   | 8,176.05  | 4,437.81  | 13,466.47  |
| 4/1/2013           | 69,245  | 26.55     | 74.70    | 124.93     | 626.16   | 8,027.78  | 4,506.46  | 13,386.58  |
| 3/1/2013           | 68,716  | 25.16     | 84.75    | 126.29     | 641.49   | 7,995.78  | 4,545.89  | 13,419.35  |
| 2/1/2013           | 69,051  | 23.52     | 95.10    | 119.53     | 645.30   | 7,903.41  | 4,289.08  | 13,075.94  |
| 1/1/2013           | 69,251  | 23.63     | 108.38   | 120.22     | 674.05   | 7,932.71  | 4,165.93  | 13,024.92  |
| 12/1/2012          | 69,627  | 20.87     | 118.86   | 110.75     | 687.84   | 7,905.92  | 4,105.93  | 12,950.17  |
| 11/1/2012          | 69,677  | 20.16     | 128.30   | 108.02     | 699.43   | 7,919.21  | 4,013.66  | 12,888.78  |
| 10/1/2012          | 70,260  | 20.00     | 136.89   | 105.32     | 714.96   | 7,894.90  | 3,832.73  | 12,704.81  |
| 9/1/2012           | 70,295  | 19.83     | 142.04   | 99.30      | 718.56   | 7,739.31  | 3,681.14  | 12,400.18  |
| 8/1/2012           | 70,855  | 19.81     | 148.37   | 99.67      | 737.36   | 7,680.93  | 3,702.77  | 12,388.91  |
| 7/1/2012           | 71,269  | 18.19     | 149.15   | 98.80      | 733.05   | 7,525.27  | 3,760.34  | 12,284.78  |
| 6/1/2012           | 71,496  | 18.68     | 152.28   | 103.41     | 736.81   | 7,375.58  | 3,592.88  | 11,979.64  |
| 5/1/2012           | 72,569  | 18.32     | 154.21   | 107.86     | 718.94   | 7,251.79  | 3,579.20  | 11,830.31  |
| 4/1/2012           | 73,160  | 18.31     | 152.79   | 110.25     | 693.84   | 7,152.48  | 3,795.72  | 11,923.39  |
| 3/1/2012           | 73,784  | 17.37     | 153.30   | 111.16     | 674.16   | 7,048.22  | 3,805.07  | 11,809.28  |
| 2/1/2012           | 75,382  | 16.80     | 151.62   | 110.75     | 650.62   | 6,977.05  | 3,819.04  | 11,725.88  |
| 1/1/2012           | 76,013  | 17.74     | 154.45   | 109.16     | 634.27   | 6,960.62  | 3,744.27  | 11,620.52  |
| 12/1/2011          | 76,090  | 17.03     | 155.35   | 116.14     | 605.19   | 6,882.15  | 3,764.66  | 11,540.52  |
| 11/1/2011          | 81,312  | 17.69     | 157.25   | 121.12     | 603.40   | 6,808.61  | 3,748.16  | 11,456.23  |
| 10/1/2011          | 81,387  | 18.42     | 162.52   | 125.05     | 601.79   | 6,748.49  | 3,438.58  | 11,094.85  |
| 9/1/2011           | 81,153  | 19.85     | 164.48   | 129.79     | 598.31   | 6,735.86  | 3,374.44  | 11,022.72  |
| 8/1/2011           | 80,773  | 21.83     | 166.73   | 137.32     | 601.43   | 6,691.71  | 3,382.06  | 11,001.07  |
| 7/1/2011           | 80,499  | 22.04     | 165.08   | 142.68     | 588.40   | 6,657.46  | 3,359.54  | 10,935.19  |
| 6/1/2011           | 80,104  | 24.12     | 165.13   | 146.28     | 588.87   | 6,739.22  | 3,326.69  | 10,990.30  |
| 5/1/2011           | 78,776  | 24.85     | 165.96   | 153.09     | 586.15   | 6,919.76  | 3,214.22  | 11,064.03  |
| 4/1/2011           | 78,931  | 24.89     | 164.85   | 166.92     | 582.56   | 7,031.34  | 3,120.30  | 11,090.86  |
| 3/1/2011           | 78,424  | 25.23     | 166.05   | 177.49     | 579.69   | 7,160.88  | 2,949.77  | 11,059.11  |
| 2/1/2011           | 77,393  | 23.23     | 165.98   | 174.94     | 570.92   | 7,282.30  | 2,796.47  | 11,039.11  |
| 1/1/2011           | 77,542  | 25.16     | 168.74   | 177.74     | 573.96   | 7,420.12  | 2,673.75  | 11,019.19  |
| 12/1/2010          | 77,348  | 23.60     | 169.68   | 167.84     | 570.55   | 7,509.57  | 2,518.79  | 10,960.03  |
| 11/1/2010          | 77,094  | 23.00     | 169.08   | 165.53     | 565.85   | 7,309.37  | 2,318.79  | 10,900.03  |
| 10/1/2010          | 76,564  | 23.43     | 170.71   | 154.48     | 563.76   | 7,515.07  | 2,422.39  | 10,817.03  |
| 10/1/2010          | 70,304  | 25.50     | 1/0./1   | 134.46     | 505.70   | 7,515.07  | 2,434.78  | 10,882.29  |
| 12 month regressio | n       | 65.1%     | (63.5%)  | 56.9%      | (20.9%)  | 8.9%      | 26.8%     | 11.9%      |
| 24 month regressio | n       | 20.5%     | (35.5%)  | 0.2%       | 4.0%     | 13.1%     | 14.9%     | 12.5%      |
| 30 month regressio |         | 2.2%      | (27.6%)  | (12.7%)    | 7.0%     | 8.2%      | 18.6%     | 10.3%      |
| Trend to Use       |         | 1.5%      | (2.5%)   | 2.0%       | 0.5%     | 1.5%      | 2.5%      |            |
| SFY11 Util/10      | 923,618 | 18.71     | 157.72   | 119.21     | 640.10   | 6,930.93  | 3,612.00  | 11,478.67  |
| SFY12 Util/10      | 836,177 | 22.85     | 110.31   | 116.95     | 674.99   | 7,919.28  | 4,111.19  | 12,955.57  |
| SFY13 Util/10      | 623,758 | 22.83     | 97.97    | 122.98     | 656.36   | 8,011.65  | 4,246.13  | 13,159.17  |

#### State of Michigan Department of Community Health 6-Month Rolling Average Normalized CPSs by Category of Service and Population Region: All Demonstration Regions; Population: Nursing (Tier 1)

| Incurred         | Member  |           | Nursing  |            |          |           |           |            |
|------------------|---------|-----------|----------|------------|----------|-----------|-----------|------------|
| Month            | Months  | Inpatient | Facility | Outpatient | Pharmacy | Ancillary | Physician | All Claims |
| 6/1/2013         | 10,117  | \$522.24  | \$157.77 | \$17.04    | \$7.66   | \$17.35   | \$22.52   | \$135.60   |
| 5/1/2013         | 10,119  | 485.27    | 157.75   | 19.09      | 7.34     | 16.37     | 20.03     | 136.88     |
| 4/1/2013         | 10,115  | 455.63    | 156.87   | 21.18      | 7.19     | 15.90     | 17.72     | 137.29     |
| 3/1/2013         | 9,649   | 446.96    | 156.39   | 21.53      | 6.83     | 16.23     | 15.61     | 138.49     |
| 2/1/2013         | 9,727   | 513.35    | 154.80   | 21.10      | 6.66     | 16.00     | 13.10     | 138.28     |
| 1/1/2013         | 9,782   | 483.40    | 153.92   | 21.38      | 6.41     | 16.31     | 10.78     | 138.75     |
| 12/1/2012        | 9,709   | 467.24    | 152.63   | 23.40      | 6.19     | 16.03     | 7.43      | 139.28     |
| 11/1/2012        | 9,681   | 458.15    | 151.19   | 26.35      | 6.51     | 16.05     | 6.72      | 138.20     |
| 10/1/2012        | 9,783   | 439.92    | 150.19   | 27.76      | 6.60     | 15.71     | 6.51      | 137.67     |
| 9/1/2012         | 9,440   | 423.94    | 148.94   | 30.18      | 6.90     | 15.16     | 6.14      | 136.37     |
| 8/1/2012         | 9,564   | 303.33    | 148.95   | 31.99      | 7.12     | 14.74     | 5.85      | 135.99     |
| 7/1/2012         | 9,481   | 281.46    | 148.55   | 33.98      | 7.15     | 14.55     | 6.12      | 135.32     |
| 5/1/2012         | 9,542   | 280.43    | 148.44   | 34.91      | 7.24     | 14.39     | 7.68      | 134.28     |
| 5/1/2012         | 9,376   | 296.69    | 148.52   | 36.04      | 6.72     | 13.76     | 7.27      | 134.15     |
| 4/1/2012         | 9,352   | 300.05    | 148.31   | 38.82      | 6.45     | 13.37     | 7.33      | 133.78     |
| 3/1/2012         | 9,236   | 294.30    | 148.42   | 39.33      | 6.00     | 12.84     | 7.60      | 133.98     |
| 2/1/2012         | 9,289   | 321.49    | 147.67   | 43.65      | 5.48     | 12.65     | 7.42      | 133.47     |
| /1/2012          | 9,295   | 335.58    | 147.36   | 47.10      | 4.98     | 12.01     | 7.26      | 133.34     |
| 2/1/2011         | 9,334   | 343.09    | 146.87   | 50.25      | 4.37     | 11.89     | 5.85      | 133.62     |
| 1/1/2011         | 9,467   | 329.17    | 146.13   | 51.88      | 4.32     | 11.94     | 6.02      | 132.87     |
| 0/1/2011         | 9,318   | 333.76    | 145.71   | 47.60      | 4.31     | 11.91     | 6.36      | 132.44     |
| 0/1/2011         | 9,324   | 350.16    | 145.02   | 43.89      | 4.30     | 12.18     | 6.56      | 131.70     |
| 3/1/2011         | 9,317   | 330.00    | 145.18   | 36.70      | 4.29     | 12.14     | 7.17      | 131.48     |
| 7/1/2011         | 9,359   | 334.88    | 144.77   | 33.41      | 4.35     | 12.36     | 8.34      | 131.26     |
| 5/1/2011         | 9,421   | 342.27    | 144.74   | 28.29      | 4.44     | 12.42     | 10.67     | 130.62     |
| 5/1/2011         | 9,381   | 341.71    | 144.85   | 22.74      | 4.54     | 12.03     | 10.78     | 130.66     |
| 4/1/2011         | 9,436   | 378.13    | 144.70   | 22.87      | 4.64     | 11.58     | 11.06     | 130.48     |
| 3/1/2011         | 9,560   | 374.66    | 144.73   | 24.76      | 4.76     | 10.96     | 11.03     | 130.48     |
| 2/1/2011         | 9,517   | 385.78    | 144.08   | 27.33      | 4.87     | 10.82     | 10.42     | 130.12     |
| 1/1/2011         | 9,635   | 386.26    | 143.96   | 26.62      | 5.07     | 10.44     | 9.20      | 129.99     |
| 12/1/2010        | 9,930   | 415.32    | 143.44   | 27.59      | 5.12     | 10.57     | 7.34      | 130.48     |
| 11/1/2010        | 10,118  | 437.69    | 143.07   | 28.69      | 5.16     | 10.72     | 7.56      | 130.31     |
| 10/1/2010        | 10,202  | 407.97    | 142.72   | 29.80      | 5.20     | 11.17     | 7.23      | 130.26     |
| 2 month regress  | ion     | 65.4%     | 8.0%     | (50.5%)    | 7.0%     | 15.3%     | 426.3%    | 0.7%       |
| 24 month regress | ion     | 30.4%     | 4.6%     | (39.9%)    | 35.7%    | 23.5%     | 63.9%     | 2.8%       |
| 30 month regress | ion     | 14.8%     | 3.8%     | (16.1%)    | 27.4%    | 21.6%     | 18.8%     | 2.9%       |
| Frend to Use     |         | 2.0%      | 1.0%     | (2.0%)     | 1.5%     | 2.0%      | 2.0%      |            |
| SFY11 CPS        | 112,209 | \$312.04  | \$143.68 | \$30.05    | \$4.58   | \$11.94   | \$8.88    | \$130.13   |
| SFY12 CPS        | 117,167 | \$459.72  | \$145.77 | \$35.20    | \$6.73   | \$13.63   | \$5.58    | \$131.97   |
| SFY13 CPS        | 88,682  | \$409.00  | \$152.88 | \$20.08    | \$6.59   | \$13.68   | \$13.14   | \$137.80   |

#### State of Michigan Department of Community Health 6-Month Rolling Average Normalized CPSs by Category of Service and Population Region: All Demonstration Regions; Population: NF Level of Care (Tier 2)

| Incurred            | Member |           | Nursing  |            |          |           |           |            |
|---------------------|--------|-----------|----------|------------|----------|-----------|-----------|------------|
| Month               | Months | Inpatient | Facility | Outpatient | Pharmacy | Ancillary | Physician | All Claims |
| 6/1/2013            | 2,265  | \$310.46  | \$139.45 | \$19.30    | \$12.66  | \$1.23    | \$28.33   | \$14.15    |
| 5/1/2013            | 2,585  | 387.12    | 135.44   | 19.16      | 11.88    | 1.20      | 28.03     | 12.86      |
| 4/1/2013            | 2,550  | 376.60    | 132.98   | 16.76      | 10.87    | 1.19      | 27.90     | 12.47      |
| 3/1/2013            | 2,490  | 416.54    | 134.14   | 17.53      | 10.80    | 1.17      | 27.89     | 12.20      |
| 2/1/2013            | 2,495  | 453.85    | 131.33   | 18.49      | 10.39    | 1.16      | 27.84     | 11.98      |
| 1/1/2013            | 2,517  | 440.00    | 133.23   | 18.70      | 9.55     | 1.13      | 27.78     | 11.93      |
| 12/1/2012           | 2,441  | 457.98    | 133.66   | 19.09      | 9.37     | 1.07      | 27.74     | 11.77      |
| 11/1/2012           | 2,453  | 548.73    | 136.40   | 20.49      | 9.98     | 1.05      | 27.72     | 11.68      |
| 10/1/2012           | 2,474  | 565.86    | 136.12   | 21.10      | 10.06    | 1.04      | 27.78     | 11.66      |
| 9/1/2012            | 2,344  | 518.06    | 132.73   | 21.91      | 10.67    | 1.04      | 27.63     | 11.65      |
| 8/1/2012            | 2,404  | 528.49    | 132.89   | 22.75      | 10.78    | 1.05      | 27.55     | 11.71      |
| 7/1/2012            | 2,402  | 522.74    | 134.66   | 23.75      | 11.89    | 1.07      | 27.48     | 11.69      |
| 6/1/2012            | 2,412  | 517.19    | 133.00   | 25.31      | 12.26    | 1.13      | 27.52     | 11.83      |
| 5/1/2012            | 2,395  | 332.20    | 134.00   | 24.11      | 11.72    | 1.16      | 27.62     | 12.04      |
| 4/1/2012            | 2,355  | 362.95    | 132.25   | 24.76      | 11.66    | 1.18      | 27.52     | 12.16      |
| 3/1/2012            | 2,346  | 400.33    | 133.33   | 23.80      | 10.45    | 1.20      | 27.56     | 12.29      |
| 2/1/2012            | 2,378  | 386.63    | 137.83   | 23.48      | 10.32    | 1.20      | 27.31     | 12.37      |
| 1/1/2012            | 2,399  | 391.64    | 135.83   | 23.54      | 8.74     | 1.20      | 27.29     | 12.49      |
| 12/1/2011           | 2,397  | 435.48    | 138.04   | 24.51      | 7.61     | 1.17      | 26.98     | 12.46      |
| 11/1/2011           | 2,460  | 465.93    | 140.69   | 25.80      | 7.60     | 1.19      | 26.67     | 12.48      |
| 10/1/2011           | 2,416  | 404.50    | 143.21   | 26.78      | 7.31     | 1.19      | 26.69     | 12.57      |
| 9/1/2011            | 2,447  | 374.73    | 140.95   | 27.59      | 7.84     | 1.21      | 26.47     | 12.57      |
| 8/1/2011            | 2,457  | 317.09    | 137.35   | 27.37      | 7.81     | 1.22      | 26.29     | 12.56      |
| 7/1/2011            | 2,469  | 309.05    | 137.55   | 25.79      | 7.68     | 1.23      | 26.08     | 12.40      |
| 6/1/2011            | 2,487  | 254.13    | 131.34   | 25.23      | 7.20     | 1.28      | 26.17     | 12.41      |
| 5/1/2011            | 2,490  | 206.11    | 129.31   | 23.95      | 6.84     | 1.27      | 25.72     | 12.17      |
| 4/1/2011            | 2,538  | 181.95    | 127.69   | 21.71      | 7.51     | 1.25      | 25.16     | 11.93      |
| 3/1/2011            | 2,534  | 183.10    | 130.34   | 22.55      | 7.46     | 1.23      | 24.77     | 11.73      |
| 2/1/2011            | 2,529  | 206.25    | 130.62   | 22.69      | 7.82     | 1.22      | 24.31     | 11.52      |
| 1/1/2011            | 2,555  | 197.81    | 130.88   | 23.65      | 7.99     | 1.20      | 24.13     | 11.49      |
| 12/1/2010           | 2,625  | 186.62    | 134.70   | 24.67      | 8.69     | 1.13      | 23.77     | 11.33      |
| 11/1/2010           | 2,674  | 199.63    | 134.68   | 25.37      | 9.27     | 1.12      | 23.85     | 11.35      |
| 10/1/2010           | 2,724  | 209.00    | 136.50   | 27.04      | 8.98     | 1.12      | 23.91     | 11.35      |
| 12 month regression |        | (41.8%)   | 1.6%     | (25.3%)    | 9.6%     | 21.7%     | 2.5%      | 16.9%      |
| 24 month regression |        | 8.2%      | (2.0%)   | (20.7%)    | 23.4%    | (3.3%)    | 3.4%      | (0.1%)     |
| 30 month regression |        | 37.9%     | 0.6%     | (12.5%)    | 23.6%    | (4.4%)    | 5.5%      | 1.3%       |
| Trend to Use        |        | 0.5%      | 0.5%     | (2.5%)     | 3.0%     | 2.5%      | 2.0%      |            |
| SFY11 CPS           | 28,931 | \$274.93  | \$139.39 | \$25.51    | \$6.75   | \$1.15    | \$25.65   | \$11.72    |
| SFY12 CPS           | 29,420 | \$337.11  | \$130.83 | \$22.12    | \$10.28  | \$1.08    | \$27.74   | \$11.75    |
| SFY13 CPS           | 22,270 | \$408.59  | \$132.54 | \$16.64    | \$10.45  | \$1.18    | \$28.88   | \$12.29    |

#### State of Michigan Department of Community Health 6-Month Rolling Average Normalized CPSs by Category of Service and Population Region: All Demonstration Regions; Population: Community Well (Tier 3)

| Incurred            | Member  |           | Nursing  |            |          |           |           |            |
|---------------------|---------|-----------|----------|------------|----------|-----------|-----------|------------|
| Month               | Months  | Inpatient | Facility | Outpatient | Pharmacy | Ancillary | Physician | All Claims |
| 6/1/2013            | 68,814  | \$521.29  | \$171.01 | \$23.63    | \$18.52  | \$15.92   | \$4.59    | \$12.62    |
| 5/1/2013            | 69,117  | 518.71    | 161.98   | 24.81      | 16.77    | 15.59     | 4.15      | 12.20      |
| 4/1/2013            | 69,245  | 467.13    | 157.77   | 25.52      | 14.97    | 15.25     | 3.74      | 11.89      |
| 3/1/2013            | 68,716  | 438.31    | 157.32   | 24.48      | 13.09    | 14.79     | 3.36      | 11.57      |
| 2/1/2013            | 69,051  | 446.15    | 156.99   | 24.77      | 11.25    | 14.56     | 3.00      | 11.60      |
| 1/1/2013            | 69,251  | 438.04    | 156.92   | 23.75      | 10.03    | 14.23     | 2.57      | 11.52      |
| 12/1/2012           | 69,627  | 425.64    | 156.52   | 22.62      | 8.70     | 13.95     | 1.52      | 11.39      |
| 11/1/2012           | 69,677  | 413.57    | 155.44   | 23.91      | 9.64     | 13.72     | 1.53      | 11.67      |
| 10/1/2012           | 70,260  | 419.41    | 154.14   | 25.36      | 10.68    | 13.53     | 1.58      | 11.90      |
| 9/1/2012            | 70,295  | 442.25    | 153.26   | 26.97      | 12.00    | 13.58     | 1.59      | 12.23      |
| 8/1/2012            | 70,855  | 448.69    | 152.23   | 28.32      | 13.33    | 13.49     | 1.73      | 12.36      |
| 7/1/2012            | 71,269  | 452.34    | 150.94   | 29.68      | 14.39    | 13.55     | 1.88      | 12.41      |
| 6/1/2012            | 71,496  | 445.38    | 150.39   | 31.35      | 15.43    | 13.80     | 2.78      | 13.08      |
| 5/1/2012            | 72,569  | 431.31    | 151.07   | 30.45      | 14.52    | 13.84     | 2.76      | 13.06      |
| 4/1/2012            | 73,160  | 430.42    | 151.83   | 30.08      | 13.50    | 13.75     | 2.65      | 12.71      |
| 3/1/2012            | 73,784  | 420.36    | 152.61   | 30.39      | 12.17    | 13.72     | 2.59      | 12.55      |
| 2/1/2012            | 75,382  | 398.62    | 153.07   | 30.35      | 10.79    | 13.64     | 2.45      | 12.31      |
| 1/1/2012            | 76,013  | 403.68    | 153.81   | 30.98      | 9.04     | 13.51     | 2.31      | 12.24      |
| 12/1/2011           | 76,090  | 395.45    | 153.95   | 29.35      | 7.19     | 13.34     | 1.47      | 11.73      |
| 11/1/2011           | 81,312  | 385.45    | 153.12   | 29.92      | 7.19     | 13.34     | 1.54      | 11.79      |
| 10/1/2011           | 81,387  | 420.30    | 152.60   | 30.81      | 7.30     | 13.47     | 1.71      | 12.39      |
| 9/1/2011            | 81,153  | 392.64    | 151.93   | 31.45      | 7.33     | 13.51     | 1.80      | 12.53      |
| 8/1/2011            | 80,773  | 396.94    | 151.83   | 32.11      | 7.34     | 13.61     | 1.96      | 12.76      |
| 7/1/2011            | 80,499  | 362.41    | 151.47   | 32.25      | 7.47     | 13.71     | 2.13      | 12.84      |
| 6/1/2011            | 80,104  | 350.11    | 151.59   | 33.70      | 7.61     | 13.76     | 3.05      | 13.26      |
| 5/1/2011            | 78,776  | 354.77    | 151.46   | 32.54      | 7.63     | 13.47     | 3.00      | 13.20      |
| 4/1/2011            | 78,931  | 315.13    | 151.50   | 30.19      | 7.75     | 13.24     | 2.93      | 13.03      |
| 3/1/2011            | 78,424  | 326.04    | 151.77   | 27.78      | 7.92     | 12.99     | 2.92      | 13.08      |
| 2/1/2011            | 77,393  | 320.03    | 151.48   | 26.99      | 8.03     | 12.75     | 2.78      | 12.99      |
| 1/1/2011            | 77,542  | 338.03    | 151.52   | 25.73      | 8.13     | 12.47     | 2.63      | 12.97      |
| 12/1/2010           | 77,348  | 350.81    | 150.78   | 25.05      | 8.04     | 12.12     | 1.77      | 12.59      |
| 11/1/2010           | 77,094  | 352.60    | 150.81   | 25.26      | 8.13     | 12.16     | 1.84      | 12.73      |
| 10/1/2010           | 76,564  | 357.20    | 150.25   | 26.43      | 8.04     | 12.10     | 1.85      | 12.68      |
| 12 month regression | on      | 16.9%     | 10.0%    | (15.8%)    | 40.0%    | 20.9%     | 251.4%    | (1.2%)     |
| 24 month regression | on      | 12.6%     | 3.4%     | (16.1%)    | 43.7%    | 6.7%      | 36.3%     | (3.1%)     |
| 30 month regression | on      | 17.1%     | 2.5%     | (9.9%)     | 36.4%    | 6.1%      | 6.9%      | (4.1%)     |
| Trend to Use        |         | 0.5%      | 1.0%     | 0.5%       | 3.0%     | 2.5%      | 2.5%      |            |
| SFY11 CPS           | 923,618 | \$443.53  | \$160.12 | \$37.51    | \$7.05   | \$13.26   | \$2.01    | \$12.34    |
| SFY12 CPS           | 836,177 | \$336.66  | \$211.31 | \$27.54    | \$11.64  | \$12.24   | \$1.84    | \$11.31    |
| SFY13 CPS           | 623,758 | \$373.56  | \$156.07 | \$21.38    | \$12.37  | \$13.63   | \$2.67    | \$11.82    |

**APPENDIX F** 

# Michigan Department of Community Health Dual Cost Model Summary Completion Factor Summary - Population : Nursing (Tier 1) Paid through 10-2013

|                       |          | <b>Completion Factors</b> |        |              |               |        |  |  |  |  |  |  |
|-----------------------|----------|---------------------------|--------|--------------|---------------|--------|--|--|--|--|--|--|
| <b>Incurred Month</b> | Paid Lag | NF                        | IP     | OP           | PROF          | Rx     |  |  |  |  |  |  |
| 6/1/2013              | 0        | 0.9741                    | 0.5579 | 0.7920       | 0.6626        | 0.9345 |  |  |  |  |  |  |
| 5/1/2013              | 1        | 0.9620                    | 0.6429 | 0.8840       | 0.7390        | 0.9970 |  |  |  |  |  |  |
| 4/1/2013              | 2        | 0.9691                    | 0.6305 | 0.8916       | 0.7638        | 0.9978 |  |  |  |  |  |  |
| 3/1/2013              | 3        | 0.9768                    | 0.7650 | 0.9242       | 0.7905        | 0.9982 |  |  |  |  |  |  |
| 2/1/2013              | 4        | 0.9823                    | 0.8690 | 0.9430       | 0.8270        | 0.9989 |  |  |  |  |  |  |
| 1/1/2013              | 5        | 0.9865                    | 0.9140 | 0.9638       | 0.8418        | 0.9994 |  |  |  |  |  |  |
| 12/1/2012             | 6        | 0.9901                    | 0.9257 | 0.9711       | 0.8667        | 0.9997 |  |  |  |  |  |  |
| 11/1/2012             | 7        | 0.9938                    | 0.9408 | 0.9825       | 0.8933        | 0.9999 |  |  |  |  |  |  |
| 10/1/2012             | 8        | 0.9959                    | 0.9703 | 0.9943       | 0.9224        | 1.0000 |  |  |  |  |  |  |
| 9/1/2012              | 9        | 0.9972                    | 0.9801 | 0.9953       | 0.9477        | 1.0000 |  |  |  |  |  |  |
| 8/1/2012              | 10       | 0.9977                    | 0.9893 | 0.9953       | 0.9687        | 1.0000 |  |  |  |  |  |  |
| 7/1/2012              | 11       | 0.9981                    | 0.9917 | 0.9953       | 0.9763        | 1.0000 |  |  |  |  |  |  |
| 6/1/2012              | 12       | 0.9985                    | 0.9917 | 0.9953       | 0.9816        | 1.0000 |  |  |  |  |  |  |
| 5/1/2012              | 13       | 0.9989                    | 0.9917 | 0.9953       | 0.9857        | 1.0000 |  |  |  |  |  |  |
| 4/1/2012              | 14       | 0.9992                    | 0.9928 | 0.9969       | 0.9880        | 1.0000 |  |  |  |  |  |  |
| 3/1/2012              | 15       | 0.9995                    | 0.9934 | 0.9993       | 0.9891        | 1.0000 |  |  |  |  |  |  |
| 2/1/2012              | 16       | 0.9997                    | 0.9968 | 1.0000       | 0.9910        | 1.0000 |  |  |  |  |  |  |
| 1/1/2012              | 17       | 0.9999                    | 0.9971 | 1.0000       | 0.9935        | 1.0000 |  |  |  |  |  |  |
| 12/1/2011             | 18       | 1.0000                    | 1.0000 | 1.0000       | 0.9962        | 1.0000 |  |  |  |  |  |  |
| 11/1/2011             | 19       | 1.0000                    | 1.0000 | 1.0000       | 0.9978        | 1.0000 |  |  |  |  |  |  |
| 10/1/2011             | 20       | 1.0000                    | 1.0000 | 1.0000       | 0.9994        | 1.0000 |  |  |  |  |  |  |
| 9/1/2011              | 21       | 1.0000                    | 1.0000 | 1.0000       | 1.0000        | 1.0000 |  |  |  |  |  |  |
| 8/1/2011              | 22       | 1.0000                    | 1.0000 | 1.0000       | 1.0000        | 1.0000 |  |  |  |  |  |  |
| 7/1/2011              | 23       | 1.0000                    | 1.0000 | 1.0000       | 1.0000        | 1.0000 |  |  |  |  |  |  |
| 6/1/2011              | 24       | 1.0000                    | 1.0000 | 1.0000       | 1.0000        | 1.0000 |  |  |  |  |  |  |
| 5/1/2011              | 25       | 1.0000                    | 1.0000 | 1.0000       | 1.0000        | 1.0000 |  |  |  |  |  |  |
| 4/1/2011              | 26       | 1.0000                    | 1.0000 | 1.0000       | 1.0000        | 1.0000 |  |  |  |  |  |  |
| 3/1/2011              | 27       | 1.0000                    | 1.0000 | 1.0000       | 1.0000        | 1.0000 |  |  |  |  |  |  |
| 2/1/2011              | 28       | 1.0000                    | 1.0000 | 1.0000       | 1.0000        | 1.0000 |  |  |  |  |  |  |
| 1/1/2011              | 29       | 1.0000                    | 1.0000 | 1.0000       | 1.0000        | 1.0000 |  |  |  |  |  |  |
| 12/1/2010             | 30       | 1.0000                    | 1.0000 | 1.0000       | 1.0000        | 1.0000 |  |  |  |  |  |  |
| 11/1/2010             | 31       | 1.0000                    | 1.0000 | 1.0000       | 1.0000        | 1.0000 |  |  |  |  |  |  |
| 10/1/2010             | 32       | 1.0000                    | 1.0000 | 1.0000       | 1.0000        | 1.0000 |  |  |  |  |  |  |
|                       |          |                           | 1      | Annual Compl | etion Factors |        |  |  |  |  |  |  |

| Annual Completion Factors |                  |   |  |   |  |  |  |  |  |
|---------------------------|------------------|---|--|---|--|--|--|--|--|
| NF                        | IP               | OP  | PROF   | Rx  |  |  |  |  |  |
| 0.9809                    | 0.8123           | 0.9294  | 0.8391   | 0.9925  |  |  |  |  |  |
| 0.9990                    | 0.9935           | 0.9980  | 0.9855   | 1.0000  |  |  |  |  |  |
| 1.0000                    | 1.0000           | 1.0000  | 1.0000   | 1.0000  |  |  |  |  |  |
|                           | 0.9809<br>0.9990 | NF         IP           0.9809         0.8123           0.9990         0.9935 | NF         IP         OP           0.9809         0.8123         0.9294           0.9990         0.9935         0.9980 | 0.9809         0.8123         0.9294         0.8391           0.9990         0.9935         0.9980         0.9855 |  |  |  |  |  |

# Michigan Department of Community Health Dual Cost Model Summary Completion Factor Summary - Population : NF Level of Care (Tier 2) Paid through 10-2013

|                       |          |        | Com    | pletion Facto | ors           |        |
|-----------------------|----------|--------|--------|---------------|---------------|--------|
| <b>Incurred Month</b> | Paid Lag | NF     | IP     | OP            | PROF          | Rx     |
| 6/1/2013              | 0        | 0.8682 | 0.8550 | 0.8442        | 0.9021        | 0.9517 |
| 5/1/2013              | 1        | 0.9485 | 0.8544 | 0.8297        | 0.9104        | 0.9853 |
| 4/1/2013              | 2        | 0.9665 | 0.8938 | 0.8576        | 0.9247        | 0.9873 |
| 3/1/2013              | 3        | 0.9819 | 0.9366 | 0.8532        | 0.9413        | 0.9894 |
| 2/1/2013              | 4        | 0.9841 | 0.9366 | 0.8929        | 0.9593        | 0.9895 |
| 1/1/2013              | 5        | 0.9948 | 0.9603 | 0.9350        | 0.9699        | 0.9948 |
| 12/1/2012             | 6        | 0.9967 | 1.0000 | 0.9554        | 0.9762        | 0.9972 |
| 11/1/2012             | 7        | 0.9998 | 1.0000 | 0.9857        | 0.9821        | 0.9972 |
| 10/1/2012             | 8        | 1.0000 | 1.0000 | 0.9917        | 0.9897        | 1.0000 |
| 9/1/2012              | 9        | 1.0000 | 1.0000 | 0.9995        | 0.9926        | 1.0000 |
| 8/1/2012              | 10       | 1.0000 | 1.0000 | 0.9995        | 0.9949        | 1.0000 |
| 7/1/2012              | 11       | 1.0000 | 1.0000 | 0.9995        | 0.9954        | 1.0000 |
| 6/1/2012              | 12       | 1.0000 | 1.0000 | 0.9994        | 0.9960        | 1.0000 |
| 5/1/2012              | 13       | 1.0000 | 1.0000 | 0.9995        | 0.9962        | 1.0000 |
| 4/1/2012              | 14       | 1.0000 | 1.0000 | 0.9994        | 0.9964        | 1.0000 |
| 3/1/2012              | 15       | 1.0000 | 1.0000 | 0.9995        | 0.9970        | 1.0000 |
| 2/1/2012              | 16       | 1.0000 | 1.0000 | 0.9995        | 0.9973        | 1.0000 |
| 1/1/2012              | 17       | 1.0000 | 1.0000 | 1.0000        | 0.9974        | 1.0000 |
| 12/1/2011             | 18       | 1.0000 | 1.0000 | 1.0000        | 0.9976        | 1.0000 |
| 11/1/2011             | 19       | 1.0000 | 1.0000 | 1.0000        | 0.9982        | 1.0000 |
| 10/1/2011             | 20       | 1.0000 | 1.0000 | 1.0000        | 0.9987        | 1.0000 |
| 9/1/2011              | 21       | 1.0000 | 1.0000 | 1.0000        | 0.9995        | 1.0000 |
| 8/1/2011              | 22       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 7/1/2011              | 23       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 6/1/2011              | 24       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 5/1/2011              | 25       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 4/1/2011              | 26       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 3/1/2011              | 27       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 2/1/2011              | 28       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 1/1/2011              | 29       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 12/1/2010             | 30       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 11/1/2010             | 31       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 10/1/2010             | 32       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
|                       |          |        | Ai     | nnual Compl   | etion Factors |        |

|        | Annual Completion Factors |   |  |   |  |  |  |  |  |
|--------|---------------------------|---|--|---|--|--|--|--|--|
| NF     | IP                        | OP  | PROF   | Rx  |  |  |  |  |  |
| 0.9682 | 0.9412                    | 0.9021  | 0.9497   | 0.9881  |  |  |  |  |  |
| 1.0000 | 1.0000                    | 0.9997  | 0.9965   | 1.0000  |  |  |  |  |  |
| 1.0000 | 1.0000                    | 1.0000  | 1.0000   | 1.0000  |  |  |  |  |  |
|        | 0.9682                    | NF         IP           0.9682         0.9412           1.0000         1.0000 | NF         IP         OP           0.9682         0.9412         0.9021           1.0000         1.0000         0.9997 | 0.9682         0.9412         0.9021         0.9497           1.0000         1.0000         0.9997         0.9965 |  |  |  |  |  |

# Michigan Department of Community Health Dual Cost Model Summary Community Well (Tier 3) Paid through 10-2013

|                       |          |        | Com    | pletion Facto | ors           |        |
|-----------------------|----------|--------|--------|---------------|---------------|--------|
| <b>Incurred Month</b> | Paid Lag | NF     | IP     | OP            | PROF          | Rx     |
| 6/1/2013              | 0        | 0.7277 | 0.6090 | 0.8396        | 0.8800        | 0.9758 |
| 5/1/2013              | 1        | 0.8531 | 0.5787 | 0.8336        | 0.8900        | 0.9917 |
| 4/1/2013              | 2        | 0.9874 | 0.5906 | 0.8676        | 0.9114        | 0.9931 |
| 3/1/2013              | 3        | 0.9915 | 0.7000 | 0.8697        | 0.9388        | 0.9964 |
| 2/1/2013              | 4        | 0.9950 | 0.7376 | 0.8914        | 0.9588        | 0.9977 |
| 1/1/2013              | 5        | 0.9965 | 0.7801 | 0.9183        | 0.9654        | 0.9978 |
| 12/1/2012             | 6        | 0.9972 | 0.8156 | 0.9380        | 0.9734        | 0.9985 |
| 11/1/2012             | 7        | 0.9989 | 0.8786 | 0.9582        | 0.9794        | 0.9987 |
| 10/1/2012             | 8        | 0.9993 | 0.9435 | 0.9680        | 0.9846        | 0.9993 |
| 9/1/2012              | 9        | 0.9998 | 0.9531 | 0.9733        | 0.9875        | 0.9996 |
| 8/1/2012              | 10       | 0.9999 | 0.9687 | 0.9821        | 0.9907        | 0.9996 |
| 7/1/2012              | 11       | 0.9999 | 0.9969 | 0.9857        | 0.9921        | 1.0000 |
| 6/1/2012              | 12       | 1.0000 | 0.9971 | 0.9878        | 0.9930        | 1.0000 |
| 5/1/2012              | 13       | 1.0000 | 0.9978 | 0.9891        | 0.9935        | 1.0000 |
| 4/1/2012              | 14       | 1.0000 | 0.9978 | 0.9902        | 0.9944        | 1.0000 |
| 3/1/2012              | 15       | 1.0000 | 0.9978 | 0.9916        | 0.9951        | 1.0000 |
| 2/1/2012              | 16       | 1.0000 | 0.9978 | 0.9925        | 0.9958        | 1.0000 |
| 1/1/2012              | 17       | 1.0000 | 0.9988 | 0.9928        | 0.9966        | 1.0000 |
| 12/1/2011             | 18       | 1.0000 | 0.9988 | 0.9933        | 0.9972        | 1.0000 |
| 11/1/2011             | 19       | 1.0000 | 0.9988 | 0.9941        | 0.9979        | 1.0000 |
| 10/1/2011             | 20       | 1.0000 | 0.9988 | 0.9953        | 0.9987        | 1.0000 |
| 9/1/2011              | 21       | 1.0000 | 1.0000 | 0.9981        | 0.9991        | 1.0000 |
| 8/1/2011              | 22       | 1.0000 | 1.0000 | 1.0000        | 0.9995        | 1.0000 |
| 7/1/2011              | 23       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 6/1/2011              | 24       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 5/1/2011              | 25       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 4/1/2011              | 26       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 3/1/2011              | 27       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 2/1/2011              | 28       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 1/1/2011              | 29       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 12/1/2010             | 30       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 11/1/2010             | 31       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
| 10/1/2010             | 32       | 1.0000 | 1.0000 | 1.0000        | 1.0000        | 1.0000 |
|                       |          |        | Aı     | nnual Compl   | etion Factors |        |

| Annual Completion Factors |        |   |  |   |  |  |  |  |  |
|---------------------------|--------|---|--|---|--|--|--|--|--|
| NF                        | IP     | OP  | PROF   | Rx  |  |  |  |  |  |
| 0.9575                    | 0.7321 | 0.8965  | 0.9421   | 0.9938  |  |  |  |  |  |
| 1.0000                    | 0.9914 | 0.9900  | 0.9947   | 0.9999  |  |  |  |  |  |
| 1.0000                    | 1.0000 | 0.9999  | 0.9999   | 1.0000  |  |  |  |  |  |
|                           | 0.9575 | NF         IP           0.9575         0.7321           1.0000         0.9914 | NF         IP         OP           0.9575         0.7321         0.8965           1.0000         0.9914         0.9900 | 0.9575         0.7321         0.8965         0.9421           1.0000         0.9914         0.9900         0.9947 |  |  |  |  |  |

**APPENDIX G** 

#### Michigan Department of Community Health Dual Eligible Integration Analysis Seasonality Adjustment

| _            |       | Nu    | rsing (Tier 1) |       |       | NF Level of Care (Tier 2) |       |       |       |       | Community Well (Tier 3) |        |        |        |        |
|--------------|-------|-------|----------------|-------|-------|---------------------------|-------|-------|-------|-------|-------------------------|--------|--------|--------|--------|
|              | NF    | IP    | OP             | Phys  | Rx    | NF                        | IP    | OP    | Phys  | Rx    | NF                      | IP     | OP     | Phys   | Rx     |
| December     | 1.037 | 1.229 | 0.901          | 0.647 | 0.823 | 0.824                     | 0.805 | 0.902 | 0.875 | 0.733 | 1.020                   | 0.9377 | 0.9271 | 0.6033 | 0.5766 |
| November     | 1.021 | 0.789 | 0.923          | 0.712 | 0.852 | 0.944                     | 1.442 | 0.939 | 0.898 | 0.764 | 0.935                   | 0.9938 | 0.9270 | 0.6754 | 0.5991 |
| October      | 1.022 | 1.244 | 1.049          | 0.776 | 0.796 | 1.072                     | 0.499 | 0.854 | 0.920 | 0.667 | 0.947                   | 1.0744 | 0.9263 | 0.7476 | 0.6181 |
| September    | 1.005 | 1.410 | 1.042          | 0.840 | 0.928 | 1.224                     | 0.968 | 0.934 | 0.943 | 0.786 | 0.988                   | 1.0073 | 0.8948 | 0.8197 | 0.6177 |
| August       | 0.968 | 0.766 | 0.942          | 0.904 | 0.964 | 1.133                     | 0.930 | 0.948 | 0.966 | 0.860 | 0.979                   | 0.9271 | 0.8922 | 0.8918 | 0.8615 |
| July         | 1.014 | 1.064 | 1.110          | 0.968 | 1.022 | 0.915                     | 0.921 | 1.019 | 0.989 | 1.148 | 1.043                   | 0.8936 | 0.9782 | 0.9639 | 0.9578 |
| June         | 0.977 | 0.788 | 1.069          | 1.032 | 1.015 | 1.086                     | 1.047 | 1.089 | 1.011 | 0.931 | 1.001                   | 0.9117 | 0.9761 | 1.0361 | 1.0344 |
| May          | 0.998 | 0.994 | 0.973          | 1.096 | 1.001 | 0.945                     | 1.317 | 1.016 | 1.034 | 0.961 | 1.009                   | 1.1024 | 0.9771 | 1.1082 | 1.0662 |
| April        | 0.988 | 0.844 | 1.008          | 1.160 | 0.989 | 1.101                     | 1.422 | 0.971 | 1.057 | 1.041 | 1.003                   | 1.0888 | 0.9716 | 1.1803 | 1.1054 |
| March        | 0.987 | 1.142 | 1.007          | 1.224 | 1.137 | 1.111                     | 0.837 | 1.003 | 1.080 | 1.095 | 1.028                   | 1.2038 | 1.0348 | 1.2524 | 1.2876 |
| February     | 0.971 | 0.725 | 0.945          | 1.288 | 1.149 | 0.786                     | 0.992 | 1.081 | 1.102 | 1.500 | 0.987                   | 0.6975 | 1.0943 | 1.3246 | 1.5556 |
| January      | 1.012 | 1.004 | 1.030          | 1.353 | 1.323 | 0.860                     | 0.821 | 1.244 | 1.125 | 1.516 | 1.060                   | 1.1619 | 1.4006 | 1.3967 | 1.7200 |
| SFY 2013 Adj | 0.999 | 1.027 | 1.011          | 0.969 | 0.991 | 1.031                     | 0.980 | 0.989 | 0.989 | 0.978 | 1.001                   | 0.981  | 0.975  | 0.965  | 0.941  |

3/2/2015 9:40 AM **APPENDIX H** 

# Michigan Department of Community Health CPD Summary - By Fiscal Year Selection Factor Development

### Demonstration Region(s) : All

### Covered Population(s) : Community Well (Tier 3) Group(s) : All

Age Group : Under 65

| Age Group : Under 65    |         |              |         |              |          |               |        |               |          |         |        |
|-------------------------|---------|--------------|---------|--------------|----------|---------------|--------|---------------|----------|---------|--------|
|                         |         |              |         | Fiscal Year  | 2012     |               |        |               |          |         |        |
|                         | Unique  | %            | Member  | %            | Avg      | Total         | Avg    | Projected     | Enrolled | Member  | Avg    |
| Annual Cost Range       | Members | Members      | Months  | MMs          | Exposure | Cost          | PMPM   | Participation | Members  | Months  | PMPM   |
| \$0 - \$0               | 9,976   | 18.0%        | 61,688  | 11.8%        | 6.2      | -             | \$ 0   | 60.0%         | 5,986    | 37,013  | \$ 0   |
| \$1 - \$100             | 17,938  | 32.3%        | 166,947 | 32.0%        | 9.3      | 880,635       | 5      | 60.0%         | 10,763   | 100,168 | 5      |
| \$ 101 - \$ 500         | 12,448  | 22.4%        | 134,971 | 25.9%        | 10.8     | 2,565,958     | 19     | 60.0%         | 7,469    | 80,983  | 19     |
| \$ 501 - \$ 1,000       | 2,267   | 4.1%         | 22,173  | 4.3%         | 9.8      | 1,643,112     | 74     | 60.0%         | 1,360    | 13,304  | 74     |
| \$ 1,001 - \$ 2,500     | 4,117   | 7.4%         | 40,636  | 7.8%         | 9.9      | 7,198,198     | 177    | 60.0%         | 2,470    | 24,382  | 177    |
| \$ 2,501 - \$ 5,000     | 5,174   | 9.3%         | 54,635  | 10.5%        | 10.6     | 18,996,090    | 348    | 45.0%         | 2,328    | 24,586  | 348    |
| \$ 5,001 - \$ 7,500     | 2,242   | 4.0%         | 24,955  | 4.8%         | 11.1     | 13,361,728    | 535    | 40.0%         | 897      | 9,982   | 535    |
| \$ 7,501 - \$ 10,000    | 662     | 1.2%         | 7,552   | 1.4%         | 11.4     | 5,661,010     | 750    | 40.0%         | 265      | 3,021   | 750    |
| \$ 10,001 - \$ 25,000   | 609     | 1.1%         | 6,930   | 1.3%         | 11.4     | 8,222,296     | 1,186  | 40.0%         | 244      | 2,772   | 1,186  |
| \$ 25,001 - \$ 50,000   | 58      | 0.1%         | 556     | 0.1%         | 9.6      | 1,993,891     | 3,586  | 45.0%         | 26       | 250     | 3,586  |
| \$ 50,001 - \$ 100,000  | 32      | 0.1%         | 316     | 0.1%         | 9.9      | 2,127,378     | 6,732  | 50.0%         | 16       | 158     | 6,732  |
| \$ 100,001 - \$ 150,000 | 7       | 0.0%         | 79      | 0.0%         | 11.3     | 849,547       | 10,754 | 60.0%         | 4        | 47      | 10,754 |
| \$ 150,001 - \$ 200,000 | 1       | 0.0%         | 12      | 0.0%         | 12.0     | 159,227       | 13,269 | 60.0%         | 1        | 7       | 13,269 |
| \$ 200,001 - \$ 249,999 | 1       | 0.0%         | 12      | 0.0%         | 12.0     | 220,264       | 18,355 | 60.0%         | 1        | 7       | 18,355 |
| \$ 250,000 - and higher |         | <u>0.0</u> % |         | <u>0.0</u> % |          | -             |        | <u>60.0</u> % |          |         |        |
|                         | 55,532  |              | 521,462 |              | 9.4      | \$ 63,879,335 | \$ 123 | 57.3%         | 31,830   | 296,680 | \$ 99  |
|                         |         |              |         |              |          |               |        |               |          |         | 81.19% |

#### Age Group : 65+

| Age Group : 05+         |         |              |         |              |          |               |        |               |          |         |             |
|-------------------------|---------|--------------|---------|--------------|----------|---------------|--------|---------------|----------|---------|-------------|
|                         |         |              |         | Fiscal Year  | 2012     |               |        |               |          |         |             |
|                         | Unique  | %            | Member  | %            | Avg      | Total         | Avg    | Projected     | Enrolled | Member  | Avg         |
| Annual Cost Range       | Members | Members      | Months  | MMs          | Exposure | Cost          | PMPM   | Participation | Members  | Months  | <u>PMPM</u> |
| \$0 - \$0               | 7,285   | 19.1%        | 47,790  | 13.2%        | 6.6      | -             | \$ 0   | 60.0%         | 4,371    | 28,674  | \$ 0        |
| \$1 - \$100             | 11,387  | 29.8%        | 111,480 | 30.8%        | 9.8      | 578,883       | 5      | 60.0%         | 6,832    | 66,888  | 5           |
| \$ 101 - \$ 500         | 6,891   | 18.0%        | 74,386  | 20.5%        | 10.8     | 1,444,972     | 19     | 60.0%         | 4,135    | 44,632  | 19          |
| \$ 501 - \$ 1,000       | 1,485   | 3.9%         | 13,714  | 3.8%         | 9.2      | 1,068,797     | 78     | 60.0%         | 891      | 8,228   | 78          |
| \$ 1,001 - \$ 2,500     | 2,960   | 7.8%         | 28,352  | 7.8%         | 9.6      | 5,230,828     | 184    | 60.0%         | 1,776    | 17,011  | 184         |
| \$ 2,501 - \$ 5,000     | 4,885   | 12.8%        | 50,981  | 14.1%        | 10.4     | 18,084,895    | 355    | 45.0%         | 2,198    | 22,941  | 355         |
| \$ 5,001 - \$ 7,500     | 2,155   | 5.6%         | 23,774  | 6.6%         | 11.0     | 12,778,810    | 538    | 40.0%         | 862      | 9,510   | 538         |
| \$ 7,501 - \$ 10,000    | 516     | 1.4%         | 5,677   | 1.6%         | 11.0     | 4,392,546     | 774    | 40.0%         | 206      | 2,271   | 774         |
| \$ 10,001 - \$ 25,000   | 412     | 1.1%         | 4,074   | 1.1%         | 9.9      | 5,832,577     | 1,432  | 40.0%         | 165      | 1,630   | 1,432       |
| \$ 25,001 - \$ 50,000   | 128     | 0.3%         | 1,167   | 0.3%         | 9.1      | 4,565,484     | 3,912  | 45.0%         | 58       | 525     | 3,912       |
| \$ 50,001 - \$ 100,000  | 68      | 0.2%         | 792     | 0.2%         | 11.6     | 4,266,985     | 5,388  | 50.0%         | 34       | 396     | 5,388       |
| \$ 100,001 - \$ 150,000 | 3       | 0.0%         | 36      | 0.0%         | 12.0     | 364,914       | 10,137 | 60.0%         | 2        | 22      | 10,137      |
| \$ 150,001 - \$ 200,000 | 3       | 0.0%         | 33      | 0.0%         | 11.0     | 521,858       | 15,814 | 60.0%         | 2        | 20      | 15,814      |
| \$ 200,001 - \$ 249,999 | -       | 0.0%         | -       | 0.0%         | -        | -             | -      | 60.0%         | -        | -       | -           |
| \$ 250,000 - and higher |         | <u>0.0</u> % |         | <u>0.0</u> % |          | -             |        | <u>60.0</u> % |          |         |             |
|                         | 38,178  |              | 362,256 |              | 9.5      | \$ 59,131,548 | \$ 163 | 56.4%         | 21,532   | 202,748 | \$ 133      |

81.77%